# **CMS Manual System**

# **Pub. 100-04 Medicare Claims Processing**

Department of Health & Human Services (DHHS) Centers for Medicare & Medicaid Services (CMS)

Transmittal 381 Date: November 26, 2004

**CHANGE REQUEST 3127** 

SUBJECT: Revisions and Corrections to Chapter 29 of the IOM, Claims Processing Manual - Appeals

**I. SUMMARY OF CHANGES:** The majority of changes in this transmittal are minor corrections to errors or omissions made during the process of converting the Medicare Carriers and Medicare Intermediary Manual into the Internet only manual. In addition to the changes made above, this transmittal manualizes transmittal AB-03-133, Managing Medicare Appeals Workloads, and AB-03-139 Appeals Quality Improvement and Data Analysis.

NEW/REVISED MATERIAL - EFFECTIVE DATE: November 26, 2004 \*IMPLEMENTATION DATE: January 10, 2005

Disclaimer for manual changes only: The revision date and transmittal number apply to the red italicized material only. Any other material was previously published and remains unchanged. However, if this revision contains a table of contents, you will receive the new/revised information only, and not the entire table of contents.

# II. CHANGES IN MANUAL INSTRUCTIONS: (R = REVISED, N = NEW, D = DELETED)

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# Medicare Claims Processing Manual

# Chapter 29 - Appeals of Claims Decisions

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#### 01 - Foreword

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

This manual provides instructions for the Medicare appeals process. These instructions describe the decisions that may be appealed, by whom and how, and include instructions for FIs (including RHHIs) and carriers (including DMERCS) for processing the various types of appeals.

## About the organization of this chapter:

- Sections 10-30 apply to FIs and carriers and contain general information about parties to appeals, initial determinations, and where to appeal.
- Section 40 applies to FIs in processing redeterminations on part A claims. FIs follow other sections when there is a cross reference noted. (Example: section 40.1.3 on conditions which establish good cause refers to \$60.7.5 for conditions which establish good cause for providers and suppliers who are representing beneficiaries. This means FIs must also follow \$60.7.5.)
- Section 50 contains instructions for FIs in processing part B redeterminations and hearings. The FIs follow instructions in §60 when there is a cross reference noted.
- Section 50 also contains instructions for FIs for processing both part A and part B instructions for ALJ requests received by FIs. The FIs follow instructions in section 60 when there is a cross reference noted.
- Section 60 contains instructions for carriers in processing appeals. The FIs follow this section when there is a cross reference noted in section 40 or 50.
- Section 70 contains instructions for FIs and carriers on review and analysis of initial determinations and appeal decisions.
- Section 80 contains instructions for FIs and carriers on managing appeals workloads.
- Section 90 contains instructions for FIs and carriers on reopenings.
- Section 100 contains the exhibits.
- Section 110 contains the glossary.

# 10 - CMS Decisions Subject to the Administrative Appeals Process

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

See §30.1 for Part A and Part B initial determinations with respect to entitlement and enrollment and §30.2 for initial determinations made by FIs (including part B determinations made by FIs), § 30.3 for initial determinations made by carriers, §30.4 for initial determinations made by QIOs, and §30.5 for initial determinations made by HMOs and M+COs.

# 20 - Who May Appeal

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A person with a right to appeal an initial determination is referred to in the remainder of these instructions as a "party." These include:

### • A beneficiary:

- o In addition to his/her right to appeal Medicare's decision to deny or reduce payment on the basis of §1862(a)(1) of the Act, the beneficiary becomes a party to any request for redetermination filed by the physician. Since the beneficiary and the physician may have adverse interests in a decision regarding refund, it is essential to notify the beneficiary in any case in which the physician requests redetermination of the denial or reduction in payment or asserts that a refund is not required because one of the conditions in Chapter 30 is met. These procedures apply to the hearing process as well.
- In addition to his/her right to appeal Medicare's decision to deny payment on the basis of §1862(a)(1), §1834(a)(17)(B), §1834(j)(1), or §1834(a)(15) of the Act, the beneficiary becomes a party to any request for redetermination filed by the supplier. Since the beneficiary and the supplier may have adverse interests in a decision regarding refund, it is essential to notify the beneficiary in any case in which the supplier requests redetermination of the denial or asserts that a refund is not required because one of the conditions in Chapter 30 is met. These procedures apply to the hearing process as well.
- An institutional provider, to the extent the services have been denied as not being reasonable or necessary, and neither the beneficiary nor the provider knew or could reasonably have been expected to know the services were not covered, and the beneficiary has been found not liable or indicates in writing an intention to not appeal the decision. (If the beneficiary appeals the initial determination, the provider is made a party to the appeal.);
- A participating provider or physician or other supplier (i.e., one who has agreed to take assignment on all items or services payable on behalf of a Medicare beneficiary);
- A nonparticipating physician has the same rights to appeal the carrier's determination in an unassigned claim for physicians' services if the carrier denies or reduces payment on the basis of §1862(a)(1) as a nonparticipating or participating physician has in assigned claims. These rights of appeal also extend to determinations that a refund is required either because the physician knew or should have known that Medicare would not pay for the service, or because the beneficiary was not properly informed in writing in advance that Medicare would not pay or was unlikely to pay for the service or, if so informed, did not sign a statement agreeing to pay. While the time limits in §30.7 apply for filing requests for redetermination and hearing, refunds must be made within the time limits specified in Chapter 30. Section 1842(l)(1) gives party status to nonparticipating physicians, for example, where:
  - 1. A claim for an item or service is denied as not being reasonable and necessary under §1862(a)(1);

- 2. Where the physician has already collected payment from the beneficiary for the item or service in question; and
- 3. Where the physician is claiming that he/she did not know and could not reasonably be expected to know that the item or service would be denied as not being reasonable and necessary under §1862(a)(1);
- A nonparticipating supplier has the same rights to appeal the carrier's determination in an unassigned claim for medical equipment and supplies if the carrier denies payment on the basis of §1862(a)(1), §1834(a)(17)(B), §1834(j)(1), or §1834(a)(15) of the Act as a nonparticipating or participating supplier has in assigned claims. These rights of appeal also extend to determinations that a refund is required either because the supplier knew or should have known that Medicare would not pay for the item or service, or because the beneficiary was not properly informed in writing in advance that Medicare would not pay or was unlikely to pay for the item or service. While the time limits in §30.7 apply for filing requests for redetermination and hearing, refunds must be made within the time limits specified in Chapter 30. An adverse advance determination of coverage under §1834(a)(15) of the Act is not an initial determination on a claim for payment for items furnished and, therefore, is not appealable;
- A supplier of medical equipment and supplies furnishing items or services to a beneficiary not on an assigned basis and responsible for making a refund to the beneficiary under §1834(j)(4) of the Act has party status for that claim;
- A provider or supplier who otherwise does not have the right to appeal may appeal when the beneficiary dies and there is no other party available to appeal. See §20.1 for information on determining whether there is another party available to appeal.
- A Medicaid State Agency or party authorized to act on behalf of the State; and
- Any individual whose rights with respect to the particular claim being reviewed may be affected by such review and any other individual whose rights with respect to supplementary medical insurance benefits may be prejudiced by the decision (e.g., an individual or entity liable for payment under 42 CFR Subpart E 424.60 in the case of a deceased beneficiary).

Neither the contractor nor CMS is considered a party to an appeal at any level of the administrative appeals process, and therefore does not have the right to appeal or to participate as a party at any stage in the administrative appeals process. At times, CMS will make an agency referral of an Administrative Law Judge (ALJ) decision or dismissal to the Departmental Appeals Board (DAB) and ask the DAB to review the ALJ's decision or dismissal under its own motion review authority. (See §60.21.) At times, an ALJ may ask for contractor input to a hearing. This does not change the contractor's party status.

**NOTE:** While a representative may request an appeal on behalf of the party that the representative represents, the representative is not a party to the appeal solely by virtue of being a representative. (See §60.5.6 for the rights and responsibilities of a representative.)

The provider of the item or service denied may represent the individual, but may not impose any financial liability on the individual in connection with such representation.

If limitation on liability is involved, the provider of the item or service may represent the individual only if the provider waives any rights for payment from the individual with respect to the services or items involved in the appeal.

# 20.1 - Provider or Supplier Appeals When the Beneficiary is Deceased (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

When a provider or supplier appeals on behalf of a deceased beneficiary and the provider or supplier otherwise does not have the right to appeal, the contractor must determine whether another party is available to appeal by taking either of the following actions:

- The contractor may send a letter to the last known address of the beneficiary, or to the beneficiary's estate, if known. The letter should advise the beneficiary's estate (or anyone taking responsibility for the deceased's bills for medical or other health services) of the right to appeal the claim denial. The letter also should provide information that the provider or supplier wishes to appeal. The letter should provide the beneficiary's estate with the following three options:
  - Option 1: I wish to appeal this claim.
  - Option 2: I am not available to appeal, please process the provider's appeal and let me know of the result.
  - Option 3: I am available to appeal, but do not wish to exercise my right to appeal.

The contractor should allow the estate at least 10 days to respond, or the remainder of the time frame for requesting an appeal -- whichever is greater. If the estate does not respond in the allotted time frame, the contractor should annotate the file that no other party is available to appeal and continue to process the provider's or supplier's appeal. If the estate responds that it is available and wishes to appeal, the contractor should continue with the appeal and notify the provider or supplier of the results. If the estate indicates that it is not available to appeal, then the contractor should continue to process the appeal and notify the beneficiary's estate of the decision. If the estate indicates that it is available, but does not want to appeal, the contractor should dismiss the provider or supplier's request on the basis that there is another party available, even though the party does not intend to pursue the appeal; or

• The contractor may send a letter to the provider or supplier to request written confirmation that they are not aware of any other party available to appeal. The contractor should allow the provider or supplier 10 days to provide confirmation. If the contractor does not receive written confirmation within 15 days, it should dismiss the appeal on the basis that the provider or supplier did not confirm that there was no other party available to appeal.

# 30 - Where to Appeal and Initial Determinations

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

• The Social Security Office (SSO) - See §30.1.

- Part A Intermediary (FI), including regional home health intermediary (RHHI), hereafter referred to as FI See §30.2.
- Part B Carrier, including durable medical equipment regional carrier (DMERC), hereafter referred to as carrier - See §30.3.
- Quality Improvement Organization (QIO) See §30.4.
- Health Maintenance Organization (HMO) See §30.5.
- Railroad Retirement Board for RRB retirees.

# 30.1 - Social Security Office (SSO)

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

In accordance with a memorandum of understanding with the Secretary, SSA makes initial Part A and Part B entitlement determinations and initial determinations on applications for entitlement. Individuals should write to (or visit) the SSO for administrative appeals involving entitlement. This would include issues that involve the question of whether the beneficiary:

- Has attained age 65 or is entitled to Medicare benefits under the disability or renal disease provisions of the law;
- Is entitled to a monthly retirement, survivor, or disability benefit;
- Is qualified as a railroad beneficiary;
- Met the deemed insured provisions; and
- Met the eligibility requirements for enrollment under the supplementary medical insurance (SMI) program or for hospital insurance (HI) obtained by premium payment.

# 30.2 - Part A Fiscal Intermediary (FI)

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The FI *makes initial determinations and* provides administrative appeal procedures for adverse decisions regarding the initial determinations it makes with respect to both beneficiaries and providers.

# 30.2.2 - Provider's Right to Appeal Certain Initial Determinations

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Section 1879(d) of the Act establishes that the provider has a limited right to challenge, through the appeals process and the courts, an FI decision that items or services furnished are not covered because they:

- Are not reasonable and necessary;
- Were not intermittent;
- Constituted custodial care; and
- The patient was not homebound.

Such challenge may be made only if the ultimate liability rests with the provider or, under certain circumstances, with the beneficiary. The provider and the FI should attempt to resolve mutually any differences involving payment that arise from the application of the cost formula or the amount payable in a specific case. The Medicare Provider Reimbursement Manual (PRM) §§2426, addresses the provider's right to request a hearing on disputed cost reports. The provider may appeal an initial determination only if:

- Items or services are not covered because they are not reasonable and necessary or constituted custodial care:
- Neither the beneficiary nor the provider knew or could reasonably have been expected to know that the services were not covered; and
- The beneficiary has been found not liable for the cost of the service(s) under limitation on liability or indicates in writing that he/she does not intend to request redetermination of the FI's initial determination. A determination is made that the beneficiary will not exercise his/her appeal rights if:
  - O The beneficiary's liability was not waived for a portion of the items or services, and the beneficiary has stated in writing that he/she does not intend to request a redetermination; or
  - o The beneficiary's liability was entirely waived in the initial determination.

If the beneficiary appeals the FI's initial determinations, the provider is made a party to the appeal.

**NOTE:** The Physician Fee Schedule and the unadjusted co-payment amount under  $\S1833(t)(3)$  of the Act are not appealable.

# 30.3 - Part B Carrier (or FI Acting as a Carrier)

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The carrier makes the first adjudication (judgment) following a request for Medicare payment for Part B claims under Title XVIII of the Act. A notice of initial determination provides appropriate appeals information to the parties. (See §20.)

Examples of determinations that are initial determinations regarding claims for benefits under Medicare part B include:

- Whether the deductible has been met;
- Whether the services furnished are covered; and
- Whether the charges for items or services furnished are reasonable.

Two specific instances that are **not** initial determinations regarding claims for benefits under Medicare part B are:

- Any determination that CMS or SSA has sole responsibility for making, e.g.,
  - CMS Whether an independent laboratory meets the conditions for coverage of services; whether a Medicare overpayment claim should be compromised or a collection action terminated or suspended:
  - SSA Whether the individual has attained 65; whether the individual is qualified as a railroad beneficiary; and
- Any issue or factor that relates to hospital insurance benefits under Medicare Part A.

Further, a party may not appeal a contractor's use of the Physician Fee Schedule or other payment systems.

The initial determination is binding unless a party to the initial determination, such as the beneficiary or a physician or other supplier, requests an appeal. The Medicare Part B administrative appeals process is available to resolve beneficiary, provider, physician, or other supplier questions/concerns about payment and coverage decisions. In instances where appeal rights have been exhausted or lapsed, the contractor may have the authority to reopen its determination. (See §90 and 42 CFR 405.841.)

**NOTE:** Under §1842(1) of the Act, nonparticipating physicians and other suppliers have limited appeal rights. (See §60.4, below, for more information on parties to an appeal.)

Nonparticipating physicians and suppliers (A physician or supplier who does not accept assignment on all Medicare claims) who have **not** taken assignment (agreed to accept Medicare's fee as full payment) do **not** have appeal rights just because they are now receiving initial determination notices. It is important to be aware that nonparticipating physicians and suppliers now have access to more beneficiary information through the remittance advice notice than they had before. Therefore, in the situation where a nonparticipating physician or supplier states that he/she is filing an appeal on behalf of a beneficiary, the contractor must confirm that the nonparticipating physician or supplier has either been designated as an appointed representative of a party or is indeed filing at the request of the beneficiary.

*See §30.2.2 for provider's rights to appeal certain initial determinations.* 

# **30.4 - Quality Improvement Organization (QIO)**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The Tax Equity and Fiscal Responsibility Act of 1982 modified Part B of Title XI of the Act to establish the QIO utilization program. The QIO reviews inpatient hospital care provided to Medicare beneficiaries to ensure that the care is medically necessary, reasonable, provided in the appropriate setting, and meets professionally recognized standards of health care. It also reviews home health, SNF, and hospital outpatient care (other than ambulatory surgery) to ensure that the care meets professionally recognized standards of health care.

The QIO denies payment only for inpatient hospital or outpatient ambulatory surgical services. In addition, the QIO makes limitation on liability determinations for the claims it reviews.

# **30.7 - Time Limits for Filing Appeals**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The time limit for filing appeals varies according to the type of appeal:

- Redetermination The time limit for filing a request for redetermination is 120 days from the date of receipt of the *notice of initial determination* (Medicare Summary Notice (MSN) or Remittance Advice (RA)). (See §40.1.5 or §60.7 for clarifications and exceptions to this rule.) (See Chapters 21 and 22, );
- Part B Hearing Officer Hearing The time limit for filing a request for a Part B Hearing Officer Hearing is six months from the date of the redetermination *letter*;
- ALJ Hearing The time limit for filing a request for ALJ hearing is 60 days after the date of receipt of the redetermination notice, or 60 days after the date of receipt of the Part B hearing officer (HO) hearing decision *letter*, as applicable;
- Departmental Appeals Board (DAB) Review The time limit for filing for a review by the DAB of the decision of the ALJ presiding at the hearing is 60 days from the date of receipt of the *ALJ decision*; and
- Judicial Review The time limit for filing for judicial review is 60 days from the date of the DAB's decision. A request filed with the contractor is considered to have been filed with SSA as of the date the contractor received it.

The contractor computes the time limit for requesting redetermination and a Part B Hearing Officer Hearing by allowing 5 additional days beyond the time limit (120 days for a redetermination or Part B Redetermination, 6 months for Part B Hearing Officer Hearing) from the date of the previous notice. This allows a 5-day period for mail delivery.

These time limits may be extended if good cause for late filing is shown. (See §40.1.5.) When an appeal (redetermination or HO hearing) request appears to be filed late, the contractor makes a finding of good cause using the guidelines in §40.1.5) before taking any other action on the appeal.

For Part B appeals of initial determinations made on or after October 1 2002, contractors are to grant extensions of up to 60 days in the 120 day filing deadline, provided that the appeal request includes a credible explanation from the appellant that the time was needed to gather the necessary supporting records. Once a final regulation to implement all BIPA provisions is issued, CMS will issue further instructions regarding the granting of such extensions.

If the request is for an ALJ hearing, the ALJ makes the good cause determination. If the request is for DAB review, the DAB makes the determination.

### 30.8 - Amount in Controversy Requirements

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

- For a Part A or Part B *redetermination*, there is no amount in controversy requirement.
- For a Part B Hearing Officer hearing, or an ALJ hearing for either a Part A claim or a
  Part B claim, the amount in controversy for initial determinations made on or after
  October 1, 2002 must equal or exceed \$100.

- For Part B initial determinations made prior to October 1, 2002, the amount in controversy for an ALJ hearing is \$500.
- There is no amount in controversy for a DAB review.
- For a hearing in Federal District Court, the amount in controversy for either a Part A or a Part B claim is \$1,000. \* (\$1,050 when judicial court review is requested on or after January 1, 2005)

\* Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

# 30.9 - Limitation on Liability

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Procedures for applying Limitation on Liability

Automatic Consideration on Initial Determination, Redetermination, Hearing, or Reopening

The decision of whether the liability of the beneficiary and the provider, physician or supplier can be limited is made at the initial determination. It is also made at the time of a redetermination, hearing, or reopening. The parties to the redetermination, hearing, or reopening determination may seek a Part B hearing on both the coverage and limitation of liability issues. In the reopening, redetermination, or hearing process, a limitation of liability determination is made when items or services have been denied as not reasonable and necessary whether either party--the beneficiary or the supplier accepting assignment--has directly raised the issue. In some cases, it will be necessary for the reviewer to obtain additional statements or other evidence from one or both parties to make the limitation of liability determination.

In every reopening, redetermination, or hearing, where the limitation of liability provision is applicable, the determination consists of two stages. The first stage is a new, independent and critical reexamination of the facts regarding the coverage issue. If the original decision regarding coverage was appropriate, the second stage is the decision whether to limit the liability of the beneficiary and, if so, whether to also limit the liability of the physician or supplier.

Redeterminations in assignment cases are conducted at the request of either the beneficiary or the assignee. Frequently, the redetermination request is received from only one of these parties and the only notice to the other party that a redetermination has been requested is a copy of the determination, i.e., after the fact. In assigned claims involving limitation of liability, the parties may have adverse interests in the limitation of liability decision, since a physician or supplier may seek to show reason why the beneficiary's liability should not be limited in order to be able to collect a fee from the beneficiary. Therefore, when you receive a request for a redetermination (on a case involving limitation of liability on an assigned claim), send a notice

that a request has been filed to the other party to the redetermination indicating that that party may submit additional evidence. Allow the other party 14 days to provide any evidence. This is necessary to satisfy the statutory requirement that both parties be informed of their rights and privileges in the redetermination process. These procedures extend to the hearing process as well. If the decision on the case will be fully favorable based on new information or evidence, it is <u>not</u> necessary to provide the other party with the opportunity to submit additional evidence.

# **40 - Part A Appeals Procedures**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A party dissatisfied with the FI's initial determination is entitled by law and regulations to specified appeals. Medicaid State agencies and parties authorized to act on behalf of Medicaid State agencies may submit an appeal request on behalf of beneficiaries entitled to Medicare and eligible for Medicaid. The State agency should cease submitting beneficiary authorization forms or other beneficiary representation forms with the appeal request.

The first level of appeal is redetermination ( $\underline{42 \text{ CFR } 405.700}$ , et seq.). If the party is dissatisfied following redetermination and the amount in controversy is at least \$100, the party is entitled to a hearing before a Federal ALJ ( $\underline{\$1869(b)(2)(A)}$  of the Act).

**NOTE:** Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

If the dissatisfaction continues after the ALJ's decision, the appellant may request the DAB to review the decision. The DAB may, on its own motion, review an ALJ decision. After DAB review or its denial of review, an appellant who is dissatisfied may file a civil action in the U.S. District Court for a review of the final administrative decision if the amount in controversy is \$1,000 (\$1,050 if requested on or after January, 1, 2005) or more.

#### A - Adjustments

Following an initial determination, the FI may receive an oral or written inquiry concerning its determination. If an error was made that adversely affects payment but does not require medical review and that would result in payment if corrected, the FI processes an adjustment chargeable to the initial claims processing. Where there is an adjustment, the FI notifies the party that it is revising the initial determination.

If the adjustment constitutes a partial reversal, the FI informs the party that it will conduct a redetermination if the party is dissatisfied with the revised determination. If the contact is a formal written request for redetermination, the FI notifies the party that it is proceeding with the redetermination and will notify the party of the results.

**NOTE:** If medical review is required, the FI does not make an adjustment. It conducts a redetermination.

#### **B** - Reopenings and Revisions

Refer to §90.

## C- QIO and HMO Appeal Requests

Refer to §40.10

#### **D-** Part A Redetermination

**NOTE:** Beginning on October 1, 2004, reconsiderations will be called "redeterminations."

A *redetermination* is a reevaluation of the facts and findings of a claim by a separate entity within the FI's organization (e.g., Redetermination Unit) to determine whether the initial decision was correct and to make appropriate revisions.

# 40.1 - Finding Good Cause for the Late Filing of Part A Redetermination Requests

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

#### 40.1.1 - General

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The FI extends the 120 day time limit for filing a redetermination if good cause is shown. If a redetermination request is filed late, the FI resolves the issue of whether good cause exists for the delay prior to taking any other action. In addition to the time limit for filing the redetermination, the FI allows 5 days beyond the date of the notice for mail delivery. (See subsection B.) For example, a beneficiary who received a notice of an initial claim decision dated June 17, 2004, had through October 15, 2004, (120 days from June 22 through October 20 including 5 days for mail delivery of the initial determination notice (6/17/04 through 6/22/04)) to file timely. If, however, the request is filed late and the FI determines that good cause exists, it accepts the redetermination and handles it as a regular case.

# 40.1.2 - Establishment of Time Limit for Filing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The FI, Hearing Officer, ALJ, or DAB computes the end of the period for filing the redetermination as follows:

Full Denial - When the initial determination was a full denial, the FI counts the 120 day period from the date of receipt by the party of the determination, normally 5 days after the mailing date of the denial notice. Ordinarily, a copy of the notice will have been attached to the redetermination request by the party or by the SSO. However, since some beneficiaries will not keep the notice or include it with the redetermination request, it is essential for the FI to have a copy of the denial notice in its file.

**Partial Denial** - When an initial determination was a partial denial, the FI counts the 120-day period from the date the party receives the MSN or RA, normally 5 days after the mailing date of the notice.

Alternative Method in Full or Partial Allowance Cases - The FI applies this method where the MSN or RA is not attached to the request and the request was filed more than 6 months after the

date of the notice. The FI develops the case for good cause. If it finds good cause, it processes the redetermination. It annotates the Form CMS-2649 in Item 10, Remarks, of page 2 "timely filing questionable" and explains the reason for good cause.

**Beneficiary Alleges Later Date of Receipt** - Where the beneficiary establishes that he/she could not have received the notice advising him/her of his/her appeal rights until a date later than the presumed delivery date (e.g., the beneficiary was away from home for an extended period), the FI counts the 120 days from the earliest date on which receipt could reasonably be established.

#### 40.1.3 - Conditions Which Establish Good Cause

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Good cause may be found when the record clearly shows, or the party alleges and the record does not negate that the delay in filing was due to one of the following:

- Circumstances beyond the individual's control, including mental or physical impairment (e.g., disability, extended illness), or significant communication difficulties;
- The death of the individual or his/her advanced age (advanced age is met automatically if the individual attains age 75 prior to the date services began in the contested claim);
- Incorrect or incomplete information about the subject claim furnished by official sources (SSA, CMS, or the FI) to the individual, e.g., whenever a beneficiary is not notified of his/her appeal rights or the time limit for filing;
- Delay resulting from efforts by the individual to secure supporting evidence where the individual did not realize that such evidence could be submitted after filing a redetermination;
- Unusual or unavoidable circumstances, the nature of which demonstrate that the individual could not reasonably be expected to have been aware of the need to file timely; or
- Destruction by fire, or other damage, of the individual's records when the destruction was responsible for the delay in filing.

**NOTE:** When the beneficiary's claim is being handled by a representative of the beneficiary (§60.5.6), these conditions apply to the representative. For conditions which establish good cause for late filing by providers or suppliers who are representing a beneficiary, see §60.75.

### 40.1.4 - Procedures to Establish Good Cause

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

When a Form CMS-2649, request for redetermination, is filed after the expiration of the time period, the FI uses the following procedures.

• If the request contains the reasons for delay (or other evidence that establishes the reason), the FI bases the determination of whether good cause may be found primarily on the statement. When there is no adequate statement and there is no other sufficient evidence in the file, it obtains an explanation of the reason(s) for delay from the party.

- The FI annotates the redetermination request with the remark "time limit for filing expired." Where the alternative method for finding good cause is used, it enters the remark "timely filing questionable."
- The FI makes the good cause finding on the basis of a review of the statement by the beneficiary or his/her representative of the reasons for delay, any other evidence already in file or received with the request that relates to the late filing issues, and any documentation in file regarding the particular claim. (Additional documentation regarding the claim need not be requested from the provider until the good cause finding is made.)
- Where the reasons for delay are not controverted by other evidence and/or are substantiated by the record, the FI accepts the statement as written in finding good cause. If evidence in the record leads the FI to doubt the veracity of the statement, it obtains a statement from the beneficiary or his/her representative. Evidence that a proper notice was mailed is not sufficient reason to conclude that the notice was received.
- On the redetermination request, the FI enters the reason for the delay and its finding relative to good cause.

# 40.1.5 - Examples of Situations Where Good Cause Exists

# (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Following are examples of cases where good cause for late filing is found. This list is illustrative only and not exclusive.

- Beneficiary was hospitalized and extremely ill, causing a delay in filing. Statement indicates that he planned to appeal. Request was filed fewer than 60 days late. The FI would find good cause by reason of extended illness or disability;
- Beneficiary is deceased. Her husband, who would be the likely person to file as her next of kin, died during the period for filing the redetermination. Request was filed 2 months late by the deceased husband's executor. The FI would find good cause by reason of the death of the representative;
- Beneficiary is 76 years old and is not represented. The FIs would find good cause by reason of advanced age;
- Evidence substantiates that the beneficiary was collecting additional documentation prior to filing. The FI would find good cause by reason of lack of awareness that evidence could be submitted after filing;
- Beneficiary is deceased. His wife, who would be the likely person to file as his next of kin, is not fluent in English and did not comprehend the denial notice. Her daughter-in-law filed immediately on learning that no appeal had been made. Request was 3 months late. The FI would find good cause by reason of circumstances demonstrating that the individual could not reasonably be expected to have been aware of the need to file timely;
- The denial notice sent to the beneficiary did not specify the time limit for filing for redetermination. The FI would find good cause by reason of incomplete information furnished by official sources.

**NOTE:** Whenever a beneficiary is not notified of his/her appeal rights, or of the time limit for filing, good cause must be found; and

• The initial notice denied payment; a subsequently issued notice incorrectly indicated that payment was allowed. The beneficiary assumed the second notice was correct. The FI would find good cause by reason of the incorrect information furnished to the beneficiary.

#### 40.1.5.6 - Where Good Cause Is Not Found

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Where good cause for the late filing of a redetermination request (Form CMS-2649) is not found, the FI would advise the beneficiary (Good cause findings for appeal requests beyond the level of the redetermination are not the FI's responsibility). The FI would send a written notice stating that the request for redetermination has been dismissed and give the reason for the dismissal, e.g., the redetermination request was not filed within the time limit as required and good cause was not found for the failure to file timely. The notice includes an explanation of the initial determination. A copy of this notice is attached to the redetermination request.

**NOTE:** Where good cause is not established, the FI would examine the case to determine whether there would be any basis for reopening and revising the initial determination. If reopening and revision were undertaken (see §90), the notice of dismissal of the redetermination request would not be sent.

# 40.2 - Redetermination of a Part A Payment Determination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

**NOTE**: Reconsiderations requests received on or after October 1, 2004 will be called "redeterminations." The new timeliness standard for completing redeterminations is 60 days. 100% of redeterminations received on or after October 1, 2004 must be completed in 60 days of receipt.

# **40.2.1 - Place and Manner of Filing Requests for Redetermination and What Constitutes a Request for Redetermination**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The request for redetermination must be in writing and must be filed at the office of the servicing FI, or at an office of CMS (this includes any FIs office), or at an SSO; or in the case of a railroad retirement beneficiary, at an office of the RRB.

Medicaid State agencies and parties authorized to act on behalf of Medicaid State agencies may submit an appeal request on behalf of beneficiaries entitled to Medicare and eligible for Medicaid without first obtaining a signed statement from the beneficiary authorizing the State agency or the party authorized to act on behalf of the State agency to represent the beneficiary.

Most requests will be filed on the prescribed Form CMS-2649, Request for Redetermination of Part A Health Insurance Benefits. (This form is located on the CMS' Web site at <a href="http://www.cms.hhs.gov/forms">http://www.cms.hhs.gov/forms</a>.) Other requests for redetermination must meet the requirements outlined in B or C below depending on who is requesting the redetermination.

Providers/suppliers, Medicaid State agencies, or the party authorized to act on behalf of the Medicaid State agency are responsible for submitting documentation, if any, that supports the contention that the initial determination was incorrect under Medicare coverage and payment policies. This documentation should be supplied with the appeal request or at the request of the FI. Failure to submit requested documentation in a timely manner may result in processing delays.

#### A - Oral Contacts and Unsigned Written Requests

If the explanation the FI supplied at the time of the party's personal visit to, or telephone conversation with, the FI's office answers the complaint to the satisfaction of the party, no further action is required. If, after the explanation has been given, the party believes that the determination was incorrect, (i.e., not in accordance with the law and regulations), the FI will assist the party in filing a request for Redetermination of Part A health insurance benefits, Form CMS-2649. If the form is not available, the FI will take a dated, written statement signed by the beneficiary expressly requesting that the initial determination be reconsidered and stating briefly the reason for dissatisfaction.

If the initial contact was by telephone, or if the party failed to sign the written request, the FI sends a Form CMS-649, and explains that the form must be completed, signed, and returned.

The FI informs the party that the local SSO or railroad retirement office will provide assistance if desired.

#### **B** - Written Complaint or Inquiry Made by Beneficiaries

A written communication from a beneficiary relating to a claim may constitute an expressed request for a redetermination, a statement indicating dissatisfaction with the determination, or simply a request for information. If there is any doubt about what the beneficiary intends, the FI must resolve that doubt.

Beneficiaries may request a redetermination in writing by filing a completed Form CMS-2649. Beneficiaries may also request a redetermination in writing instead of using the form. Requests for redetermination may be submitted in situations where beneficiaries assume that they will receive a redetermination by questioning a payment detail of the determination or by sending additional information back with the MSN, but do not actually say "I want a redetermination." For example, an inquiry (either written or verbal) stating, "Why did you pay only \$10.00?" where there are noncovered charges, should be considered a request for redetermination. Further, if the beneficiary calls it a "reopening" or asks the FI to reopen its decision, but the request is submitted within the time limit for filing a request for redetermination, the FI should consider this a request for a redetermination. Common examples of phrasing in letters from beneficiaries that constitute requests for redetermination:

- "Please reconsider (review) my claim."
- "Will you please review this denial to see if more payment can be made?"
- "I am not satisfied with the payment decision; please look at it again."
- "My neighbor got paid for the same kind of claim. Mine should be paid also."
- "Last year I was hospitalized for the same condition and the claim was paid for by Medicare."
- "According to my doctor I needed hospitalization, and yet my claim was denied."

The FI treats letters from beneficiaries that contain such phrases as requests for a redetermination. This list is not all-inclusive. If the FI is not certain whether the party has requested additional information or a redetermination, the FI contacts the party by telephone to determine the intent.

If the communication is neither an expressed nor an implied request for redetermination, the FI responds to the issues raised. It might respond to simple matters by telephone, preparing a report of contact, and including it in the claim file along with the written inquiry. Similarly, it includes a copy of any written response to the inquiry in the claim file and retains all such communications and responses in accordance with Chapter 1, "General Billing Requirements" to protect the beneficiary's filing date if it is later determined that a request for redetermination was intended or the same issues are raised. If, during the course of a telephone conversation, a party indicates a desire for a redetermination, the FI sends the appropriate form with instructions for completing, signing and returning it.

#### C - Written Requests for Redetermination Submitted by a *Provider or State*

*P*roviders *or States* with appeal rights (*see §20*) must submit written requests indicating what they are appealing and why. There are two acceptable written ways of doing this.

1. A completed Form CMS-2649 constitutes a request for redetermination. The FI supplies these forms upon request by an appellant. Completed means that all applicable spaces are filled out and all necessary attachments are attached.

- 2. The appellant submits a written request for appeal not on a Form CMS-2649, but containing the following information:
  - Beneficiary name;
  - Medicare health insurance claim (HIC) number;
  - Name and address of provider of service;
  - Date of initial determination;
  - Date(s) of service for which the initial determination was issued (dates must be reported in a manner that comports with the Medicare claims filing instructions; ranges of dates are acceptable only if a range of dates is properly reportable on the Medicare claim form);
  - Which item(s), if any, and/or service(s) are at issue in the appeal; and
  - Signature of the appellant.

**NOTE:** Some redetermination requests may contain attachments. For example, if the RA is attached to the redetermination request that does not contain dates of service on the cover, and the dates of service are highlighted or emphasized in some manner on the attached RA, this is an acceptable redetermination request.

Frequently, a party will write to a FI concerning the initial determination instead of filing a Form CMS-2649. How to handle such letters depends upon their content and/or wording. A letter serves as an appeal request if it contains the information listed above and either (1) explicitly asks the FI to take further action, or (2) it indicates dissatisfaction with the FI's decision. The FI counts the receipt and processing of the letter as an appeal only if it treats it as an appeal request. The FI must note the details of its actions (e.g., when action was taken and what was done) for possible subsequent evidentiary and administrative purposes.

If any of this information is not included within the appeal request, the FI returns it to the *provider or State* with an explanation of what information must be included.

#### **D**- Beneficiary's Complaint

QIOs have the authority to review written complaints from beneficiaries (or their representatives) about the quality of professional medical services. If the FI receives a beneficiary complaint regarding the quality of professional medical services received in a hospital, SNF, HHA, or in the outpatient department of a hospital, it refers it to the RO. The RO screens it to determine if the complaint requires QIO review of the medical aspects of care.

#### E - Dismissed Request for Hearing Is an Implied Request for Redetermination

When an ALJ dismisses a request for hearing on the ground that no redetermination has taken place, the dismissed request constitutes an implied request for redetermination. When the FI or the QIO receives the dismissed request, it notifies the responsible FI or QIO to institute a redetermination. The QIO or FI notifies the party who requested the hearing that it is processing the dismissed request as a request for redetermination. *Exceptions:* A request for hearing dismissed for any other reason (e.g., lack of timeliness or the party is not eligible to request a hearing on beneficiary's behalf) does not constitute an implied request for redetermination. A party who requested a redetermination previously and the request was dismissed does not constitute an implied request (e.g., the request was untimely or the appellant was not a party).

# 40.4 - Evaluating the Evidence and Making the Redetermination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The redetermination reviewer makes a new, independent, and thorough evaluation of the evidence and prior findings. On redetermination, the reviewer does not rely on any screening assumptions, presumptions, or tolerances. Rather, the evidence in file must be sufficient to convince the reviewer and support the finding of the fact that the services were or were not covered under the law. The redetermination process, therefore, is not a mechanical application of the same screening guides and tolerance rules that were used in arriving at the initial determination. The reviewer considers all the facts pertaining to the claim as a whole to reach the redetermination.

### A- Timely Processing Requirements

The FI must process 75 percent of the **reconsiderations** within 60 days of receipt in the corporate mailroom and 90 percent within 90 days of receipt in the corporate mailroom. The FI must process all **redeterminations** (a redetermination is any request for first level appeal received after October 1, 2004) within 60 days of receipt in the corporate mailroom. FIs consider a reconsideration processed/complete when:

- 1. For **affirmations**, upon the completion of the process that generates the decision letter for mailing to the parties.
  - 2. For partial reversals, when all of the following actions have been completed:
- a. The process that generates the decision letter for mailing to the parties is completed, and
  - b. When either:
    - The actions to initiate the adjustment action in the claims processing system are taken, or
    - Written assurance is requested, if applicable. When written assurance is necessary, initiate the adjustment action in the claims processing system within 30 days of receipt of written assurance.

When the adjustment action is completed, this action must be included on the next scheduled release of the MSN/RA. Appropriate follow-up action should be taken to ensure that the adjustment action results in the issuance of proper payment.

- 3. For full reversals, when either:
- a. the actions to initiate the adjustment action in the claims processing system are taken, or
- b. written assurance is requested, if applicable. When written assurance is necessary, initiate the adjustment action in the claims processing system within 30 days of receipt of written assurance.

When the adjustment action is completed, this action must be included on the next scheduled release of the MSN/RA. Appropriate follow-up action should be taken to ensure that the adjustment action results in the issuance of proper payment.

4. For withdrawals and dismissals, upon the completion of the process that generates the dismissal notice for mailing to the parties.

### **B** - Obtaining an Independent Review

If possible, the FI maintains a separate and distinct unit to process redeterminations; however, CMS allows it to use experienced claims reviewers who have had no part in the initial adjudication of the particular claim for which the redetermination request has been filed. The FI gives the redetermination reviewer complete independence to revise the initial determination, if appropriate.

If the FI has more than one physician-consultant involved in the Medicare claims process and, under the guidelines in subsection B, a physician must review the case, a physician-consultant not involved at the initial processing level reviews the claim.

If, however, the FI has only one physician-consultant, the case may be referred to that consultant again for expert medical opinion evidence, to a physician from another program the FI administers, or to an outside physician consultant. For this purpose, physician having the same specialty as the attending physician is ideal and offers the most persuasive evidence.

The evidence is evaluated independently by the redetermination reviewer, together with all other evidence in the case to make the determination.

### **C** - Consulting-Physician Review

If the FI judges that the opinion of a physician is needed, it refers the following types of medical issue cases to its consulting physician for expert medical opinion evidence:

- Hospital inpatient stay cases in which the FI's redetermination reviewer concludes that the full denial of the entire hospital stay should be affirmed;
- Partial denial hospital cases and all SNF cases in which the amount in controversy (see §50.7) is over \$1,000; and
- There is a question concerning the medical facts as presented.

If the attending physician or the provider has submitted new information, the FI gives strong consideration to having the case reviewed by a physician-consultant. Nonjudgmental issues based on technical or statutory provisions, such as a qualifying hospital stay, extent of available benefits, and exclusions contained in the Medicare Benefit Policy Manual or the National Coverage Determinations Manual, are decided by the redetermination reviewer.

#### **D** - Processing Additional Evidence

The FI processes cases where the beneficiary's attending physician has submitted additional evidence (e.g., a statement giving his/her medical opinion or additional clinical findings) in accordance with the following:

- Where the attending physician has submitted evidence other than the provider's medical record supporting a covered level of care, and it is consistent with the body of evidence obtained from the provider and any other sources, the FI would reverse the initial denial;
- If the physician's statement that care was "covered" or was "skilled nursing care" is not supported by the medical facts described in the rest of the evidence obtained, and that evidence established that the services were not covered under the program, the FI would affirm the initial denial decision;

- Where the physician submits evidence which is consistent with the preponderance of the evidence obtained from the provider, although there may be some isolated facts, which in the absence of the remaining evidence would support a denial (e.g., the nurses' notes indicate that the patient was able to sit up or the doctor's orders show "may soon be ready for discharge"), the FI gives the physician's evidence sufficient weight to overcome the reviewer's doubts regarding reimbursement for the services; and
- If the attending physician has submitted a statement, but in light of the other evidence, a conflict exists so that the redetermination reviewer is unable to draw a conclusion regarding the coverage of the services, the reviewer requests the attending physician to clarify the matter. If the physician does not respond, the provider may be able to furnish clarifying information.

#### E - Documentation Resulting from Physician's Review

Upon completion of the FI's consulting physician's review, each case should contain the following:

- A summary of the pertinent facts obtained from the medical record (this may be written by the nonmedical redetermination reviewer, a nurse or other medical reviewer or the consulting physician). Any reports or summaries must be signed by the person preparing the report, with identifying professional titles (e.g., M.D., R.N.). Consulting physicians must furnish their qualifications upon request;
- A statement of the medical significance of the facts; and
- A convincing rationale in which the reasons for the physician's conclusion are explained. (These items may be prepared by a nonmedical person in consultation with the physician but the rationale must be signed by the latter.) A mere statement of the consulting physician's conclusion pertaining to the coverage issue adds very little to the evidence in the case. The conclusion must be related to the beneficiary and the facts of the case. The rationale must state why the specific denied service was not medically necessary for that beneficiary.

The FI will neither affirm nor reverse a redetermination case where a conflict of evidence exists.

# **40.4.3 - Preparing the Determination**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

#### A - Contents of the Determination

For model language and format, see §40.4.8.2.

The redetermination will include:

- A brief introductory statement indicating that a redetermination was conducted;
- A brief restatement of the issues:
- The FI's determination;
- A succinct rationale explaining the FI's decision;
- Explanation of limitation on liability (if it applies);
- Liability determination;
- Further appeal rights if the amount in controversy exceeds \$100\*;
- Statement advising the claimant of the availability to qualifying claimants of legal services organizations that provide legal services free of charge; and
- Statement that a copy of the laws, regulations, and policies, upon which the decision was based is available upon request.

\* Beginning in 2005, for requests made for an ALJ hearing, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

Whenever possible, the FI writes the determination using the guide determination outlines and Sample Paragraphs furnished by CMS. Individual case circumstances may warrant certain adaptations in the standard material. The FI exercises judgment in these cases.

In all cases, the FI makes it clear that a fair and reasonable evaluation took place.

#### **B** - Rationale

The rationale portion explains, based on the law, regulations, guidelines, and the facts, the reasons for the decision reached. The rationale describes the weight attributed to those items in the medical evidence determined to be significant in arriving at the decision. The FI reconciles any significant inconsistency or conflict. It is fully responsive to the beneficiary's and, if applicable, the attending physician's allegations. It relates the rationale to the beneficiary, i.e., it does not use a statutory citation as its sole rationale. It explains how the statutory citation relates to the claim and to the beneficiary.

#### C - Sensitive Issues

The inclusion of sensitive medical information, such as that regarding psychiatric illness or malignancy, requires special care. If the harmful evidence is material to the case, but the beneficiary's physician has stipulated that it is not to be revealed to the beneficiary, the FI will ask the beneficiary to designate a representative, such as an attorney or physician, to receive the

determination and insure that the beneficiary's best interests are represented without disclosing the information to the beneficiary.

## 40.4.4 - Completing the Determination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A redetermination that noncovered care will be totally or partially paid under the limitation on liability provision requires a full determination and cover letter, since the coverage decision remains unfavorable, and any subsequent payment is not considered a reversal.

### A - Signature

The redetermination and/or notice bears the signature of the supervisor of the person writing it.

#### **B** - Copies

Three copies are prepared. The original goes to the party that initiated the redetermination request, one copy is placed in the case file, and one copy is kept by the FI. Additional copies are required if there is another party involved.

## 40.4.5 - Notice of Further Appeal Rights

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

## A - Beneficiary

The notice of the redetermination notifies the beneficiary that if he/she believes that the determination is not correct, and the amount of benefits in question is \$100\* or more, he/she has a right to a hearing. The hearing must be requested within 60 days of the date of receipt of the redetermination notice. If the FI receives any post-redetermination correspondence requiring a reply, it includes in its reply a statement informing the beneficiary of his/her right to a hearing, the date of the original redetermination notice, and an appropriate explanation where the time limit has expired or is nearing expiration. (See §40.1.5.).

\* Beginning in 2005, for requests made for an ALJ hearing, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

# **B - Provider in Waiver of Liability Cases**

A provider dissatisfied with the redetermination made pursuant to its request or to which it is a party, has the same right to a hearing as the beneficiary, providing that statutory requirements are met.

**NOTE:** See §§40.10 if a QIO determination is involved.

# 40.4.6 - Preventing Duplicate Payment in Reversal Cases

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Prior to paying a provider in full or partial reversal cases *where the beneficiary was previously liable*, the FI will ascertain whether the provider has been reimbursed for the previously denied services from another source and, if so, will withhold the Medicare reimbursement until the party has assured, in writing, that the prior payment has been refunded.

# **40.4.7.1** - Effectuating Favorable Final Appellate Decisions That a Beneficiary is "Confined to Home" - Regional Home Health Intermediaries (RHHIs) Only

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

See §50.7.11

# 40.4.8.2 - Model Medicare Redetermination Notice

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)



#### MEDICARE APPEAL DECISION

Medicare Number of Beneficiary: 111-11-1111 A

**Contact Information** 

If you questions, write or call: Contractor Name Street Address City, State Zip Phone Number

MONTH, DATE, YEAR APELLANT'S NAME ADDRESS CITY, STATE ZIP

Dear Appellant's Name:

This letter is to inform you of the decision on your Medicare Appeal. An appeal is a new and independent review of a claim. You are receiving this letter because you made an appeal for (insert: name of item or service).

The appeal decision is (Insert either: unfavorable. Our decision is that your claim in not covered by Medicare and over/under \$100 remains in controversy. OR partially favorable. Our decision is that your claim is partially covered by Medicare and over/under \$100 remains in controversy)

More information on the decision is provided below. You are not required to take any action. However, if you disagree with the decision, you may appeal to (insert: an Administrative Law Judge (for Part A), a Hearing Officer (for part B)). You must file your appeal, in writing, within (insert: 6 months (for Part B) or 60 days (for Part A) of receiving this letter.

A copy of this letter was also sent to (Insert: Beneficiary Name or Provider Name). (Insert: Contractor Name) was contracted by Medicare to review your appeal. For more information on how to appeal, see the section titled "Important Information About Your Appeal Rights."

#### Summary of the Facts

Instructions: You may present this information in this format, or in paragraph form.

Provider	Dates of Service	Type of Service
Insert: Provider Name	Insert: Dates of Service	Insert: Type of Service

- A claim was submitted for (insert: kind of services and specific number).
- An initial determination on this claim was made on (insert: Date).
- The (insert: service(s)/item(s) were/was) denied because (insert: reason).
- *On (insert: date) we received a request for a redetermination.*
- (Insert: list of documents) was submitted with the request.

#### Decision

Instructions: Insert a brief statement of the decision, for example "We have determined that the above claim is not covered by Medicare. We have also determined that you are responsible for payment for this service."

#### Explanation of the Decision

Instructions: This is the most important element of the redetermination. Explain the logic/reasons that led to your final determination. Explain what policy (including local medical review policy, regional medical review policy, and/or national coverage policy), regulations and/or laws were used to make this determination. Make sure that the explanation contained in this paragraph is clear and that it included an explanation of why the claim can or cannot be paid. Statements such as "not medically reasonable and necessary under Medicare guidelines" or "Medicare does not pay for X" provide conclusions instead of explanation, and are not sufficient to meet the requirement of this paragraph.

### Who is Responsible for the Bill?

Instructions: Include information on limitation of liability, waiver of recovery, and physician/supplier refund requirements as applicable.

When the beneficairy is not liable, include the following language:

Therefore, you (the beneficiary) are not responsible for the changes billed by (provider's name) except for any charges for services never covered by Medicare. If you (the beneficiary) have paid (provider's name) for these service, you may be entitled to a refund. To get this refund, please contact this office and send the following items:

- A copy of this notice,
- The bill you received for the services, and
- The payment receipt, your cancelled check, or any other evidence showing that you have already paid (provider's name for the services at issue.

You should file your written request for payment within 6 months of the date of this notice.

#### What to Include in Your Request for an Independent Appeal

Instruction: If the denial was based on insufficient documentation or if specific types of documentation are necessary to issue a favorable decision, please indicate what documentation would be necessary to pay the claim.

Sincerely,
Reviewer Name
Contractor Name
A Medicare Contractor

#### IMPORTANT INFORMATION ABOUT YOUR APPEAL RIGHTS

**Your Right to Appeal this Decision:** If you do not agree with this decision, you may file an appeal. An appeal is a review performed by people independent of those who have reviewed your claim so far. The next level of appeal is called (insert: a Hearing Officer hearing or an Administrative Law Judge (ALJ) Hearing)

The law requires that at least \$100 remain in controversy for you to request (insert: a Hearing Officer hearing or an ALJ Hearing). If less than \$100 remains in controversy, you may combine the claim or claims that are the subject of this decision with claims from other recently issued redetermination decisions. This is called "aggregating claims." For more information, see the section on aggregating claims below.

**How to Appeal:** To exercise your right to an appeal, you must file a request in writing within (insert: 60 days for Part A or 6 months for Part B) of receiving this letter. Under special circumstances, you may ask for more time to request an appeal.

You should include: your name, address, Medicare number, reasons for appealing, and any evidence you wish to attach. You may also attach supporting materials such as medical records, doctors' letters, or other information that explains why this service should be paid. Your doctor may be able to provide supporting materials.

If you want to file an appeal, you should send your request to:

Contractor Name Address City, State Zip

Aggregating Claims: To "aggregate claims" EACH CLAIM included in your request for (insert: Hearing Officer hearing or ALJ hearing) must be appealed within (insert: six (6) months or 60 days) from the date the decision was issued on the claim and each claim must have already received a redetermination decision.

If you wish to request a (insert: Hearing Officer hearing or ALJ hearing) by combining the amounts remaining in controversy from other claims, you MUST clearly state on your request that you are "aggregating claims", AND you must list the specific claims that you are aggregating.

Who May File an Appeal: You or someone you name to act for you (your appointed representative) may file an appeal. You can name a relative, friend, advocate, attorney, doctor, or someone else to act for you.

If you want someone to act for you, you and your appointed representative must sign, date and send us a statement naming that person to act for you. Call us to learn more about how to name a representative.

Help With Your Appeal: If you want help with an appeal, or if you have questions about Medicare, you can have a friend or someone else help you with your appeal. You can also contact your State

Health Insurance Assistance Program (SHIP). You can call 1-800-MEDICARE (1-800-633-4227) for information on how to contact your local SHIP. Your SHIP can answer questions about payment denials and appeals.

Other Important Information: If you want copies of statutes, regulations, policies, and/or manual instructions we used to arrive at this decision, please write to us at the following address and attach a copy of this letter:

Contractor Name, A Medicare Contractor Address City, State Zip

If you need more information or have any questions, please call us at the phone number provided (insert location of address).

Other Resources To Help You: 1-800-MEDICARE (1-800-633-4227) TTY/TDD: 1-800-486-2048

## 40.5 - Request for Hearing Under Part A

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)
Refer to §50.7.

## 40.6 - Right to Representation Under Part A

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)
See §§60.5.

# 40.7 - Reconsiderations, Hearings, and Appeals Where a QIO Has Review Responsibility

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

#### A - General

The Tax Equity and Fiscal Responsibility Act of 1982 modified Part B of Title XI of the Act to establish the utilization QIO program. The QIOs review inpatient hospital care provided to Medicare beneficiaries to ensure that the care is medically necessary, reasonable, provided in the appropriate setting, and meets professionally recognized standards of health care. In addition, QIOs perform these reviews of ambulatory surgical care rendered to hospital outpatients and in ASCs. They also review home health, SNF, and hospital outpatient care (other than ambulatory surgery) to ensure that the care meets professionally recognized standards of health care.

QIOs deny payment only for inpatient hospital or outpatient ambulatory surgical services. In addition, QIOs make limitation on liability determinations for claims they review.

#### **B - QIO Reconsiderations and Appeals**

Determinations made by a QIO may be reconsidered only by the QIO. If the denial was made because the provider circumvented the PPS system through inappropriate transfers or admissions, the denial notice goes to only the provider and physician. If the denial was made because the services were not medically necessary, or because the care should have been provided in a different setting, the beneficiary, the provider, and the physician receive notice of the Reconsideration decision. Only the beneficiary may appeal. If, after it is determined the services were not medically necessary, or should have been provided in a different setting, it is also determined that the provider knew or should have known the services would not be covered and, therefore, is found to be liable, the provider may appeal only the waiver determination.

Where a QIO reverses a prior determination, the result is communicated to the FI. Where appropriate, the FI informs the provider to submit the necessary bill.

For more information about QIO appeals, see the Medicare QIO Manual, Part 7.

#### 40.7.1 - Reconsiderations

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

There may be a dual system of appeals at the Reconsideration stage, depending upon the issue. That is, a claim may be denied by both the QIO and the FI on different issues and be subject to Reconsideration by each to the extent of its responsibility. A Reconsideration requested by a party entitled to do so must be processed to completion no matter what the other entity may determine in the areas of its responsibility, except that an ALJ may halt the FI's Reconsideration and decide the issue in controversy if a request for hearing has been filed on a completed QIO Reconsideration decision.

#### A - FI Reconsiderations

The FI continues to make determinations on all issues for which it has responsibility. However, a patient's hospital stay might be determined to be medically necessary by the QIO, but fall under an exclusion other than medical necessity (e.g., cosmetic surgery, dental surgery), or not be payable because benefits are not available. Thus, the FI might deny and reconsider a case approved by the QIO. FIs make such determinations at the appropriate times and notify beneficiaries of their decisions and beneficiary appeal rights.

If an ALJ notifies an FI that he/she is taking jurisdiction because a hearing has been requested on a QIO determination, the FI assembles the file and sends it to the ALJ. Once the QIO issue is decided, the ALJ will remand the claim to the FI for completion, and effectuation of the ALJ decision.

#### **B** - FI Reconsideration Notices

When FIs perform a Reconsideration, they notify all parties to the determination of the results. The notice is on FI company letterhead. Whether the Reconsideration decision consists of a letter or a cover letter with a separate determination, it must contain the following language where a QIO is responsible for the medical necessity/appropriateness of care decisions.

This determination relates only to issues for which the FI is responsible. Because the Quality Improvement Organization (QIO) has responsibility for the medical necessity and appropriateness of care decisions on this claim, you will receive notification with respect to any denial on those issues from the QIO.

*The notice also includes the beneficiary's appeal rights.* 

## C - Misfiled Reconsideration Requests

When FIs receive a request for Reconsideration or review relating to a QIO's initial or reconsidered determination, they acknowledge its receipt and advise the party that they are forwarding it and a copy of their records relating to the claim, to the QIO. They immediately send the file, including a copy of their acknowledgment letter and the original request to the QIO with a brief explanation.

When a QIO receives a request for Reconsideration relating to a determination for which an FI was responsible, it forwards it to the FI immediately.

SSOs forward requests for Reconsideration to the appropriate entity. Upon receipt, FIs scan them to identify those that should be directed to a QIO. They forward them to the QIO with their file.

## 40.7.2 - Hearings

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The QIO legislation provides any beneficiary who is entitled to benefits under Title XVIII of the Act with the right to a hearing by the Secretary if the beneficiary is dissatisfied with the QIO's Reconsideration decision, and the amount in controversy is met\*.

\* Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

## A - Time and Place of Filing the Request for Hearing

A hearing request must be signed and filed in writing within 60 days of receipt of the Reconsideration decision. The CMS regulations define the starting date for the 60 days to be five days after the date of the Reconsideration notice. The time limitation may be extended by an ALJ for good cause.

A request for hearing may be filed with the QIO responsible for the initial and reconsidered determination, with an ALJ, in the case of a social security beneficiary, at any office of the SSA, or in the case of a RRB annuitant, at any RRB office. Any requests for hearing FIs receive are routed to an office designated to receive requests for hearings.

## B - What Constitutes a Request for Hearing

Any written, signed expression of dissatisfaction with the results of a Reconsideration, or request for another look, review, Reconsideration, or similar term, is a request for a hearing unless the writer is clearly requesting only a clarification or explanation of some point in the Reconsideration decision. FIs resolve any question as to the intent of the writer in favor of considering the document as a request for hearing. Since a determination as to what constitutes "good cause" for late filing is within the purview of the ALJ, FIs do not delay, or cease action on a request whether specific or implied, because it does not appear to be timely filed.

#### C - Routing Requests for Hearing

FIs forward requests for hearings on QIO determinations involving Medicare beneficiaries to the QIO. The QIO compiles the claim folder and forwards the file to the appropriate hearing office. If the FI Reconsideration is pending on an issue, the FI forwards its entire file to the QIO for inclusion in the file to be transmitted to the ALJ. If the FI has a pending request for an ALJ hearing, it sends its material to the ALJ for the hearing, sends copies to the QIO, and advises the QIO of the FI's pending hearing.

# 40.7.3 - Appeals of Institutional Supplementary Medical Insurance (Part B) Claim Decisions

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

See §§50. for FI instructions relating to appeals by beneficiaries, providers, physicians, and other suppliers of Supplementary Medical Insurance claims.

# 40.8 - Appeals by Hospitals of Diagnosis Related Group (DRG) Assignments Under PPS - Review of Initial DRG Assignments

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Under the Prospective Payment System (PPS), the amount of payment to hospitals for inpatient hospital services is determined prospectively on a per case basis. A single payment amount is paid for each type of case identified by the diagnosis related group (DRG) into which each is classified. In accordance with Chapter 3, a DRG is assigned to each hospital discharge by use of a computer software program, the DRG Grouper, from data elements reported by the hospital.

If the hospital disagrees with the DRG assigned, it may submit additional billing data for that case. The FI will review the resubmitted data and adjust the DRG, if necessary.

The beneficiary is not entitled to a review of the DRG assignment since the assignment does not constitute a denial of benefits. Beneficiary liability is limited to deductibles and/or coinsurance and payment for services not covered by Medicare. The beneficiary retains the full range of appeal rights specified in §40.1.1 for cases involving denial of benefits.

# 50 – Part B Appeals Procedures for FIs and Administrative Law Judge Instructions for FIs

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

# 50.1 - Redetermination and Hearing Officer (HO) Hearing - Supplemental Medical Insurance

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Since FIs also make payment for medical insurance items and services furnished by, and under arrangements with, providers, they must be prepared to handle complaints and to furnish the redetermination and hearings necessary under the medical insurance program.

A party to an appeal under the Supplementary Medical Insurance Program (one entitled to appeal the claim determination) may be any of those entities mentioned in §20, above.

The FI must provide the party with a *redetermination* when he or she is dissatisfied with the FI's determination denying a request for payment, or a hearing when he or she believes that the request for payment is not being acted upon with reasonable promptness (see §60.13.4A).

The law further provides an appeal to an ALJ from the FI's decision if the amount in controversy exceeds \$100\*, and judicial review if the amount in controversy equals or exceed \$1,000\* (\$1,050 if requested on or after January 1, 2005). Two or more claims can be combined by a party to reach the \$100\* requirement if the request for an ALJ hearing is timely for all such claims at issue.

\* Beginning in 2005, for requests made for an ALJ hearing or judicial review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

The FI uses the following principles in scheduling and conducting a redetermination or hearing. These guidelines permit limited flexibility; yet assure that the methods and procedures employed are consistent with national policy.

#### A - Parties to a Redetermination or Hearing

See §20 above for the definition of a party. *Following a redetermination*, the party has a right to a HO hearing if the amount in controversy is at least \$100.

#### **B** - Time Limit for Filing an Appeal Request

See §30.7 & §60.11.2 for the time limits for filing appeals. The FI is responsible for deciding whether a redetermination request is filed timely, and for deciding whether good cause exists for late filing if the redetermination request is not filed timely. The HO makes these decisions regarding a HO hearing request.

#### 50.3 - Redetermination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Review requests received on or after October 1, 2004 will be called "redeterminations." The new timeliness standard for completing redeterminations is 60 days. 100% of redeterminations received on or after October 1, 2004 must be completed in 60 days of receipt.

A dissatisfied party to the FI's initial determination may request the FI to review it. A request for redetermination should be in writing and filed with the FI, an SSO, or the RRB. The appellant must sign the request.

The appellant must request the redetermination within 120 after the date of the *notice of* initial determination as indicated on the MSN, (*To allow for mail delivery, the contractor computes the time limit for requesting a redetermination by allowing 5 additional days beyond the time limit). The FI may extend the period if it finds the appellant had good cause for not requesting the redetermination on time. If the FI finds that the appellant did not have good cause for not requesting the redetermination on time, the FI may, at its option, treat the request as a request for reopening.* 

The redetermination is an independent reexamination of the entire claim and the first level of appeal following denial. To conduct it, the FI uses staff that did not participate in the initial decision. The FI considers a written request for a reopening following an initial determination a request for redetermination.

# 50.3.1 - What Constitutes a Request for Redetermination & Handling Beneficiary Inquiries

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A - Written Requests for *Redetermination* Made by Beneficiaries

See §60.11.1 B 1

# B - Written Requests for *Redetermination* Submitted by a State, Physician or Other Supplier

See §60.11.1 B 2

### **C** - Letters and Calls That are Considered Inquiries

See §60.11.1 B 3

## D - Telephone Requests for *Redetermination* from Beneficiaries

If the FI has a telephone redetermination process in place, beneficiaries may request a redetermination by telephone at a number designated by the FI for receipt of redetermination requests. The FI follows instructions in  $\S60.11.1(B)(2)$  for what to consider a request for redetermination. Although the beneficiary may request that the redetermination be performed by telephone, the FI makes the decision as to whether or not the redetermination should be conducted over the telephone. (See  $\S60.12$  for more information on telephone redeterminations.)

## **E** - Telephone Requests for *Redetermination* from Providers

If the FI has a telephone redetermination process in place, providers **with appeal rights** may request a redetermination by the telephone at a number designated by the FI for receipt of redetermination requests. Although providers may request that the redetermination be performed by telephone, the FI makes the decision as to whether or not the redetermination should be conducted over the telephone.

The appellant must provide the following information at the beginning of the phone call in order to request a redetermination:

- Beneficiary Name;
- Beneficiary Date of Birth;
- Medicare health insurance claim (HIC) number;
- Name and address of provider/supplier of item/service;
- Date of initial determination;
- Date(s) of service for which the initial determination was issued (dates must be reported in a manner that comports with the Medicare claims filing instructions; ranges of dates are acceptable only if a range of dates is properly reportable on the Medicare claim form); and
- Which item(s), if any, and/or service(s) are at issue in the appeal.

## 50.3.2 - Elements of a Redetermination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The following are the essential elements of an adequate redetermination.

The redetermination is an independent, critical reexamination of the claim file made by FI personnel not involved in the initial claim decision. The reviewer reexamines each aspect of each service in the claim. The following conditions must be met:

- The reviewer may not be the same person who made the initial determination.
- The redetermination request must be specific, identifying the service(s), and the issue(s) being appealed.
- The FI reviews all aspects of the service in question.
- If there is **any doubt** about whether the request is specific or general, the FI performs a general redetermination. (However, services that have been fully reimbursed need not be reviewed.)

The FI refers the appellant to an SSO for assistance in writing out his/her complaint. The SSO staff will give the appellant general program information, and if he/she wishes to request a redetermination, will help him/her complete a Form CMS-1964.

See  $\S$  60.11.5(D) for instructions on dismissal of redetermination requests.

## **A - Requests for Documentation**

The FI should not request documentation directly from a provider or supplier for a State-initiated appeal. If additional documentation is needed, the FI requests that the submitter of the appeal (i.e., the State or the party authorized to act on behalf of the Medicaid State agency) obtain and submit necessary documentation.

For providers or beneficiary initiated appeals, when necessary documentation has not been submitted, the FI advises the provider to submit the required documentation. It notifies them of the timeframe they have to submit the documentation. The FI documents its request in the redetermination case file. The requested documents may be submitted to the FI via facsimile, at its discretion. In rare cases, a provider might inform the FI that he/she is having trouble obtaining the supporting documentation, such as hospital records. In this situation the FI may provide the physician or other supplier with assistance in obtaining records. If the additional documentation that was requested is not received within the designated time frame (at least 14 calendar days from the date of request), the FI conducts the redetermination based on the information in the file. The FI must consider evidence that is received after the deadline but before it has made and issued its *redetermination*. The same standards apply for requests for redetermination made over the telephone.

The FI shall continue to routinely include instructions on the appropriate information to submit with appeal requests in FI provider newsletters and other educational literature. Providers are responsible for providing all the information required by the FI in order to adjudicate the claim (s) at issue. Although providers are to provide all necessary documentation when filing the claim, if he/she fails to provide documentation at the initial determination and then appeals the FI's initial determination, he/she should provide all relevant information and documentation at the time the appeal is requested.

#### **B** - The *Redetermination*

Since one of the purposes of instituting the redetermination is to reduce unnecessary costs, the redetermination does not provide for personal appearance and testimony of the appellant.

The redetermination is the final determination unless a hearing is requested or it is revised in accordance with §90.

The FI includes all evidence it considered and its findings in the redetermination of a claim in the appellant's file. This includes all memoranda of conversations with medical consultants, papers, requests, reports, etc. arising out of the claim redetermination process. The FI forwards the file to the HO if a hearing is requested.

#### 1 - Timely Processing Requirements

See § 60.11.4 A

#### 2 - The Redetermination Letter

For review/redetermination requests received on or after October 1, 2004, the FI follows instructions in CR 2620.

The FI mails to the appellant a determination that does not reverse the original determination in whole.

When the beneficiary request a redetermination, the FI writes the redetermination letter at a 7.9th grade reading level or below so that the beneficiary-appellant can understand the reason why any

of the services are not covered or cannot be fully reimbursed, and what action can be taken if he or she disagrees with the redetermination. When the contractor determines that the incoming request from the beneficiary is written above a 7.9 grade reading level, the contractor prepares the response to the approximate level of the incoming request. (Redetermination letters addressed to assignees do **not** have to be written at a 7.9 grade reading level.) To ascertain the reading level of the redetermination letter, the FI uses the following formula which is an accepted procedure for measuring readability. The formula measures two factors - the average sentence length and a hard-word factor (words of three syllables or more).

The FI follows these steps to establish the reading level.

- It counts the total number of words in the letter. It divides this total number by the number of sentences. The result is the average sentence length. (Generally, a sentence should not have more than 12-15 words.)
- It counts the number of words that include three syllables or more. There are exceptions—it does not count words that are normally capitalized, combinations of short, easy words, or verb forms which result in three syllables by adding "ed," "ing," "ly," or "es." (it counts hyphenated words as separate words. It does not count numbers or words which are part of the structure of the letter. It counts numbers, abbreviations and acronyms as one-syllable words.) It takes the number of hard words and divides by the total number of words in the letter to determine the percentage of hard words.
- It does not include paragraphs supplied by CMS guidelines in the calculation to determine average reading level.
- It totals the above factors (average sentence length and percentage of hard words) and multiplies by .4. The resulting figure is the reading level. The reading level should be no higher than a 7.9, which is comparable to a 7th grade reading level. If reference is desired, consult "The Technique of Clear Writing" by Robert Gunning, McGraw-Hill, New York, Publisher (1952).



#### **MEDICARE APPEAL DECISION**

Medicare Number of Beneficiary: 111-11-1111 A

**Contact Information** 

If you questions, write or call:

Contractor Name Street Address City, State Zip Phone Number

MONTH, DATE, YEAR APELLANT'S NAME ADDRESS CITY, STATE ZIP

Dear Appellant's Name:

This letter is to inform you of the decision on your Medicare Appeal. An appeal is a new and independent review of a claim. You are receiving this letter because you made an appeal for (insert: name of item or service).

The appeal decision is (Insert either: unfavorable. Our decision is that your claim in not covered by Medicare and over/under \$100 remains in controversy. OR partially favorable. Our decision is that your claim is partially covered by Medicare and over/under \$100 remains in controversy)

More information on the decision is provided below. You are not required to take any action. However, if you disagree with the decision, you may appeal to (insert: an Administrative Law Judge (for Part A), a Hearing Officer (for part B)). You must file your appeal, in writing, within (insert: 6 months (for Part B) or 60 days (for Part A) of receiving this letter.

A copy of this letter was also sent to (Insert: Beneficiary Name or Provider Name). (Insert: Contractor Name) was contracted by Medicare to review your appeal. For more information on how to appeal, see the section titled "Important Information About Your Appeal Rights."

#### Summary of the Facts

Instructions: You may present this information in this format, or in paragraph form.

Provider	Dates of Service	Type of Service
Insert: Provider Name	Insert: Dates of Service	Insert: Type of Service

- A claim was submitted for (insert: kind of services and specific number).
- An initial determination on this claim was made on (insert: Date).
- *The* (insert: service(s)/item(s) were/was) denied because (insert: reason).
- *On (insert: date) we received a request for a redetermination.*
- (Insert: list of documents) was submitted with the request.

#### Decision

Instructions: Insert a brief statement of the decision, for example "We have determined that the above claim is not covered by Medicare. We have also determined that you are responsible for payment for this service."

## **Explanation of the Decision**

Instructions: This is the most important element of the redetermination. Explain the logic/reasons that led to your final determination. Explain what policy (including local medical review policy, regional medical review policy, and/or national coverage policy), regulations and/or laws were used to make this determination. Make sure that the explanation contained in this paragraph is clear and that it included an explanation of why the claim can or cannot be paid. Statements such as "not medically reasonable and necessary under Medicare guidelines" or "Medicare does not pay for X" provide conclusions instead of explanation, and are not sufficient to meet the requirement of this paragraph.

## Who is Responsible for the Bill?

Instructions: Include information on limitation of liability, waiver of recovery, and physician/supplier refund requirements as applicable.

### What to Include in Your Request for an Independent Appeal

Instruction: If the denial was based on insufficient documentation or if specific types of documentation are necessary to issue a favorable decision, please indicate what documentation would be necessary to pay the claim.

Sincerely,

Reviewer Name Contractor Name A Medicare Contractor

#### IMPORTANT INFORMATION ABOUT YOUR APPEAL RIGHTS

**Your Right to Appeal this Decision:** If you do not agree with this decision, you may file an appeal. An appeal is a review performed by people independent of those who have reviewed your claim so far. The next level of appeal is called (insert: a Hearing Officer hearing or an Administrative Law Judge (ALJ) Hearing)

The law requires that at least \$100 remain in controversy for you to request (insert: a Hearing Officer hearing or an ALJ Hearing). If less than \$100 remains in controversy, you may combine the claim or claims that are the subject of this decision with claims from other recently issued redetermination decisions. This is called "aggregating claims." For more information, see the section on aggregating claims below.

**How to Appeal:** To exercise your right to an appeal, you must file a request in writing within (insert: 60 days for Part A or 6 months for Part B) of receiving this letter. Under special circumstances, you may ask for more time to request an appeal.

You should include: your name, address, Medicare number, reasons for appealing, and any evidence you wish to attach. You may also attach supporting materials such as medical records, doctors' letters, or other information that explains why this service should be paid. Your doctor may be able to provide supporting materials.

If you want to file an appeal, you should send your request to:

Contractor Name Address City, State Zip

Aggregating Claims: To "aggregate claims" EACH CLAIM included in your request for (insert: Hearing Officer hearing or ALJ hearing) must be appealed within (insert: six (6) months or 60 days) from the date the decision was issued on the claim and each claim must have already received a redetermination decision.

If you wish to request a (insert: Hearing Officer hearing or ALJ hearing) by combining the amounts remaining in controversy from other claims, you MUST clearly state on your request that you are "aggregating claims", AND you must list the specific claims that you are aggregating.

Who May File an Appeal: You or someone you name to act for you (your appointed representative) may file an appeal. You can name a relative, friend, advocate, attorney, doctor, or someone else to act for you.

If you want someone to act for you, you and your appointed representative must sign, date and send us a statement naming that person to act for you. Call us to learn more about how to name a representative.

Help With Your Appeal: If you want help with an appeal, or if you have questions about Medicare, you can have a friend or someone else help you with your appeal. You can also contact your State Health Insurance Assistance Program (SHIP). You can call 1-800-MEDICARE (1-800-633-4227) for information on how to contact your local SHIP. Your SHIP can answer questions about payment denials and appeals.

Other Important Information: If you want copies of statutes, regulations, policies, and/or manual instructions we used to arrive at this decision, please write to us at the following address and attach a copy of this letter:

Contractor Name, A Medicare Contractor Address City, State Zip

If you need more information or have any questions, please call us at the phone number provided (insert location of address).

Other Resources To Help You: 1-800-MEDICARE (1-800-633-4227)

TTY/TDD: 1-800-486-204

## 50.4.3 - Request for Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Any individual dissatisfied with a redetermination, may request a hearing in accordance with subsection C. A qualified representative may file the request on behalf of an individual he/she represents. A representative or executor of a deceased appellant's estate may file it.

Each request for hearing must be disposed of by the HO in one of the following ways:

- Conducting the hearing;
- Dismissing the request;
- Remanding the claim to *the FI* for payment or dismissal;
- Accepting a withdrawal at the request of the appellant or representative;
- Transferring the request to another FI's HO if an out-of-area hearing has been requested (requestor is not in the area of this HO carrier); or
- Transferring the request to the RO where the issues are outside the HO's responsibility.

## A - FI and HO Responsibility in Handling a Request for Hearing

Whether or not the FI has arrangements with a carrier to perform the FI's Part B hearings, the FI is responsible for the timeliness of the hearings and the quality of the decisions for *evaluation* purposes. The following is the division of responsibility between the FI and the HO:

#### 1 FI

The FI or HO acknowledges the hearing request as soon as possible, but no later than 21 days after its receipt in the corporate mailroom. It forwards all material to the HO. It notifies the appellant that the HO will contact him/her regarding the hearing. If, while assembling the file, the FI sees that the claim is payable in full, it notifies the HO that the claim is payable, and asks the HO to dismiss the hearing request. The FI does not make payment until the HO disposes of the hearing request. The FI does not encourage the appellant to withdraw on the ground that withdrawal will expedite payment. If the FI finds that the hearing request belongs to a different FI, it transfers the misrouted request for a hearing to the appropriate FI.

#### 2 HO

The HO Informs the appellant that the HO has the hearing request. If the appellant requested an in-person hearing, the HO explains that the HO is scheduling it, and will notify him/her of the date. (See §50.4.5 D for circumstances in which the FI offers a telephone hearing when an inperson hearing is requested.) The FI explains that it will prepare a determination based upon the information in the file, including any information the appellant submits. The FI explains that this "On The Record" decision is based upon a full and thorough review of all available relevant information, is less costly and faster than an in-person or telephone hearing, and resolves a significant percentage of appeals. The FI encourages the appellant to submit relevant evidence within 14 calendar days.

The FI makes it clear that the in-person hearing has been scheduled, and will be conducted, using a different HO. If the appellant is satisfied with the OTR decision, or wishes to proceed to the next level of appeal (the ALJ hearing), the appellant cancels the scheduled in-person carrier HO

hearing by returning a postcard enclosed with the OTR decision letter. Otherwise the appellant returns the postcard confirming the scheduled time and place for the HO hearing.

The FI makes it clear that even if the OTR decision reduces the amount in controversy to less than \$100.00, the party has the right to the in-person HO hearing.

The FI does not conduct the preliminary OTR if:

- It will significantly delay the in-person hearing requested;
- The facts of the case can be developed only through oral testimony; or
- You do not have a different HO to conduct the in-person hearing.

If, based upon the HO's preliminary review (before the OTR), he/she decides that a full reversal is warranted, he/she notifies the FI to pay the claim and to notify the appellant that the claim is being paid and that the HO is dismissing the request.

## B - Party Not Within the FI's Geographic Area

The CMS requires specialty FIs to handle certain types of services. If the specialty FI and the appellant are located in different FI servicing areas, or if a specialty FI is not involved, but the party appealing the claim decision has moved, and therefore is unable to attend a hearing in the initial FI's servicing area and requests an in-person hearing, or if the appellant's representative has been designated by the appellant to appear on the appellant's behalf, but does not reside in the appellant's FI service area, it is unfair to require the appellant/representative to travel an unreasonable distance (usually more than 70 miles) for an in-person hearing. Therefore, a appellant's request for an in-person hearing is handled by the FI servicing the appellant's (or appellant's representative's, as applicable) area. If the amount in controversy is less than \$100, the FI that handled the original determination dismisses the request. Otherwise, that FI conducts an OTR and proceeds as follows:

- If the file has been forwarded and the OTR results in a full reversal, the initial FI notifies the FI servicing the appellant's (appellant's representative's) geographic area that the inperson hearing is no longer needed.
- If the amount in controversy before the OTR was at least \$100, the FI includes in the decision letter a preaddressed postage paid postcard on which the appellant may request an ALJ hearing, confirms that he/she intends to attend the in-person hearing scheduled, or declines the hearing, being satisfied with the OTR decision.

If the party requests an in-person hearing, the initial FI, based on the party's new address, should arrange to have the hearing request and all file materials transferred to the appropriate FI. That FI then furnishes a HO and schedules a hearing at a time and place convenient to the party and the HO. If the FI that services the beneficiary does not service the provider, the FI with jurisdiction for the hearing is the one that services the beneficiary. The FI contacts the RO to resolve conflicts or problems.

The initial FI does not transfer the claim and file if a telephone hearing is requested. Instead, it conducts the hearing and renders a decision.

If a hearing request is received which involves several combined claims reviewed by more than one FI, the FI receiving the request forwards the request to the FI HO where the party (or the party's representative, as applicable) currently resides, if a personal appearance by the party is

expected. Where a request involves claims reviewed by several out-of-area FIs and the party's attendance is not a factor, the FI receiving the request forwards it to the FI with the most money in controversy. The HO selected to hold a hearing for another FI under this procedure acts as the initial FI's HO and communications with the party, including the decision, reflect this.

**EXAMPLE:** A beneficiary, while in Florida, incurs \$200 in expenses for an outpatient service. His claim is denied on the basis that the services are not medically necessary. The appellant, some time after the redetermination affirms the initial denial, moves to New York City and requests a hearing. Since he/she is not returning to Florida and wants an opportunity to appear personally before a HO, he/she asks that the hearing be held in New York.

The Florida FI contacts the New York FI for assistance in obtaining a HO and forwards the request for hearing and all pertinent information and documents to the New York FI, which selects the HO. The New York FI advises the Florida FI of the time and place of the hearing.

Meanwhile, the Florida HO prepares the OTR decision. If the OTR decision results in a full reversal, the Florida HO notifies the New York HO that the in-person hearing is no longer required and that further action is not necessary. If the OTR decision affirms the redetermination, the Florida HO includes in the decision letter a postage paid postcard preaddressed to the New York HO, which the appellant must return to confirm the scheduled hearing time and place, or to indicate that the in-person hearing is no longer needed. The Florida HO forwards the file to the New York HO. That HO conducts the hearing unless the appellant returns the postcard canceling it.

If the New York HO requires any additional development, information or documents for handling the case, he/she may deal directly with the initial FI. The initial FI responds within 30 days with the requested information. If any problems arise, the HO may contact the RO.

The Florida FI is bound by the New York HO's decision, but only relative to the particular case. The decision does not create a precedent.

**NOTE:** Whether expenses for conducting the hearing are incurred by in-house personnel or by an outside attorney, the New York FI includes the hearing expense as part of its administrative costs.

#### C - Manner of Requesting a Hearing

The request for a hearing must be in writing and signed by the party or his/her representative. It must state the dissatisfaction with the FI's redetermination, or with the timeliness in which the request for payment was acted upon, and a desire to appeal the matter. The request must be filed at the FI's office, an SSO, or CMS.

Form CMS-1965, Request for Hearing, may be used. Use of this form is not essential. Any written expression is valid provided it meets the requirements discussed in this section. Where doubt exists whether the party is asking for a hearing or for information only, the FI resolves it by considering the communication a request for hearing. If the request does not explicitly request an in-person or telephone hearing, the FI contacts the appellant to determine the kind of hearing requested.

When a Form CMS-1965 is filed with the FI, it date stamps each copy. The FI returns the stamped, completed acknowledgment portion to the appellant.

When a representative has filed an appeal, the FI files a copy of the SSA-1696-U4 (Appointment of Representative) with the Form CMS-1965.

#### **D** - Late Filing

The time limit for filing a hearing request is six months from the date of the notice of the redetermination or revised determination. Where claims are combined to meet the \$100 requirement, all redetermination or revised determinations must meet the 6-month period before the date of the hearing request. However, in certain circumstances, the HO may find good cause for late filing of the hearing request, and the request handled as one that has been timely filed. (See §60.7 for discussion of finding good cause.)

## E - Eligibility for a Hearing

A party to the FI's redetermination is entitled to a hearing if a written request is filed timely and if the amount in controversy at the time the request is filed is \$100 or more. A redetermination is a prerequisite of a hearing, except where the FI takes an unreasonable time to act on the initial claim. Where a request for a hearing has been filed prior to a redetermination (except where the issue is reasonable promptness), the FI need not forward the file to the HO. The FI treats it as a request for redetermination and issues a redetermination. The FI notifies the appellant that the requested hearing will not be held because the redetermination has not yet occurred. If the appellant is dissatisfied with the redetermination, a hearing can be requested.

## F - Amount in Controversy is Less than \$100

If the amount in controversy is reduced to less than \$100 as a result of a redetermination, the appellant is not entitled to a hearing. In the case of a revised initial determination on the FI's own motion, i.e., a reopening, the appellant is entitled to a redetermination. However, payment under the Limitation on Liability provision, does not reduce the amount in controversy.

#### **G** - Determination of Amount in Controversy

The HO determines the amount in controversy upon receipt of the hearing request and the claim file. If needed, the HO obtains current deductible information from the FI.

The HO compares the amount billed less the amount paid. From this result the HO subtracts any deductible or coinsurance charged. The result is the amount in controversy.

**EXAMPLE:** \$1000 is billed. \$640 is paid based on \$800 reasonable cost. The amount in controversy is (\$1000 - \$640) - \$160 (20% of \$800 reasonable cost) = \$200.

The HO dismisses the hearing request without ruling on the substantive issues if the \$100 requirement is not met. The dismissal notice states that although the \$100 qualification amount has not been met, the claim(s) can be added to previous or subsequent claims decisions with which the appellant is dissatisfied, as long as the 6-month time limit from the date of the redetermination notice(s) to the date of the hearing request is met.

#### H - Combining Claims to Meet the \$100 Limitation

A hearing may be conducted on more than one claim at a time; i.e., the appellant may have a hearing on several claims involving different services. The HO determines the total amount in controversy for all claims in which the appellant has requested the hearing. It is not necessary that there be \$100 in controversy for each. To combine claims to meet the \$100 limitation, the following requirements must be met:

- They must all belong to the same beneficiary or provider;
- Those submitted by a provider may be for several beneficiaries.

- They must have been through the redetermination process, except when an initial payment request has not been acted upon with reasonable promptness.
- The 6-month filing time limit must be met for all claims involved; and
- The hearing request must identify them.

A beneficiary may combine claims from different providers to meet the \$100 limitation. Likewise, a provider may combine claims from different beneficiaries to meet the minimum dollar amount.

## I - Request for Payment Not Acted Upon With Reasonable Promptness

If the FI does not act upon a request for payment within 60 calendar days from the day it received it (i.e., the FI received the claim but took no action to make an initial determination), the appellant has the right to request a hearing. The appellant or his/her representative completes the hearing request and sends it to the HO.

Upon receipt of the hearing request, the HO determines whether the request for payment was filed more than 60 days earlier and the FI had taken no action prior to the request for hearing. If so, the HO directs the FI to notify the appellant of the reason for the delay and to begin processing the claim within 10 days. Upon receiving a copy of the FI's notice to the beneficiary, the HO dismisses the hearing because action is being taken on the initial payment request.

If the FI does not comply with the HO's request, the HO prepares for a hearing and sends notice of the time and place of hearing to the party and a copy to the FI. If appropriate, the HO may perform an OTR.

#### J - Withdrawal of Hearing Request

A request for hearing may be withdrawn, with approval of the HO, at any time prior to the mailing of the hearing decision, either upon the appellant's written application, or by the party or his/her representative orally requesting withdrawal at the hearing. A documented telephone request prior to the hearing is acceptable.

The HO acknowledges the withdrawal request by notice to the party (or to the representative) at the last known address.

#### **K - Dismissal of Hearing Request**

The HO dismisses a request for hearing if:

- The party or his/her representative has requested an in-person hearing but does not appear and within 10 days after the mailing of notice to the individual by the HO, does not show good and sufficient cause for not having appeared or for not having notified the HO that he/she could not appear;
- The appellant or representative has requested a telephone hearing, but fails to participate at the scheduled time and does not show good and sufficient cause for not having participated or for not having notified the HO that he/she could not participate;
- The appellant is not a proper party or is otherwise not entitled to a hearing;
- The appellant died and there is no information before the HO showing that any one else may be prejudiced by the FI's last determination;

- No prior redetermination or revised determination has been rendered; or
- After the redetermination is complete, the FI decides the entire claim could have been paid. (In this case, if a hearing has been requested, the FI transfers the file to the HO with an explanation that the FI can pay the claim if the HO dismisses the request for hearing and transfers the file.)

The HO handles the dismissal formally and sends a letter to the last known address of the party or to his/her representative, if any. The letter includes the reason(s) for the dismissal.

The HO may vacate a dismissal of a request for a hearing if there is good cause and if, within six months of the mailing of the notice of dismissal to the parties, a party to the haring requests the HO to vacate the dismissal.

L - Timely Processing Requirements

See 60.14.1

## 50.4.8 - In-Person and Telephone Hearing Procedures

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The hearing is not adversarial in nature in that neither you, nor CMS is in opposition to the party but is interested in seeing that a proper decision is made. Formal objections and other accepted court procedural tactics are not appropriate. Rules of evidence and proof are less restrictive, and their emphasis is different from those used in court. The HO's role is that of a trier of the facts. He/she considers as evidence any testimony or documentation enabling a fair decision. During hearings, the HO questions participants to develop evidence and establish facts. New evidence may be presented throughout the hearing, witnesses may be asked to testify again, parties need not make a final statement, and a party always has the right of rebuttal after evidence adverse to his/her case has been presented.

#### A - Rights of a Party at the In-Person or Telephone Hearing

The rights a party may exercise are:

- To present oral arguments and/or written statements as testimony;
- To be represented by an attorney or other qualified individual of choice;
- To bring witnesses to testify on his/her behalf;
- To bring, and present, evidence in his/her possession, including pertinent records, documents, or other information affecting the issues;
- To question witnesses and other parties;
- To examine the evidence prior to the hearing; and
- To object to the inclusion of any document in the record.

The parties at the hearing should be aware of these rights at the time the hearing commences. However, if it appears that a party is not being afforded due process because he/she is not exercising his/her rights, the HO reviews them for his/her benefit.

Have the parties inspect the evidence before the hearing, so they may prepare. However, if the hearing itself is the only time available, have them inspect the evidence before testimony. The HO or his/her designee supervises a party examining evidence to insure that nothing is removed, defaced, or added. When additional information is furnished after the hearing, parties have the opportunity to read and comment upon it.

#### **B** - Opening the Hearing

The HO formally starts the hearing with an opening statement. (See subsection C, below.) Before making the opening statement, the HO identifies the parties, their representatives and witnesses, and enters their names, official titles and interest in the record. The HO introduces himself/herself and his/her stenographer, and explains that he/she will preside and that the stenographer will record the testimony. In lieu of a stenographer, the HO makes a tape recording of the hearing.

Before taking testimony, the HO briefly summarizes its purpose and the issues. If any party, or his/her representative, disagrees with the summary of the purpose and the issues, he/she is heard. After hearing the reasons for disagreeing, the HO modifies the summary if warranted.

## **C** - Opening Statement

See 60.17.6 C

#### D - Oaths, Affirmations, and the Penalty Provision

See §60.17.6 D

#### **E** - Principles of Questioning

Usually, the HO does the bulk of the questioning, to facilitate the proceedings by pinpointing the issues and eliminating the irrelevant and immaterial. Less questioning is needed if all parties are represented by counsel. Careful questioning helps make a fair and complete hearing decision. This may prevent the need for a second hearing. The HO questions witnesses as necessary. Generally, the requesting party begins with his/her testimony or that of his/her witness(es).

When evaluating the documentation submitted, the HO considers the reliability of the source, the factors present which may limit the impartiality or accuracy of the statements, and whether the evidence is compatible, or in conflict, with other evidence. The HO determines the completeness of the evidence, and, if a difference of opinion exists, whether there is sufficient documentation to make an impartial judgment on the issue.

## F - Transcript of Hearing

The HO makes a transcript. It may either be typewritten or tape-recorded.

Ordinarily, there will be little reason to go off the record. It may be desirable to do so for clarification, simplification, or to eliminate discussion on a matter about which there is no dispute. The record includes an explanation for going off the record if this procedure is used.

When directed by the HO or CMS, the FI reproduces copies of the hearing testimony and other documentary evidence. When the RO requests a hearing transcript for sample review purposes, the initial FI transcribes the hearing.

If the appellant or his/her representative request a copy, the FI provides one. If the appellant requests a typewritten copy, the FI provide its if the appellant pays the cost. However, the FI waives the charge if the cost is \$25 or less, in accordance with the DHHS Privacy Act Regulation (45 CFR Part 5b.13).

#### G - Continuance

The following circumstances warrant a continuance:

- Testimony or a document submitted at the hearing has taken the appellant or party by surprise, is adverse to his/her interests, and presents evidence which he/she could not reasonably have anticipated and is not prepared to meet;
- The HO enlarges the issues and either the appellant, a party, or the HO needs additional evidence; or
- New evidence is submitted during a telephone hearing, so all parties can examine and evaluate it and respond if appropriate. (See §50.4.5.D.)

If the affected party requests a continuance so that he/she may present additional oral testimony, the HO grants the request unless other available means of rebuttal are clearly adequate. Also, the HO continues the hearing if, he/she discovers the need for testimony from an absent witness who would be available at another time.

## **H** - Closing

Some participants may not be aware of the procedure followed. The HO advises them that he/she will not give the decision at the hearing. He or she will write a decision stating the findings and the reasons therefore; and advise the parties that he/she will make the decision as quickly as possible and send each party and representative a copy.

Before declaring the hearing closed, the HO asks whether there is further evidence to be presented, either immediately or later, and whether the appellant and other parties want to examine any evidence that may have been received. The HO then states that the hearing is closed. If, after the hearing is over, the HO receives evidence that could affect the determination, he/she may reopen the hearing.

## Administrative Law Judge (ALJ) Hearings For Part A and Part B

## 50.7 - Requests for Hearing Before An ALJ

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If the appellant is dissatisfied with the redetermination (Part A) or HO's hearing decision (Part B) and the amount remaining in controversy is at least \$100\*, the appellant is entitled to a hearing before an ALJ. To receive a hearing, the appellant must file the request with the FI in writing within 60 days following the date on which the appellant received the redetermination (Part A) or the HO's decision (Part B).

\* Beginning in 2005, for requests made for an ALJ hearing, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

NOTE: See § 40.10. if a QIO determination is involved. The FI acknowledges the appellant's request for an ALJ hearing within 30 calendar days of receipt of the request in the corporate mailroom.

# 50.7.1 Scope and Effect of OHA, Social Security Administration (SSA) ALJ Decisions Under Part A

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

#### A - Authority of Office of Hearings and Appeals

The ALJ has delegated authority from the Secretary of DHHS to exercise all duties, functions, and powers relating to holding hearings and rendering decisions in connection with administrative appeals from determinations made under Titles II and XI (beneficiaries only for claim determinations) and Title XVIII (beneficiaries, and under certain circumstances, Medicaid State Agencies or their authorized representatives, providers and suppliers of services) of the Act as amended.

#### B - Responsibility of the ALJ

When a request for hearing is filed, jurisdiction of the case passes to the ALJ. The ALJ considers the case file presented by CMS, any additional documentation, and any evidence presented at the hearing by the party and his or her witnesses. The ALJ may, at his/her discretion, develop additional evidence or ask the FI to develop additional evidence.

## C - Effect of ALJ Disposition

The ALJ disposes of each case either by dismissing the request or by rendering a decision. The ALJ notifies the party in writing of the decision/dismissal, places a copy of the decision/dismissal in the case file, and sends the case file to the FI or the ALJ clearinghouse. If the ALJ changes the redetermination, the FI effectuates the change in accordance with § 50.7.10.

The FI will not initiate any communication about a particular ALJ decision with the provider involved pending receipt of the notice to effectuate the decision. However, if a provider requests the status of the case, the FI will advise the provider of the ALJ's disposition.

A disposition of a claim by an ALJ is not a precedent opinion. If the RO requests the FI to effectuate an ALJ's disposition, the FI effectuates it only with respect to the case to which the disposition applies. ALJ dispositions (both decisions on the merits of a case and dismissals of requests for ALJ hearing) that are significant may be published by CMS in the CMS rulings and other pertinent publications. The rulings contain preceding case dispositions, statements of policy and interpretations of the law and regulations that FIs are to follow. A ruling is not applicable to other cases where the facts are not substantially the same as those in the ruling. In applying the rulings, FIs consider the effect of subsequent legislation, regulations, court decisions, and rulings. Rulings may be modified or superseded by subsequent rulings.

### D - DAB Review of ALJ Dispositions

A party dissatisfied with an ALJ's disposition (including a dismissal of the request for an ALJ hearing) can request the DAB of the Department of Health and Human Services (HHS) to review the disposition. While CMS does not have a similar right to appeal a disposition, each disposition is reviewed closely by CMS to determine whether it is in conformity with the law and regulations.

The DAB may, within 60 days from the date of the notice of an ALJ's disposition, review the disposition on its own motion. This action is discretionary, and party(ies) dissatisfied with the action of the ALJ can not rely on the DAB to take this action. If dissatisfied with the hearing decision, the appellant must file the request for review within 60 days.

The DAB reviews a case on its own motion or grants a request for review if:

- The ALJ has made a legal error, such as failure to follow the statute, regulations, or a binding CMS Ruling or national coverage determination;
- The ALJ's decision is not supported by substantial evidence;
- There appears to be an abuse of discretion by the ALJ; or
- There is a broad policy or procedural issue that may affect the general public interest.

A party dissatisfied with the DAB's disposition of the ALJ decision (including refusal to review it) may institute action in a Federal district court if the amount in controversy is \$1,000 or more (\$1,050 if requested on or after January 1, 2005).

# E - Requests from the DAB for Case Files & Procedures for Master Case Retrieval for the DAB

See §§60.22

# 50.7.2- Determining the Amount in Controversy for ALJ Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The Office of Hearings and Appeals of SSA conduct hearings. The ALJ decides whether the amount in controversy requirement is met.

## 50.7.3 - Request Filed With SSA

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

After the SSA takes a request for hearing (Request for Hearing Part A Health Insurance Benefits - Form CMS-5011A), or if the hearing request is sent to the SSO by mail, the copies of the Form CMS-5011A are distributed immediately as follows:

Claim File (White) - To the FI, QIO, or HMO. If a copy of the redetermination is available, it is attached.

Hearing Office (Pink) - To the appropriate ALJ according to geographic location of the SSO.

District Office (Yellow) - Retained or mailed to resident SSO if the hearing request was filed in a nonresident office.

FI, QIO, or HMO (Blue) - Mailed to the FI, QIO, or HMO

Regional Office (White) - To the appropriate RO according to geographical location.

Party's/Representative's (White) - Given or mailed to party/representative

## 50.7.4 - Request for Hearing Filed With the FI

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A request for hearing must be in writing and signed by the beneficiary or his/her representative and indicate the reason(s) for disagreement.

When correspondence is received from a beneficiary, the FI determines whether beneficiary wants a further explanation of the notice or if he/she is requesting a hearing. If the correspondence is treated as a request for information or clarification of a notice, the FI explains the determination to the beneficiary in greater detail. It resolves any doubt as to whether the beneficiary's correspondence is an implied hearing request by treating it as a hearing request. If the beneficiary contacts the FI in person and states he/she wishes to file for a hearing, the FI takes a written request to that effect. When a beneficiary contacts the FI by telephone to request a hearing, the FI refers the beneficiary to the SSO.

# 50.7.5 - Action on Incoming Requests for ALJ Hearing

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Upon receiving a request for hearing, the FI screens the incoming material to insure that the request for hearing is applicable to a Part A claim for which a redetermination was held or to a Part B claim for which a Hearing Officer hearing was held. To insure that hearing offices receive claim files within a reasonable period of time, (21 calendar days for appeals involving a single appellant, 45 calendar days for appeals involving multiple appellants), after receipt of the hearing request, the FI establishes control procedures during the pre-screening of cases.

## 50.7.6 - Request for Claim File (Sent by Hearing Office)

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The FI reviews the hearing request material received from the hearing office to establish whether or not the request is premature, valid or invalid, pertains to other benefits, or is not within its jurisdiction. This usually requires coordination with the hearing office to determine what information may be available about the claim at issue. The FI returns the request to the hearing office according to the action taken.

## 50.7.7 - Examination of Claim File

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The FI carefully examines the files before it sends them to the hearing office in order to assure that they contain all the pertinent documents available.

## A - Additional Evidence Requested by Hearing Office

The hearing office, after receiving a claim folder, may request additional evidence or records, even though the required documentation is in the file. It may request the information from the RO, which in turn contacts the FI. When the FI receives the material, it forwards it immediately to the hearing office. If the timeframe to request a redetermination or Hearing Officer hearing has expired, see F below.

## B - Amount In Controversy Less Than \$100

Where the amount in controversy after redetermination is less than the required amount for an ALJ hearing, the FI routes the file to the hearing office for dismissal action. See §50.7.1.

#### C - Request for Hearing Not Timely Filed

When a request for hearing is not timely filed the FI forwards the folder to the hearing office.

## D - Hearing Request Prematurely Filed

If all prior levels of appeal have not been exhausted (i.e., either a HO hearing or a redetermination has not been conducted), the contractor treats the request for ALJ hearing as a request for a HO hearing or for redetermination and processes the appeal request.

#### E - Redetermination in Process But Not Completed

When a hearing request is received and a redetermination is in process that cannot be completed within 30 working days after receipt of the hearing request, the FI routes the request to the hearing office. The FI notifies the hearing official that the redetermination is in process, and asks that the ALJ hearing request be dismissed. The FI informs the party that the hearing request has been sent to the ALJ, but that the FI also has the request for a redetermination and is completing the redetermination. The FI advises the party that, since he/she/they filed for an ALJ hearing before receiving the redetermination, the ALJ will probably dismiss the request, but he/she/they can make it again within 60 days after receipt of the redetermination.

# F - No Valid Request for Redetermination or Hearing Officer Hearing Received and Timeframe Expired

When a hearing request is received and the time frame to request one has expired, the FI routes the claim file to the hearing office for a dismissal.

#### G - Other Jurisdictional Problems

In any situation that existing procedures are not adequate to deal with a particular claim or hearing request, the FI uses its best judgment as to the proper disposition of material at hand.

## 50.7.8 - Prehearing Case Review

(**Rev.**)

The FI does not perform a prehearing case review except for the actions described above in § 50.7.5. Once the party has requested an ALJ hearing, the ALJ has jurisdiction. The FI immediately assembles and transmits the file to the ALJ.

## 50.7.9 - Routing the ALJ Hearing Claim File

(**Rev.**)

The FI sends all cases to:

SSA/Office of Hearings and Appeals Division of Medicare-Part A 5107 Leesburg Pike Skyline Tower Falls Church, VA 22041-3255

Requests for Part B ALJ hearing (other than QIO or HMO/CMP) must be forwarded, along with the case file (see below for the case file requirements), to:

SSA/Office of Hearings and Appeals Division of Medicare-Part B 5107 Leesburg Pike, Suite 502 Skyline Tower Falls Church, VA 22041-3255

Phone inquiries about the status of a request for Part B ALJ hearing should be directed to:

Division of Medicare - Part B (703) 605-8550

Appellants requesting an ALJ hearing for Part B (other than QIO or HMO/CMP) may aggregate any series of claims as long as the request for hearing is timely filed for each of the claims at issue.

See §60.19.3 for ALJ "Case File Preparation" instructions.

See §60.19.4 for "Case Tracking System" requirements.

See §60.19.5 for instructions regarding acknowledgement of ALJ hearing requests.

See §§60.20 for instructions regarding effectuation of ALJ decisions.

See §60.21 for instructions for recommending Agency referral of Part A or B ALJ decisions or dismissals to the CMS RO.

See §60.22 for instructions regarding effectuation of Departmental Appeals Board (DAB) orders and decisions.

See §60.23 for instructions regarding requests for U.S. district court review.

See §60.24 for instructions regarding effectuation of U.S. district court decisions.

See §70 regarding review and analysis of initial determinations and appeal decisions

## 50.7.10 - Effectuating Decisions

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

1. Part A Claims- Written Assurance-Prior to paying a provider of services in fully or partially reversed hearing decision cases where the beneficiary was previously liable, the FI ascertains whether the provider has been reimbursed for the previously denied services from another source and, if so, it withholds the Medicare reimbursement until the party has assured in writing that the incorrect collection has been refunded or otherwise disposed of.

The FI advises the beneficiary that the he/she should expect refund from the provider if payment in excess of the deductible and coinsurance amounts had been made for the services for which Medicare will pay or for which the provider has been found to be liable. In beneficiary-filed emergency service claims, the FI sends an explanatory notice to the party with any payment due as a result of the ALJ's, or DAB's decision.

#### 2. ALJ Decisions

- A favorable ALJ decision that gives a specific amount to be paid (with no agency referral to the DAB) is effectuated by the FI within 30 days of receiving the offical ALJ decision.
- A favorable ALJ decision where the amount payable must be calculated (with no agency referral to the DAB), is effectiated by the FI within 30 days from the date the amount to be paid is computed. The amount must be computed by the FI as soon as possible, but no later than 30 calendar days from its receipt of the offical ALJ decision (NOTE: FIs may reieve an official decision from either the ALJ or from the ALJ clearinghouse. The FI effectiates from the first received offical decision, however if it is unable to effectuate because it needs information from the case file to calculate the amount payable, it effectuates within 30 days of receipt of the case file).
- An unfavorable ALJ decision (with no agnecy referral to the DAB), is effectuated by the FI within 30 days of receipt of the case file from the ALJ clearinghouse.
- For Part A cases where written assurance is needed, the FI effectuates within 30 days of receipt of written assurance.
- If clarification from the ALJ is necessary, the FI considers the date of the clarification the final determination for purposes of effectuation. If clarification is needed from the provider/supplier (e.g. splitting charges), the FI requests clarification as soon as possible and computes the amount payable within 30 calendar days after the receipt of the necessary clarification. The FI considers the date of receipt of the clarification the final determination for purposes of effectuation.
- 3. DAB decisions- The FI initiates effectuation within 30 days from its receipt of the DAB decision and completes effectuation within 60 days. For cases where written assurance is needed, it effectuates within 30 days of receipt of writtn assurance.

# 50.7.11- Effectuating Favorable Final Appellate Decisions That a Beneficiary is "Confined to Home" - Regional Home Health Intermediaries (RHHIs) Only

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

#### A - General Information

The following provides direction as to how RHHIs should effectuate a favorable final appellate decision that a beneficiary is "confined to home."

## **B** - Definitions

For purposes of decisions involving "confined to home":

• A favorable decision is a decision that is favorable to the beneficiary; and

• A final appellate decision is a decision at any level of the appeals process where the regional office (RO) has finally determined that no further appeals will be taken or where no appeal has been taken and all time for taking an appeal has lapsed.

#### C - Instructions

RHHIs will take the following steps when a favorable final appellate decision that a beneficiary is "confined to home" is rendered on or after July 1, 2000.

*They will:* 

- Promptly pay the claim that was the subject of the favorable final appellate decision.
- Promptly pay or review based on the review criteria below:

All claims that have been denied that are properly pending in any stage of the appeals process; All claims that have been denied where the time to appeal has not lapsed; and All future claims submitted for this beneficiary.

- For favorable final appellate decisions issued during a 1-year grace period starting on July 1, 2000, and ending on June 30, 2001, reopen all denied claims that are subject to the 12-month reopening provision. Promptly pay or review, based on the review criteria below, these reopened claims.
- Establish procedures to ensure that medical review of a beneficiary's claim, after the receipt by that beneficiary of a favorable final appellate decision related to "confined to home," is reviewed based on the review criteria below.
- Notify the beneficiary and the affected home health agency that the favorable final appellate decision related to "confined to home" will be given "great weight" in evaluating if the beneficiary is "confined to home." Inform them of what steps should be taken if they believe a claim has been denied in error.
- Maintain records containing information on beneficiaries receiving a favorable final appellate decision related to "confined to home." These records should include at a minimum the beneficiary's name, HICN, the service date of the claim that received the favorable final appellate decision, and the date of this decision. This information should be made available to CMS upon request.

#### D - Review Criteria

The RHHI will afford the favorable final appellate decision that a beneficiary is "confined to home" great weight in evaluating whether the beneficiary is confined to the home when reviewing services rendered after the service date of the claim addressed in the favorable final appellate decision **unless** there has been a change in facts (such as medical improvement or an advance in medical technology) that has improved the beneficiary's ability to leave the home. All medical review that is done on claims for services performed after the service date of the claim that is addressed in the favorable final appellate decision should determine if:

- a. There has been a change in facts (as noted above) that affects the beneficiary's ability to leave the home; and
- b. If services provided meet all other criteria for home health care.

If there have been no changes in facts that affect the beneficiary's ability to leave the home and if all other criteria for home health services are met, the claim would ordinarily be paid. Medical review staff should generally adhere to the following examples, if applicable, in effectuating this review.

#### EXAMPLE 1

A quadriplegic beneficiary receives a favorable final appellate decision that he is confined to the home even though he leaves home several times a week for personal reasons. This decision would ordinarily be given "great weight" in future medical redeterminations, with the result that the beneficiary would therefore be treated as "confined to the home" in those determinations.

#### EXAMPLE 2

A diabetic beneficiary with a severely broken leg that is not healing well receives a favorable final appellate decision that he is confined to home, even though he leaves home several times a week for personal reasons. This decision would ordinarily be given "great weight," with the result that the beneficiary would therefore be treated as "confined to the home" for subsequent medical review decisions. However, if upon review, evidence showed that the beneficiary's medical condition had changed, and the ability to leave the home had improved, then the favorable final appellate decision would no longer be given "great weight" in determining if the patient was "confined to home." Medical review of these cases should be done periodically to determine if there are changes in facts that have improved the beneficiary's ability to leave home.

# 50.7.12 - Effectuation of Reversal of Decision Where There Was Subsequent Utilization of Benefits in the Same Benefit Period

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

**NOTE:** For inpatient stays beginning after December 31, 1988, these instructions apply only to SNF benefits. See CMS Pub. 100-1, Chapter 3 for deductibles, coinsurance amounts, and benefit limitations.

Where the FI, ALJ, DAB, or Federal Court reverses a denial and there was subsequent utilization of benefits in the same benefit period that would otherwise prevent the decision from being fully effectuated, the FI will apply the following:

It will pay as though the claim had been approved initially, i.e., pay the days of service as full days, coinsurance days, or lifetime reserve days, depending upon the benefits which were available at the time the services were rendered. This may result in the creation of an overpayment for the subsequent stay, e.g., where subsequent services that had been reimbursed in full became coinsurance days because an earlier denied stay was allowed. (See Chapter 3.) It does not recover such overpayments from any party. Therefore, it does not include in the notice to the beneficiary of the reversal decision any reference to the subsequent services or the resulting overpayment.

Although payment is made for the subsequently allowed stay as if it had been allowed initially, the bill is only for the benefit days available at the time of effectuation. The FI will maintain a separate record of amounts paid in such cases so that a proper adjustment may be made in the departmental charges for the provider's final cost settlement.

**EXAMPLE:** Mr. D. was a patient at Valley Hospital from July 6, 1995, to August 31, 1995, a total of 56 days. Initially the program paid for 20 days (from July 6 through July 25) but denied benefits from July 26, 1995, through August 31, 1995, on the basis that the latter services constituted custodial care. On September 25, 1995, Mr. D. was admitted to State hospital. State hospital was paid for 63 covered days (40 days in full and 23 coinsurance days). Subsequently, an ALJ ruled that the services furnished by Valley Hospital from July 26, 1995, through August 31, 1995, were covered.

The FI effectuates the ALJ's decision as follows:

The FI sends Valley Hospital full reimbursement for the entire 56-day stay (20 days initially approved and 36 days approved as a result of the ALJ's decision).

However, the bill should be for seven coinsurance days and 29 lifetime reserve days (based on the amount of benefits shown as available on CMS' records at the time of effectuation). To assure, however, that Valley Hospital receives proper credit in the final cost report, the FI keeps a record of the amounts paid so that a proper adjustment may be made to the provider's final cost report. State hospital is relieved of liability for the resulting overpayment because it was without fault in billing for and accepting the overpayment. The overpayment is not recovered from the beneficiary.

## 50.7.13 - Effect of Court Decisions

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A decision by the Supreme Court of the United States is unqualifiedly binding and is a precedent for all similar cases. A decision of a lower Federal Court is binding only for that case. Although other courts within the territorial jurisdiction of the court rendering the decision may use it as a precedent in similar cases, each case must be filed, and an individual court decision made. The Secretary determines whether, and to what extent, the ruling is to be followed in other similar cases.

Where CMS asks the FI or QIO to effectuate a court decision, whether of the Supreme Court or a lower court, the decision will be effectuated only with respect to that case. The CMS issues any necessary revisions or modifications of policies for application to other cases. Until such instructions are received, FIs will continue to follow existing instructions.

## 50.7.14 - Standard Exhibits Referred to in Sections 40.5 - 50.7

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The following are examples of the forms used in the pre-hearing review function. FIs complete the required entries.

**Exhibit No. 1**: Form CMS-5011A - Request for Hearing Hospital Insurance Benefits Payable Under Part A of Title XVIII (at <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a>)

Exhibit No. 2: Form CMS-383 Health Insurance Case Summary (at <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a>)

**Exhibit No. 3:** Form CMS-636 Transmittal Notice - Hearing Office (at <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a>)

**Exhibit No. 4:** Sample acknowledgment letter to beneficiary/representative when hearing is sent to the hearing office (see below.)

Exhibit No. 4: Sample Acknowledgment Letter to Beneficiary/representative When Hearing Is Sent to the Hearing Office

# **60 - Part B Appeals Procedures - Carriers**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

This section explains the Medicare Part B administrative appeals process available to beneficiaries and Medicaid State Agencies or their authorized representatives, providers and suppliers dissatisfied with initial determinations and appeal determinations/decisions. It is applicable to all Part B claims processed by a carrier (including DMERC). It details the levels in the process, along with the procedural steps that must be taken by the appellant at each level. A glossary of Medicare Part B administrative appeals terminology, as defined by CMS, is included at the end of this chapter as an aid in clarifying the Part B administrative appeals process. Also included in §60.11.6 is a model redetermination letter and in §60.17.7 is a model Hearing

*Officer decision letter.* See §20 for a discussion of the circumstances required for a provider to have appeal rights.

#### **60.1 - Initial Determination**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)
Refer to §30.3.

## **60.2 - Steps in the Appeals Process: Overview**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Regulations at 42 CFR 405.807 provide that a party to an initial determination that is dissatisfied with such initial determination may request that the contractor *make a redetermination*. The request for redetermination must be filed within 120 days after the date of the notice of the initial determination. Contractors cannot accept an appeal for which no initial determination has been made.

The following parties dissatisfied with a determination on their Part B claim have appeal rights:

- Providers (including physicians), as defined in 42 CFR 400.202, with appeal rights as specified in regulation at 42 CFR405.710(b).
- Physicians and Suppliers with appeal rights as specified in regulations at 42 CFR 405.801(b), accepting assignment on the claim at issue, and suppliers with refund requirements under §1842(1)(1), 1834(a)(18), or 1834(j)(4) of the Act.
- Beneficiaries and their authorized representatives.
- After December 7, 2000, the Medicaid State agency or the party authorized to act on behalf of the Medicaid State agency

The Part B appeals process consists of five levels. Each level is discussed in detail in subsequent sections. Each level must be completed for each claim at issue prior to proceeding to the next level of appeal, except in two specific situations, discussed in §60.13.4, Exceptions to Filing Requirements.

The appellant must begin the appeal at the first level after receiving an initial determination. Each level, after the initial determination, has procedural steps the appellant must take before appealing to the next level. If the appellant meets the procedural steps at a specific level, the appellant is then afforded the right to appeal any determination or decision to the next level in the process. The appellant may exercise the right to appeal any determination or decision to the next higher level, until appeal rights are exhausted. Although there are five distinct levels in the Medicare Part B appeals process, the Hearing Officer hearing, level 2, is the last level in the appeals process that the contractor performs.

When an appellant requests an Administrative Law Judge (ALJ) hearing (level 3), the contractor must prepare and forward the case file to the Social Security Administration's Office of Hearings and Appeals (see §60.19.2). Further, the contractor may have effectuation responsibilities for decisions made at the ALJ, Departmental Appeals Board (DAB), and Federal Court levels.

In the chart below, levels 1 - 4 are part of the Administrative Appeals Process. If an appellant has completed all the steps of the administrative appeals process and is still dissatisfied, the appellant may appeal to the Federal courts, provided the appellant satisfies the requirements for obtaining judicial review.

CHART 1 - The Medicare Part B Fee-for-Service Appeals Process

APPEAL LEVEL	TIME LIMIT FOR FILING REQUEST	MONETARY THRESHOLD TO BE MET
1. Redetermination*	120 days from date of <i>the</i> notice of the initial determination (allow an additional 5 days for mail delivery)	None
2. Hearing Officer hearing	6 months from date of redetermination (allow an additional 5 days for mail delivery)	At least \$100 remains in controversy
3. Administrative Law Judge (ALJ) Hearing	Filed within 60 days of receipt of HO hearing decision	At least \$100 remains in controversy**
4. Departmental Appeals Board (DAB) Review	Filed within 60 days of receipt of ALJ hearing decision /dismissal	None
5. Federal Court Review	Filed within 60 days of receipt of DAB decision or declination of review by DAB	At least \$1,050 remains in controversy**

<sup>\*</sup>Beginning on October, 1, 2004, "reviews" will be termed redeterminations.

# **60.3 - FI and Carrier Correspondence With Beneficiaries or Other Parties Regarding Appeals**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

This section refers to inquiries about appeals. The purpose of this section is to provide guidance for inquiries that are specific to appeals and the appeal process. When an inquiry is made about the appeals process or with regard to a specific case, it is not counted as appeals workload (See Medicare Pub 100-9 for more details on beneficiary and provider services related to other types of inquiries.)

<sup>\*\*</sup> Beginning in 2005, for requests made for an ALJ hearing or judicial review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

Inquiries regarding the status of appeals must be handled as expeditiously as possible without lowering the quality of the response. Valid appeal requests are not considered inquiries. In order to ensure that all inquiries are handled adequately, *see Medicare Pub 100-9*.

## 60.5.1 - Appointment of Representative - Introduction

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A party may appoint any individual, including an attorney, to act as his/her representative in dealings with the contractor. Although some parties may pursue a claim or an appeal on their own, others will rely upon the assistance and expertise of others. A representative may be appointed at any point in the appeals process. A representative may help the party during the processing of a claim or claims, and/or any subsequent appeal. (See 60.10.2 for information on disclosing information to third parties) The appointment of a representative is valid for one year from either (1) the date signed by the party making the appointment, or (2) the date the appointment is accepted by the representative, whichever is later. If a newly submitted appointment of representative is valid at the time of the Hearing Officer hearing request, consider it valid for the hearing.

**NOTE:** A representative must sign (see exceptions below for attorney representative) the appointment within 30 calendar days of the party's signature. The appointment remains valid for any subsequent levels of appeal on the claim/service in question unless the beneficiary specifically withdraws the representative's authority. (See §60.5.7.) In order for the appointment to be valid, it must be signed and dated by the beneficiary.

## 60.5.2 - Who May Be a Representative

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Any individual may be appointed to act as a representative unless he/she is disqualified or suspended from acting as a representative in proceedings before CMS or is otherwise prohibited by law. A contractor should not accept an appointment of representative if it has evidence that the appointment of representative should not be honored. It notifies the party attempting to be represented and the individual attempting to represent the party that the appointment will not be honored.

A specific individual must be named as the representative. An organization or entity may not be named as a representative, but rather a specific member of that organization or entity must be named. This ensures that confidential beneficiary information is released only to the individual so named.

A provider or supplier who files an appeal request on behalf of a beneficiary is not, by virtue of filing the appeal, a representative of the beneficiary. To act as the beneficiary's representative, the provider or supplier must meet the criteria set forth in this section.

If the requestor is the beneficiary's legal guardian, *surrogate decision-maker for an incapacitated beneficiary, or otherwise authorized under State law,* no appointment is necessary.

**NOTE:** Billing clerks or billing services employed by the provider or supplier to prepare and/or bill the initial claim, process the payments, and/or pursue appeals act as the agent of the provider or supplier and do not need to be appointed as representative of the provider/supplier. *Include evidence in the HO case file if the physician or other supplier employs a billing clerk or billing service (a screen print showing that payment is made to the billing clerk or billing service is sufficient.) If the billing clerk/billing service is not authorized to receive payment, but is authorized to process payments and/or pursue appeals, include evidence in the HO file. If the* 

agreement is on file, make a note in the case file where the agreement can be located. (See the Medicare General Information, Eligibility, and Entitlement Manual, which allows payment to be made to an agent who furnishes billing or collection services.)

The following is a list of the types of individuals who could be appointed to act as representative for a party to an appeal. This list is not exhaustive, and is meant for illustrative purposes only:

- Congressional staff members;
- Family members of a beneficiary;
- Friends or neighbors of a beneficiary;
- Member of a beneficiary advocacy group;
- Member of a provider or supplier advocacy group;
- Attorneys; and
- Physicians or suppliers

# 60.5.3 - How to Make and Revoke an Appointment

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The party making the appointment and the individual accepting the appointment must either complete an appointment of representative form (Form CMS-1696-U4) or submit a written statement (see subsection C, below, for required elements of written statements). A party may appoint a representative at any time during the course of an appeal. The representative must sign the appointment form or written statement **within 30 calendar days** of the date the beneficiary or other party signs in order for the appointment to be valid. (See subsection A, below, for exceptions.) By signing the appointment, the representative indicates his/her acceptance of being appointed as representative.

#### **A - Attorney Representatives**

If the person representing the party is an attorney, the attorney is not required to sign the representative form or a written statement. (See 20 CFR 404.1707(b) and 42 CFR 405.870.) However, the party appointing the attorney representative must either sign a completed representative form or must sign the written statement appointing the attorney representative. If it is not evident that the individual representing the party is an attorney from his/her correspondence, the contractor must verify that the individual is an attorney. This may be verified by requesting a business card or letterhead that indicates the person is an attorney or by asking the attorney to submit a written statement stating that he/she is an attorney.

- 1. Use caution in releasing beneficiary-specific information to attorney representatives. Attorney representatives can receive only information that is specific to the case/claim in which he/she is the representative and information that the party being represented is entitled.
- 2. When an attorney has not signed the appointment, the contractor considers that the attorney accepted the appointment 30 days from the date of the party's signature. The contractor uses that date to determine how old an appointment of representative form or written statement is.

- 3. If the contractor assumes that the attorney accepted the appointment because there was no action within 30 days of the party's signature, it sends a letter to the beneficiary stating the name of the attorney representing him/her.
- 4. The contractor may not assume that the attorney accepted the appointment if it has documentation and/or evidence that negate this assumption or if it has received information from the beneficiary or guardian that the attorney cannot or will not represent the beneficiary. In this situation the contractor should proceed with processing and rendering a decision on the appeal. It sends the appeal decision to the parties only (not to the attorney). It includes an explanation in the decision letter of the reason why the appointment was not accepted and what needs to be done if the party wishes to obtain a representative for further levels of appeals. At the contractor's discretion, it may also wish to send a letter to the attorney advising the attorney of the reasons why the appointment was not accepted.

A representative should keep a completed appointment on file and submit a copy with each claim appealed (subject to certain restrictions discussed in §60.5.7).

#### **B** - Completing the Appointment of Representative (Form CMS-1696-U4)

Form CMS-1696-U4, Appointment of Representative form, is available for the convenience of the beneficiary or any other party to use when appointing a representative. Following are instructions for completing the form. (See

§100, Exhibit 1, "Appointment of Representative," Form CMS-1696-U4.)

- 1. The name of the party making the appointment must be clearly legible. For beneficiaries, the HICN must be provided. For providers and suppliers, the provider number must be provided in the HICN space.
- 2. **Completing Section I** A specific individual must be named to act as representative in the first line of this section; a party may not appoint an organization or group to act as representative. The signature, address, and phone number of the party making the appointment must be completed, and the date it was signed must be entered. Only the beneficiary or the beneficiary's legal guardian may sign when a beneficiary is making the appointment. If the party making the appointment is the provider or supplier, someone working for, or acting as an agent of, the provider or supplier must sign and complete this section.
- 3. **Completing Section II** The name of the individual appointed as representative must always be completed, and his/her relationship to the party entered. The individual being appointed then signs and completes the rest of this section.

**NOTE:** The attorney exception discussed in §60.5.3.A, above, applies here. Therefore, an attorney need not sign or date the appointment. However, the attorney must provide the contractor with his/her name, address, and phone number. This may be done by completing this section, or it may be done by submitting his/her business card or using his/her letterhead or anything that identifies him/her as an attorney.

4. **Completing Section III** - This section must be completed only when the beneficiary is appointing a provider or supplier as representative and the provider or supplier actually furnished the items or services that are the subject of the appeal. In this case only, the

individual signing for the provider or supplier in Section II would then also sign and date Section III.

5. Waiver of Right to Payment from the Beneficiary for the Items or Services at Issue - This waiver is not present on Form CMS-1696-U4, but must be submitted along with the completed Form CMS-1696-U4 in certain limited situations. (See discussion of this waiver in §60.5.3.C, below, for complete instructions.)

# C - Appointment Made on Other Than Form CMS-1696-U4

The contractor may not require the use of Form CMS-1696-U4. Any other form or written statement containing all required elements must be accepted as a valid appointment of representative. The required elements are provided in subsection 2, below.

- 1. Groups (such as a beneficiary advocacy group) or individuals may use their own form or written statement. If all the required elements (see subsection 2, below) are contained on the form, the contractor should accept the form. Although a form developed by an advocacy group may be used, it must meet CMS guidelines to be accepted. One specific problem that has been encountered with such self-developed forms is that the form is set up to routinely allow someone other than the beneficiary to sign the appointment form on behalf of the beneficiary. For example, some forms provide space for the family member to sign for the beneficiary, without any documentation of why the beneficiary was unable to sign and absent proof that the person signing on behalf of the beneficiary has the authority to do so. Such a form would not meet CMS guidelines. Only the beneficiary may sign the form unless there is proof that the person signing on behalf of the beneficiary has the authority to do so.
- 2. **Required Elements** The following information must be included on an appointment of representative form or written statement:
  - Name/Address/Phone Number of party (i.e., the beneficiary or provider, or supplier).
  - HICN, when the party making the appointment is a beneficiary.
  - Medicare Provider or Physician/Supplier Number, when the party making the appointment is a provider or supplier.
  - Name/Address/Phone Number of the **individual** being appointed as representative.
  - A statement that the party (i.e., the beneficiary or the provider or supplier) is authorizing the representative to act on their behalf for the claims at issue and a statement authorizing disclosure of individually identifying information to the representative (in cases where the representative is not the provider of services).
  - Signature of the party making the appointment, and the **date signed**.
  - Signature of the **individual** being appointed as representative, accompanied by a statement that the individual accepts the appointment, and the **date signed**; however, if the individual being appointed as representative is an attorney, the attorney need not accept the appointment in writing. (See §60.5.3.A.)

## **Prohibition Against Charging a Fee for Representation**

A provider or supplier that furnished items or services to a beneficiary may represent that beneficiary on the beneficiary's claim or appeal involving those items or services. However, the provider or supplier may not charge the beneficiary a fee for representation in this situation. Further, the provider or supplier representative being appointed as representative must acknowledge that he/she will not charge the beneficiary a fee for such representation. The provider or supplier representative does this by including a statement to this effect on the form or written statement, and then signs and dates it.

# Waiver of Right to Payment from the Beneficiary for the Items or Services at Issue

For beneficiary appeals involving the denial of the claim on the basis of §1862(a)(1) or (a)(9), or §1879(g) of the Act, and where a *knowledge* determination made under §1879 of the Act (*i.e.*, a limitation on liability determination) and where the provider or supplier that furnished the items or services at issue is also serving as the beneficiary's representative, the provider or supplier must waive, in writing, any right to payment from the beneficiary for the items or services at issue (including coinsurance and deductibles). The provider or supplier representative does this by including a statement to this effect on the form or written statement, and then signs and dates it.

The prohibition against charging a fee for representation, and the waiver of right to payment from the beneficiary for the items or services at issue, do not apply in those situations in which the provider or supplier merely submits the appeal request on behalf of the beneficiary or at the beneficiary's request (i.e., where the provider or supplier is not also acting as representative for the beneficiary), or where the items or services at issue were not provided by the provider or supplier representative.

#### D - Revoking an Appointment

The party appointing a representative may revoke the appointment by providing a written statement of revocation to the contractor at any time.

# 60.5.6 - Rights and Responsibilities of a Representative

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

In representing an appellant before a contractor, the representative has certain rights and responsibilities.

## A - Rights of a Representative

A representative may exercise any and all rights given to parties on behalf of the person represented. For example, the representative may submit arguments, evidence or other materials on behalf of the appellant. The representative may obtain information from the contractor on the claim(s) and/or appeal(s) at issue, elicit evidence from the appellant or witnesses, make statements about fact and law relating to the case, and request or give notice about proceedings before the contractor. The representative, the party, or both may participate or attend at all levels of appeal.

Notices sent to any party on any action, determination, or decision, including the Medicare Summary Notice (MSN) or remittance advice (RA), and all requests sent to any party for the production of evidence, **must also** be sent to the representative of such party. In all such notices or requests, the appellant is the addressee, with the representative receiving a copy of such notice or request.

**NOTE:** If the claims processing system does not have the automated functionality to send representatives a copy of notices sent to the beneficiary, this action must be completed manually.

# **B** - Responsibilities of a Representative

The appointment of a representative by a party must be made freely and without coercion. The contractor should assume that a representative is not making false or misleading statements, representations or claims about any material fact affecting any person's rights. However, if the contractor has reason to believe that the representative is making false or misleading statements, representations or claims about any material fact affecting any persons rights, it should refer the matter to its internal fraud unit for development. The fraud unit may contact the RO about disqualifying the representative from appearing before the contractor.

A representative will have access to personal and confidential medical and other information about a beneficiary(ies). The contractor may assume that the representative will not disclose personal or confidential information about a beneficiary except as necessary to pursue an appeal on behalf of the party represented. Further, it may assume that a representative is not disclosing any personal or confidential medical or other information about a beneficiary(ies) outside of the appeals process.

Unless otherwise directed by the party making the appointment, the contractor need not keep the represented party informed of the purpose of the appointment, the scope of the appointment, and exactly when/under what circumstances the appointment will be exercised, since it may assume the representative has taken on this responsibility. Further, the representative should keep the party informed on the progress of an appeal.

In cases of attorney representatives, since the attorney is representing the beneficiary or other party, the attorneys is expected to provide all relevant information to the respective party(ies). Where an attorney is representing large, multiple appeals or aggregation of claims, the contractor

need not send notices on actions other than determinations to appellants. It is sufficient for the attorney to receive them.

**NOTE:** The contractor must always send the appellant the appeal determination/decision or dismissal when issued, taking care in situations involving multiple beneficiaries to protect beneficiary privacy rights. (See §60.10.4.) It sends a copy of the determination or decision to the attorney representative. The determination or decision or dismissal notice must be addressed to the appellant with the representative receiving a copy of the notice.

A provider or supplier who has provided items or services to the beneficiary and who is acting as representative for the beneficiary with respect to those items or services may not charge the beneficiary a fee for such representation.

Finally, the contractor should assume that the representative will provide the beneficiary or other party making the appointment with a copy of the appointment at the time it is completed.

# 60.5.8 - Timeliness of an Appeal Request and Completeness of Appointment

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

There will be times where the appeal request is timely, but the appointment is incomplete or inaccurate in some way. Handling these situations depends on who (what party) is attempting to make an appointment. When the beneficiary makes the appointment, the contractor provides help and assistance to the beneficiary and representative in securing the appointment, based on the time frames set forth below. When a provider or physician or other supplier makes the appointment, the contractor provides instruction on the proper and timely completion of the appointment. The following provides guidance on properly responding to a representative's attempt to submit a request for appeal.

#### A - Timely Filed Appeal Request With a Appointment Missing or Defective

There are different rules for missing appointments versus defective appointments.

#### 1 - Missing or Defective Appointment When Beneficiary is the Represented Party

When an individual is attempting to act as beneficiary's representative, but submits an incomplete or defective appointment of representative form or written statement, the contractor must advise the individual of how to complete the appointment, and must notify the individual to submit the completed appointment to the contractor based on the time limits below. The contractor should include in the notice any relevant information the individual should know if the individual fails to complete the appointment (e.g., that the individual will not receive a decision or other notices, will not be the official representative, etc.). Should the form or statement not be corrected within the time limits set forth below, the contractor proceeds with processing and rendering a decision on the appeal. It sends the appeal decision to the beneficiary and any other party to the appeal, but not to the unauthorized representative. This will ensure that the beneficiary receives an appeal, as the presumption here is that the appeal originated with the beneficiary and was submitted with the beneficiary's knowledge and consent. However, if the contractor has information or evidence that the appointment was not submitted at the request of the beneficiary, it will not conduct the appeal unless and/or until it receives confirmation from the beneficiary that the request was submitted with the beneficiary's approval.

When an individual is attempting to act as a representative of an appellant who is a beneficiary but fails to complete an appointment of representative form or a written statement, the contractor considers the missing appointment to be an incomplete form or written statement and follows the instructions above. In cases of redeterminations filed on behalf of the beneficiary, see §60.11.1.A, the contractor need not develop an absent appointment of representative if the request for redetermination clearly shows the beneficiary knew of or approved the submission of the request for redetermination.

At the HO hearing level, the contractor HO may **not** do an in-person or telephone hearing at the request of a family member, friend or other person wishing to act as representative **without** a valid appointment of representative. If the HO does not receive a valid appointment of representative within the time limits specified below, the HO should conduct a preliminary on-the-record (POTR) decision following the instructions in §60.15.4.

When there is information or evidence that the appeal request and/or the appointment of representative form was not submitted at the request of the beneficiary, the contractor must verify the beneficiary's wishes with regard to the appeal (e.g., where more than one member of

the beneficiary's family has submitted an appeal or is attempting to act as representative for the beneficiary). In order to verify the wishes of the beneficiary, the contractor may have to send a letter to the beneficiary explaining the situation. The letter should include a return envelope (or be sent out certified mail) and should advise that if no response is received then the appointment of representative will not be honored.

The contractor notifies both the alleged representative and the party of the incomplete or defective form or statement and describes the documentation/missing information that is required to execute a valid form or statement. It allows 14 calendar days for a corrected appointment to be submitted. If, at the end of the time allowed a corrected appointment has not been submitted, the contractor takes the appropriate action.

# 2 - Defective or Missing Appointment When Provider or Physician, Other Supplier, or Nonbeneficiary is the Represented Party

In cases where the beneficiary is **not** the represented party, the contractor notifies both the person submitting the appointment and the appellant of the incomplete appointment. It advises them why the appointment is defective, and describes the documentation or missing information that is required to complete the appointment. This may be done by telephone or written notification. A corrected/completed appointment may be submitted to the contractor by facsimile, at the contractor's discretion, or by mail within 14 days. Should the form or statement **not** be corrected within the time limit, the contractor **dismisses** the appeal request and notifies, in writing, both the appellant and the person submitting the appointment of the contractor's dismissal. Further, the dismissal must state that an appeal request may be resubmitted by anyone (including the representative if the representative has properly completed the appointment) if the time limit for submitting the appeal has not expired. In cases of a HO hearing request, the contractor should route the case to the HO for an appropriate dismissal.

If the individual is attempting to act as a representative of an appellant who is **not** the beneficiary and fails to include an appointment of representative form or a written statement with the appeal request, the contractor dismisses the request. It provides the appellant with an explanation of the reason(s) for the dismissal and advises the appellant how to complete an acceptable appointment. It advises the appellant of the amount of time remaining, if any, in which an appeal request must be filed to be considered timely.

#### B - Untimely Appeal Request Submitted With an Incomplete or Defective Appointment

Because an untimely-filed appeal request is not always dismissed (e.g., there could be the finding of good cause for late filing, see §60.7), an incomplete or defective form or statement may, in some cases, need to be corrected. If an incomplete or defective appointment needs to be corrected, the contractor follows the instructions contained in §60.5.8, above, prior to proceeding with the appeal request.

#### C - Untimely Appeal Request Submitted With a Valid Appointment

These cases should be resolved solely on the basis of whether there is good cause. (See 60.7.)

# 60.5.10 - Incapacitation or Death of Beneficiary

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If at any time after the execution of a valid appointment or **nondurable** power of attorney the beneficiary becomes incapacitated and is unable to manage his/her affairs, the appointment becomes invalid. The contractor must resolve who has legal authority to act on behalf of the beneficiary before disclosing any further information pursuant to the appointment or nondurable power of attorney.

If the beneficiary has executed a **durable** power of attorney that authorizes the designated person to conduct the beneficiary's affairs, as discussed in §60.5.9, above, or to make financial decisions on behalf of the beneficiary, the representation does not become invalid upon the beneficiary's subsequent incapacitation.

**NOTE:** Some durable powers of attorney do not become effective until and unless such an incapacitation occurs.

If the beneficiary is deceased, the legal representative of the estate may file the request. In the absence of a legal representative, any person who has assumed responsibility for settling the decedent's estate may file it. In these situations, the contractor must obtain proof that the person has assumed responsibility for settling the decedent's estate (e.g., a will or probate court document). What is acceptable as legal documentation may vary according to State law. The contractor should notify the person filing the appeal about the documentation needed to show the person is either the legal representative of the estate or the person who has assumed responsibility for settling the decedent's estate and describe the types of documentation needed. Allow at least 14 calendar days for the documentation to be submitted. If, at the end of the time allowed, the documentation needed is not submitted, dismiss the request. If the appellant submits the documentation after the allotted time, the contractor considers good cause for late filing. In such instances, the contractor documents the file to show the basis for that person's filing the appeal. (See 42 CFR Part 424, Subpart C, "Claims for Payment" and 42 CFR Part 424, Subpart D, "To Whom Payment is Ordinarily Made.")

# **60.5.11 - Disclosure of Individually Identifiable Beneficiary Information to Representative**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

In accordance with the provisions of the Privacy Act, before the contractor may release beneficiary-specific information to a representative, the beneficiary *or appellant* must *either* complete and sign an appointment of representative form naming that individual as his/her representative *or must sign the written statement appointing the attorney representative*. The contractor must use caution in releasing beneficiary-specific information to representatives. The representative is entitled to receive only information that the party (beneficiary or appellant) would be entitled to receive (e.g., the determination letter) and that which is pertinent to the case/claim for which the representative is being appointed.

It is not always necessary to receive written authorization from a beneficiary to release case-specific information to a representative; however, a beneficiary must explicitly authorize the release of any information that is not specific to the case/claim for which the representative has

been appointed. Any questions as to whether information needs authorization to be release to a representative can be directed to the appropriate RO.

For more information about the disclosure of information about identifiable beneficiaries, see the Medicare General Information, Eligibility, and Entitlement Manual, Chapter 6, and §60.10, below.

# **60.6.2 - Amount in Controversy General Requirements**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

There is no minimum amount in controversy requirement for a redetermination. For a HO hearing conducted by a contractor HO or an ALJ\* hearing for Medicare Part B claim(s), at least \$100 must remain in controversy. There is no amount in controversy required for DAB review. For judicial review, at least \$1,000\* (\$1,050 when judicial review is requested on or after January 1, 2005) must remain in controversy. (See 42 CFR 405.815.)

\* Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

Payments made under the limitation on liability provisions (§1879 of the Act) do not reduce the amount in controversy. In other words, the amount in controversy is calculated without regard to payment that was made for the denied item or service under the limitation on liability provisions.

See §60.6.4 if the appellant wishes to include more than one claim in the appeal request.

# **60.6.4 - Additional Considerations for Calculation of the Amount in Controversy**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A request for a HO hearing may include multiple claims. Where the HO issues a single decision involving more than one claim, extra care must be used in calculating and stating the amount in controversy as a result of the HO's decision:

If the appeal involves claims that were previously denied and are now found to be covered/medically reasonable and necessary, the HO's decision should use language along the following lines:

As indicated above, the following claims will be paid by Medicare	(indicate claim
control number(s) or dates of service):	. You will be
notified of the specific payment amount separately. The following	claims will not
be paid by Medicare (indicate claim control number(s) or dates of s	service):
The amount that remains in controve	ersy for these
claims is \$ (Add routine language regarding aggregation	n, where
appropriate.) (See below.)	

**NOTE:** The contractor should modify the above language if coverage is at issue for some of the claims involved in the appeal while the amount of payment is at issue for other claims involved in the appeal.

If the appeal involves the amount that Medicare will pay for the item(s) or service(s), the HO determines the amount in controversy based upon all of the claims on appeal, indicating those claims where the payment amount was changed by the HO's decision. All claims will have an amount in controversy unless payment has been approved at the billed amount *or if all claims in an overpayment are assessed to be fully reversed*.

# 60.6.5 - Aggregation of Claims to Meet the Amount in Controversy

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Under the aggregation rules contained in 42 CFR 405.815, claims *with an amount in controversy greater than \$0* may be combined to meet the amount in controversy requirements. The calculation is the same as that discussed above in §60.6.3, "Principles for Determining Amount in Controversy." The decision about whether the amount in controversy requirement has been met is made by the HO at the HO level, and by the ALJ at the ALJ level. (See 42 CFR 405.817, "Principles for Determining Amount in Controversy.")

# A - The Appeal Request

When requesting a HO hearing or an ALJ hearing, the appellant MUST clearly state that he/she is aggregating claims to meet the amount in controversy requirement AND the appellant must specify in his/her appeal request the specific claims that are being aggregated (this information may be obtained from any attachments submitted with the request), see 42 CFR 405.817(5), "Principles for Determining Amount in Controversy." The contractor must notify appellants of this requirement as part of the appeals language advising them of aggregation rights on the

redetermination and HO hearing decision. If an appellant's request for HO hearing does not specifically state that the claims are being aggregated, the contractor treats each claim as an individual request for HO hearing, dismissing those that do not meet the amount in controversy. Where the appellant is a beneficiary, the contractor uses its discretion to accept implied requests for aggregation of claims to meet the amount in controversy. If it is not sure if aggregation is intended, it makes an effort to contact the beneficiary to determine his/her intent.

#### B - Handling Aggregated Claims at Hearing Officer Hearing

The regulations do not require that claims that were aggregated for the purpose of meeting the amount in controversy requirement be addressed in a single HO hearing and/or a single HO hearing decision. In other words, although a party may choose to aggregate claims to meet the amount in controversy requirement for the HO hearing level, the HO may hold separate hearings, and may issue separate hearing decisions, as appropriate. For example, it would be appropriate for claims that are aggregated by one physician/supplier and which include multiple beneficiaries and unrelated issues to be separated. However, in most cases, the hearing should be completed the way it comes to the HO.

# C - Aggregation Rules at Hearing Officer Hearing

Two or more claims may be combined by an individual appellant (i.e., either a beneficiary, or a provider or physician or other supplier with appeal rights) to meet the amount in controversy requirement at the HO hearing level **IF** each claim has had a redetermination issued (or a revised initial determination, or a revised redetermination) **AND** the request for HO hearing is timely-filed for all of the claims included in the aggregation request. The HO makes the decision about whether or not the aggregation requirements have been met.

#### D - Aggregation Rules at ALJ Hearing

A party requesting an ALJ hearing for Part B (other than QIO or HMO/CMP) may aggregate claims to meet the amount in controversy requirement for an ALJ hearing in one or more of the following ways:

- Two or more claims may be combined by an individual appellant (i.e., either a beneficiary, or a provider or a physician or other supplier with appeal rights) to meet the amount in controversy requirement **IF** each claim has had a HO hearing decision issued **AND** the request for ALJ hearing is timely-filed for all of the claims included in the aggregation request;
- Two or more beneficiaries may combine their claims for services received from either the same or different provider, physician or other supplier IF the claims involve common issues of law and fact, AND each of the claims has had a HO hearing decision issued AND the request for ALJ hearing is timely-filed for all of the claims included in the aggregation request;
- Two or more providers, physicians or other suppliers with appeal rights may combine claims **IF** the claims involve the delivery of **similar or related services** to the same beneficiary **AND** each of the claims has had a HO hearing decision issued **AND** the request for ALJ hearing is timely-filed for all of the claims included in the aggregation request; or
- Two or more providers or physicians or other suppliers with appeal rights may combine their claims **IF** the claims involve **common issues of law and fact** for services furnished

to two or more beneficiaries **AND** each of the claims has had a HO hearing decision issued **AND** the request for ALJ hearing is timely-filed for all of the claims included in the aggregation request.

At the ALJ level of appeal, it is the ALJ who is responsible for deciding whether the aggregation requirements have been met, including determining what constitutes common issues of law and fact and what constitutes similar or related services.

#### 60.7.2 - General Procedure to Establish Good Cause

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

For a request for redetermination or HO hearing that is not timely filed, and which contains sufficient evidence or other documentation that supports a finding of good cause for late filing, the contractor makes a favorable good cause determination. Contractors must document the good cause determination in the appeals case file and include the following items: the date the appeal request was received, the last date on which the appeal request could have been timely filed, the evidence that was submitted to support the finding of good cause for untimely filing, and the favorable determination. If the contractor or the HO makes a favorable good cause determination, the appeal should be considered timely filed, and the contractor or HO should proceed with conducting the redetermination or HO hearing.

# A - Establishing Good Cause for Beneficiaries When Insufficient or No Explanation or Evidence Was Submitted

If the appellant is a beneficiary, and there is insufficient or no explanation for the delay or no other evidence that establishes the reason for late filing, the contractor explains in the dismissal letter that the beneficiary can show that good cause exists for late filing, that the beneficiary may forward the explanation to the contractor within 120 days (or within 6 months of a Hearing Officer dismissal) from the date of the contractor's mailing of the notice of dismissal. If an explanation or other evidence is then submitted that contains sufficient evidence or other documentation that supports a finding of good cause for late filing, the contractor or HO (as applicable) makes a favorable good cause determination. Once it makes a favorable good cause determination, it considers the appeal to be timely filed and proceeds with conducting the redetermination or HO hearing.

The closed date is the date of the dismissal, and the dismissal is reported on the contractor Appeals Report (Form CMS-2590).

# B - Establishing Good Cause for Providers, Physicians or Other Suppliers When Insufficient Evidence/Documentation was Submitted

When a provider, physician, or other supplier has failed to establish that good cause for late filing of an appeal request exists, the contractor dismisses the appeal request as untimely filed. It explains in the dismissal letter that if the provider, physician, or other supplier can provide additional evidence or documentation that good cause for late filing exists, then they the provider, physician, or other supplier must submit the evidence within 120 days (or within 6 months of a Hearing Officer dismissal) from the date of the contractor mailing of the notice of dismissal.

If the provider, physician, or other supplier submits evidence to the contractor within 120 days of its dismissal that supports a finding of good cause for late filing, the contractor makes a favorable good cause determination. However, for late filings of providers, physicians or other suppliers, it should not routinely find good cause. If it or the HO makes a favorable good cause determination, it must consider the appeal to be timely filed and proceed with conducting the redetermination or HO hearing. If it or the HO does not find good cause, the dismissal remains in effect. There is no appeal of a finding that good cause was not established.

The closed date is the date of the dismissal, and the dismissal is reported on the Appeals Report (Form CMS-2590).

# 60.7.7 - Good Cause Not Found for Beneficiary, or for Provider, Physician, or Other Supplier

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

When the contractor does not grant a request for extension of time limit for filing a request for redetermination or HO hearing, it must advise the beneficiary, or provider, physician or other supplier. It sends a written notice stating that the request for extension has been denied, that the request for redetermination or HO hearing has been dismissed, and provides the reason why good cause was not found. It advises the party whose request it has dismissed that the party may not appeal the determination as to whether good cause for late filing exists.

**NOTE:** If the HO does not find good cause for late filing, the HO may refer it to the contractor to consider reopening. Also, if the contractor does not find good cause for the late filing of a request for redetermination, it may examine the case to determine whether it has any basis for reopening and revising its determination under its reopening authority.

#### 60.9.1 - General Guidelines

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Contractors *must* prepare appeals correspondence so the appellant can easily understand both the reason why any of the services were not covered or could not be fully reimbursed, and what action the appellant can take if the appellant disagrees with that decision. *For redeterminations,* the unique paragraphs of the appeals correspondence may be written at a comprehension level equal to the comprehension level of the appellant's request for appeal. *For redeterminations,* if there is doubt as to the appellant's comprehension level, and the appellant is the beneficiary, the contractor should write correspondence below the eighth grade reading level.

In addition, the following guidelines should be followed to the extent possible:

- Keep the language as simple as possible;
- Do not use abbreviations or jargon;
- Choose a positive rather than a negative tone, whenever possible. Avoid words or phrases that emphasize what cannot be done by the contractor or the appellant;
- If possible, avoid one sentence paragraphs, uneven spacing between paragraphs, etc;
- Apologize when appropriate, e.g., if the response is late. However, do not apologize for enforcing Medicare guidelines that may be adverse to the appellant's claim, and
- Summarize the question before providing a response.
- *Use correct spelling, grammar, and punctuation.*

#### 60.9.2 - Letter Format

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Appeals correspondence (including the redetermination-telephone and written- determination and HO hearing decision) must follow the instructions issued by CMS for contractor written correspondence letterhead requirements unless otherwise instructed and/or agreed to by CMS.

In addition, please note the following:

- Numerical dates must not be used (i.e., instead of 6/16/98, use June 16, 1998);
- Type/font size smaller than 12 point must not be used (all responses are to be processed using a font size of 12 and a font style of Universal or Times New Roman or another style for the ease of reading by the beneficiary and the provider);
- When the subject matter is lengthy or complicated, bullet points should be used to clarify;
- For long letters, headings should be used to break it up (e.g., DECISION, BACKGROUND, RATIONALE);
- If procedure codes are cited, the actual name of the procedure must be associated with the code;

- Span dates may not be used for 1 day of service; and
- Letters that contain all capital letters appear impersonal and computer generated. The contractor should not use all capital letters.

Where the request is split, the contractor may produce separate decision or determination letters. This way, on requests with multiple beneficiaries each beneficiary is provided with a copy of their own determination without compromising the privacy of other beneficiaries' claims in the appeal.

# 60.9.3 How to Establish Reading Level

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(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)
See §50.3.2(B)(2)
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# 60.9.4 - Required Elements in Appeals Correspondence

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The following should be used in all appeals correspondence:

- The name of the beneficiary/provider/physician/supplier to whom the letter is addressed rather than "Dear Sir/Madam;"
- Correspondence is identified by either the date on written correspondence or the date the written correspondence was received;
- The name of the provider, physician or supplier as well as the date(s) of service;
- When appropriate, an explanation in letters to beneficiaries, explaining why he/she is being sent a letter if the appeal came from the provider, physician or other supplier;
- The appeal determination/decision is placed in the beginning of the letter;
- Explicit rationale that describes why the items or services at issue do not meet Medicare guidelines. (See §60.17.7.E for an example.) Merely stating that an item or service is "not medically reasonable and necessary under §1862(a)(1)" or "not medically reasonable and necessary under Medicare guidelines" is conclusive and does not provide any rationale. Rationale includes a description of the logic that led to the decision, references to the support for the basis of the decision, and other information that is relevant to support the decision in the case;
- When the appeals correspondence includes Medicare statutory citations, they must be related to the decision in layman's terms. The statutory cite is listed as a parenthetical at the end of the sentence. For example, instead of beginning a sentence with, "§1879 of the Social Security Act states that...," the sentence should start with "Under Medicare law, suppliers must....(See §1879 of the Social Security Act)";
- Whenever the person is to receive some further response, such as an MSN, an estimated time frame as to when he/she will receive it is provided;

- Telephone number on all correspondence for additional questions;
- What, if anything, must be done next, and by whom;
- As appropriate, the results of any consultations with professional medical staff;
- When applicable, a statement advising the appellant that upon written request the contractor will provide them copies of regulations, statues, and guidelines used in making the determination;
- For appeals, if the determination is partially or wholly favorable, an explanation about why the new determination is different from the previous determination; and
- The correspondence must be written in a clear manner and with a customer-friendly tone.

# 60.10.2 - Disclosure of Information to Third Parties

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If a beneficiary wishes to have his/her information disclosed to a third party without appointing that individual as a representative, this can be accomplished by the beneficiary or third party providing written authorization to the contractor for the release of the information. The written authorization must contain a signature of the beneficiary and an explanation of the type of information the beneficiary agrees to release to the individual. An example of this type of situation is where a beneficiary has asked a Member of Congress for assistance with his/her appeal. In this case, it may be necessary for the Member of Congress to receive the decision; however the Member of Congress does not wish to accept the responsibility associated with being the beneficiary's appointed representative or the beneficiary does not wish to appoint the Member of Congress as his/her representative. See § 60.11.1(A)(1) for more information on requests for redetermination submitted by Members of Congress.

If the beneficiary wishes to appoint a representative, contractors should refer to § 60.5.

# 60.10.3 - Fraud and Abuse Investigations

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Any and all evidence used by the contractor or the HO to arrive at a determination or decision must be placed in the appeals case file (copies are fine). Information in the case file must be made available to an appellant upon request. Therefore, the contractor's fraud unit must be aware that information placed in the case file is accessible to an appellant. The fraud unit should also understand that the contractor and the HO may not consider any evidence that has not been made a part of the case file. Fraud units should therefore exercise discretion when deciding whether to place any of the following information into the appeals case file:

- The impetus behind a fraud and abuse investigation;
- The name of the beneficiary or any other person lodging the complaint that triggers the fraud and abuse investigation;
- Notes or transcripts of beneficiary interviews resulting from a fraud and abuse investigation;
- Records or information compiled for law enforcement purposes during a fraud and abuse investigation; or
- The name of a confidential source(s) when confidentiality has been promised by CMS in return for cooperation in a fraud and abuse investigation.

Where the contractor relies upon any of the above information in order to deny a claim or to render a less than fully favorable determination or decision, then an appellant has a due process right to review this information. If information is kept out of an appeals case file for confidentiality reasons, it may not be relied upon to deny or reduce payment.

#### 60.10.4 - Medical Consultants Used

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The parties are entitled to know the identity and qualifications of any consultant whose evidence either the contractor, or the HO, used to support the initial claim determination, the redetermination, or the HO hearing decision. If the contractor or the HO uses a consultant, it must include the identity and qualifications of the consultant in the file for possible use by the ALJ, and for the appellant's use upon request. This applies to both external medical consultants and internal staff used to review the claim. An example of this would be the name and title of the medical consultant.

# 60.10.5 - Multiple Beneficiaries

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If claims of more than one beneficiary are involved in the hearing, and each beneficiary is being sent a copy of the decision, the HO should ensure the privacy of each beneficiary's records. The decision letter may be issued for each beneficiary, or the HO may issue a basic decision letter, and include it with a cover letter to each beneficiary.

# 60.11 - Redetermination\* - The First Level of Appeal

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

\*Beginning on October 1, 2004 "reviews" will be termed "redeterminations."

A party dissatisfied with an initial Part B determination may request by telephone or in writing that the contractor conduct a redetermination of its initial determination. (See <u>42 CFR</u> <u>405.807(b)</u>, "Place and method of Filing a Request.") A redetermination is the first level of appeal after the initial determination on a Part B claim. It is a second look at the claim and supporting documentation and is made by a different employee. If an initial determination on a claim has not been made, there are no appeal rights on that claim, except in one limited circumstance. (See <u>§60.13.4.A.</u>)

The reviewer must comply with, and is bound by, all applicable statutory and regulatory provisions. The reviewer may not overrule the provisions of the law or interpret them in a way different than CMS does; nor may the reviewer comment upon the legality, constitutional or otherwise, of any provision of the Act, regulations, or CMS policy in the redetermination. The reviewer is also bound by all CMS-issued policies and procedures, including CMS rulings, Medicare manual instructions, program memoranda, national coverage determinations, carrier-issued local medical review policies (LMRP) and regional medical review policies (RMRP). The reviewer must consider the applicability of all CMS-issued policies and procedures (including LMRP and RMRP) to the facts of a given claim. The reviewer may not disregard or override an applicable LMRP or RMRP, nor may the reviewer change the amount required to be paid under the Physician Fee Schedule.

# 60.11.1 - Filing a Request for Redetermination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A request for redetermination can be filed with the contractor in writing or by telephone. A written request may also be filed with CMS, the Railroad Retirement Board (RRB) for RRB retirees, or SSA. A telephone request may be made by telephone to the number designated by the contractor for receipt of requests for redetermination. The request may be made by a party to the appeal as defined in §20 and/or the party's representative as defined in §60.5. Also, for beneficiaries there are special rules described below in subsection A.

#### A - Written Redetermination Requests Filed on Behalf of the Beneficiary

Someone other than an appointed representative may submit a written request for redetermination on behalf of a beneficiary. The contractor honors the request for redetermination if the request clearly shows the beneficiary knew of or approved the submission of the request for redetermination (e.g., the request is submitted with a written authorization from the beneficiary or with the beneficiary's MSN). However, if the contractor has information that the appointment was not submitted at the request of the beneficiary, the contractor does not conduct the redetermination unless and/or until it receives confirmation from the beneficiary that the request was submitted with the beneficiary's approval. The person submitting the request does not automatically become the representative until and unless an appointment of representative form or other written statement is completed (see §60.5.8(A)(1) for instructions on developing an incomplete or absent appointment of representative). In cases of redeterminations filed on behalf of the beneficiary, the contractor need not develop an absent appointment of representative if the request for redetermination clearly shows the beneficiary knew of or approved the submission of the request for redetermination. However, the contractor may send the individual filing on behalf of the beneficiary a notice including information on how to become a representative of the beneficiary and what the individual should know if the individual fails to complete the appointment (e.g., that the individual will not receive a decision or other notices, will not be the official representative, etc.).

Persons who often act on behalf of a beneficiary in filing a redetermination request include: the spouse, parent, daughter or son, sister or brother, or neighbor/friend. Beneficiary advocacy groups and Members of Congress may also submit a request for redetermination on behalf of a beneficiary (see below for further discussion on requests submitted by Members of Congress). Even though someone other than his/her appointed representative makes the redetermination request on behalf of a beneficiary, all written notices related to the appeal must be sent only to the beneficiary, not the individual making the request for redetermination.

Although the contractor may have honored a request for redetermination filed by someone other than the beneficiary or the beneficiary's appointed representative, only the beneficiary or representative should be contacted or consulted for further information when processing the redetermination and when issuing the determination (unless the requestor is the beneficiary's legal guardian, in which case no appointment is required).

There will be circumstances where the mental and/or physical incapacity of the beneficiary becomes an issue. Based on all the documented medical information available, the contractor may decide to allow the person submitting the request for redetermination to act on behalf of a beneficiary who is mentally or physically incapacitated. The contractor's decision, as well as the

beneficiary's incapacitation, should be documented in the file and supported by relevant medical documentation. (See  $\S\S60.5.9$  and  $\S60.5.10$ , for more information on this subject.)

#### 1 - Requests for Redetermination Submitted by Members of Congress

When the contractor has honored a request for redetermination filed by a Member of Congress pursuant to a Congressional inquiry made on behalf of a beneficiary or provider, physician or other supplier, the contractor may continue to provide a Member of Congress with status information on the appeal at issue. Status information includes the progression of the appeal through the administrative appeals process, including information on whether or when an appeal determination or decision has been issued and what the decision was (e.g., favorable, unfavorable, partially favorable), but does not include release of personal information about a beneficiary that the Member of Congress did not already have in his/her possession. A beneficiary may want a Member of Congress to obtain more detailed information about his/her appeal without appointing the Member of Congress as a representative. In this case it would be necessary for the beneficiary to sign a release of information. The contractor must accept any of the following as releases of information:

- 1. A signed copy of correspondence from the beneficiary expressing a desire for the congressional office to obtain information on his/her behalf;
- 2. A release of information form developed by the congressional office; or
- 3. A release of information form developed by the contractor for this purpose.

If the Member of Congress expresses an interest in acting as the representative of a beneficiary or of a provider, physician, or other supplier, the party must complete an appointment of representative form or written statement.

#### **B** - What Constitutes a Request for Redetermination

#### 1. Written Requests for Redetermination Made by Beneficiaries

Beneficiaries may request a redetermination in writing by filing a completed Form CMS-1964. Beneficiaries may also request a redetermination in writing instead of using the form. Requests for redetermination may be submitted in situations where beneficiaries assume that they will receive a redetermination by questioning a payment detail of the determination or by sending additional information back with the MSN, but don't actually say: I want a review. For example, an inquiry (either written or verbal) stating, "Why did you only pay \$10.00?" is considered a request for redetermination. Further, if the beneficiary calls it a "reopening" or asks the contractor to reopen its decision, but it is submitted within the time limit for filing a request for redetermination, the contractor considers this a request for redetermination.

Common examples of phrasing in letters from beneficiaries that constitute requests for redetermination:

- "Please reconsider my claim."
- "I am not satisfied with the amount paid please look at it again."
- "My neighbor got paid for the same kind of claim. My claim should be paid too."

Or the request may contain the word appeal or review. There may be instances in which the word review is used but where the clear intent of the request is for a status report. This should be considered an inquiry.

# 2. Written Requests for Redetermination Submitted by a State, Provider, Physician or Other Supplier

States, providers, physicians, or other suppliers with appeal rights must submit written requests indicating what they are appealing and why. There are two acceptable written ways of doing this:

- a. A completed Form CMS-1964 constitutes a request for redetermination. The contractor supplies these forms upon request by an appellant. (See <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a> for Form CMS-1964, "Request for Review of Part B Medicare Claim.") Completed means that all applicable spaces are filled out and all necessary attachments are attached.
- **b.** A written request not on Form CMS-1964. The request contains the following information:
  - Beneficiary name;
  - Medicare health insurance claim (HIC) number;
  - Name and address of provider/physician/supplier of item/service;
  - Date of initial determination;
  - Date(s) of service for which the initial determination was issued (dates must be reported in a manner that comports with the Medicare claims filing instructions; ranges of dates are acceptable only if a range of dates is properly reportable on the Medicare claim form);
  - Which item(s), if any, and/or service(s) are at issue in the appeal; and
  - Signature of the appellant.

**NOTE:** Some redetermination requests may contain attachments. For example, if the RA is attached to the redetermination request that does not contain the dates of service on the cover and the dates of service are highlighted or emphasized in some manner on the attached RA, this is an acceptable redetermination request.

Frequently, a party will write to a contractor concerning the initial determination instead of filing Form CMS-1964. How to handle such letters depends upon their content and/or wording. A letter serves as a request for redetermination if it contains the information listed above and either (1) explicitly asks the contractor to take further action or (2) indicates dissatisfaction with the contractor's decision. The contractor counts the receipt and processing of the letter as an appeal only if it treats it as a request for redetermination. It must note the details of its actions (e.g., when action was taken and what was done) for possible subsequent evidentiary and administrative purposes.

How to handle incomplete requests: If any of the above information is not included with the appeal request, the contractor returns it to the State or provider with an explanation of the information that must be included. Count this as an incomplete request, but not as a completed appeal or dismissal.

**3.** Letters and Calls That Are Considered Inquiries - See CMS Pub. 100-9. The contractor considers the letter or telephone call an inquiry (i.e., not an appeal request) if:

- It is clearly limited to a request for an explanation of how Medicare calculated payment;
- It is a status request. The contractor states in its reply that it is responding to a status request. It does not use the word "review" in its reply;
- It is a request for information;
- The party asks only for a second copy of a notice; or
- There is not an initial determination.

For more information on inquiries, refer to Medicare Pub 100-9.

- **4. Telephone Requests for Redetermination from Beneficiaries** Beneficiaries may request a redetermination by telephone at a number designated by the contractor for receipt of redetermination requests. The contractor follows instructions above in (1) for what to consider a request for redetermination. Although the beneficiary may request that the contractor perform the redetermination by telephone, the contractor makes the decision as to whether or not the redetermination should be conducted over the telephone. (See §60.12 for more information on telephone redeterminations.)
- 5. Telephone Requests for Redetermination from a State, Provider, Physician or other Supplier States, providers, physicians or other suppliers with appeal rights may request a redetermination by the telephone at a number designated by the contractor for receipt of redetermination requests. Although a State, provider, physician or supplier may request that the contractor perform the redetermination by telephone, the contractor makes the decision as to whether or not the redetermination should be conducted over the telephone. (See §60.12 for more information on telephone redeterminations.)

The appellant must provide the information listed in §60.12.6 in order to request a telephone redetermination.

60.11.2 - Time Limit for Filing a Request for Redetermination (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A party must file a request for redetermination within 120 days of the date of the notice of initial determination (MSN or RA). The date of filing for requests filed in writing is defined as the date received by the contractor in the corporate mailroom minus five days to allow for normal mail delivery time. (For example, if the contractor receives a request for redetermination in the corporate mailroom on August 10, it subtracts five days from the date received. In this case, the date of filing is August 5.) If the party has filed the request in person with the contractor, CMS, or SSA, or with the RRB for RRB beneficiaries, the filing date is the date of filing at such office, as evidenced by the receiving office's date stamp on the request. If the party has mailed the request for redetermination to a CMS, SSA, or RRB office, the date of filing is the postmarked date on the envelope. The date of filing for telephone requests for redetermination is defined as the date the phone call is received.

**NOTE:** For DMERCs Only: Duplicate items and services billed to the DMERC are not afforded appeal rights, unless the supplier is appealing whether or not the service was, in fact, a duplicate.

The contractor may extend the period for filing if it finds the appellant had good cause for not requesting the redetermination timely. (See §60.7 for a discussion of good cause.) In order for good cause to be considered, the appeal request must be in writing. If the carrier finds that the appellant did not have good cause for not requesting a redetermination on time, it may, at its discretion, consider reopening. (See §90.)

#### 60.11.4 - The Redetermination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The redetermination is an independent, critical examination of the Part B claim made by contractor personnel not involved in the initial claim determination. Since Federal regulations do not provide for personal appearance of the appellant, the redetermination procedures do not include such personal appearances.

In performing a redetermination of the services requested by the appellant, contractor personnel must examine all issues in the claim.

# **A - Timely Processing Requirements**

The carrier must complete 95 percent of requests for review within 45 days of receipt of the request. The date of receipt for purposes of this standard is defined as the date the request for redetermination is received in the corporate mailroom for written requests and as the date the request was received on the telephone for telephone requests.

The carrier must complete all requests for **redetermination** within 60 days of receipt of the request. The date of receipt for purposes of this standard is defined as the date the request for redetermination is received in the corporate mailroom for written requests and as the date the request was received on the telephone for telephone requests.

**NOTE:** In accordance with SSA § 1842(a) and 42 CFR 405 subpart H, FIs function as carriers when processing Part B redeterminations.

#### Completion is defined as:

- 1. For **affirmations**, upon the completion of the process that generates the decision letter for mailing to the parties.
- 2. For partial reversals, when all of the following actions have been completed:
- a. the process that generates the decision letter for mailing to the parties is completed, and
  - b. the actions to initiate the adjustment action in the claims processing system are taken.

When the adjustment action is completed, this action must be included on the next scheduled release of the MSN/RA. Appropriate follow-up action should be taken to ensure that the adjustment action results in the issuance of proper payment.

- 3. For **full reversals**, when the actions to initiate the adjustment action in the claims processing system are taken. When the adjustment action is completed, this action must be included on the next scheduled release of the MSN/RA. Appropriate follow-up action should be taken to ensure that the adjustment action results in the issuance of proper payment.
- 4. For withdrawals and dismissals, upon the completion of the process that generate the dismissal notice for mailing to the parties.

For redeterminations conducted on the telephone (see §60.12 for a discussion of telephone redeterminations), the date the telephone redetermination is completed is defined the same as above for written redeterminations (most telephone redeterminations should be adjudicated the

same day as received on the phone; however, it may take a few days to complete the written determination).

### **B - Development of Appeal Case File**

The reviewer must secure and review all available, relevant information needed to make the determination. Other areas within the contractor may have information relevant to the claim(s) at issue. For example, the program integrity area (including medical review, overpayments, and fraud and abuse) may submit evidence to the reviewer for inclusion in the case file. Such evidence must be made available for inspection by an appellant upon request. Reviewers must exercise care in determining the weight to give fraud and abuse information where the source of the specified information is not provided. Although the name of the beneficiary or other source that provided the information that triggered an investigation is not always provided or necessary when reviewing the evidence, the case file must include information on the independent, subsequently developed investigation that supports denial of the claim(s). (See subsection D, below, for instructions on development of documentation.)

#### **C** - Elements of the Redetermination

The following elements are essential to performing an adequate redetermination:

- The reviewer must not be the same person who made the initial determination.
- How the contractor conducts its redetermination depends on the appellant's request and what is at issue. There may be times where the appellant requests a redetermination of an entire claim and there may be times where he/she requests a redetermination of a specific line item on the claim. The contractor should review all aspects of the claim or line item necessary to respond to the appellant's issue. For example, if the appellant questions the *correctness of the* reasonable charge, the contractor must also review medical necessity, coverage, deductible, and limitation on liability, if applicable.
- If the appellant requests a redetermination of a specific line item, the contractor reviews all aspects of the claim related to that line item. If appropriate, it reviews the entire claim. If it reviews more than what the appellant indicated, it includes an explanation in the rationale portion of the redetermination letter of why the other service(s)/item(s) were reviewed.
  - For appeals of a specific line item or service, the initial determination is the date of the first MSN or RA that states the decision. Adjustments to the claim that are included on later copies of the MSN or RA do not extend/change the appeal rights given under the initial determination. All other line items **not** yet reviewed may be reviewed within 120 days from the initial determination, if requested.
- Although the reviewer may not make a finding of criminal or civil fraud (see §60.8, "Fraud and Abuse"), the reviewer should review the claim to see if there is sufficient documentation and evidence supporting that the items or services were actually furnished or were furnished as billed.
- Appellants must have the opportunity to submit written evidence and arguments relating to the claim at issue. This does not mean the reviewer must request such material, but he/she must accept and consider any relevant documentation submitted.
- Correctness of Initial Determination is Questioned- While it is not the intent of the appeals process to audit favorable initial determinations, there may be times when the

contractor questions the correctness of the initial payment decision. Since the contractor already notified the parties that part of the claim was covered, a subsequent denial could cause problems affecting the physician or other supplier and/or the beneficiary. When the contractor discovers that a claim or line items was previously paid in error, the contractor must take action to resolve the issue. If the contractor has reason to believe the initial determination should be reversed (i.e., ultimately making it more adverse to the party than the initial determination), it proceeds as follows:

- o It reviews the file carefully, with particular attention to the evidence that supported the original payment decision. It uses the payment policies that were in effect at the time the initial determination was made or the date of services as applicable.
- o If it believes that payment of a previous claim or line item(s) is not justified and this issue involved complicated medical reason, it refers the case to a consultant for an opinion on whether the service(s)/item(s) was/were covered.
- O When the appeals staff confirms that a claim or line item(s) was/were paid in error, it should make a decision only on the originally noncovered services at issue in the redetermination. Next it should return the claim to overpayments to collect the overpayment and to issue a demand letter.

#### **D** - Requests for Documentation

#### 1. Requesting documentation for State-Initiated Appeals

The reviewer should not request documentation directly from a provider or supplier for a State-initiated appeal. If additional documentation is needed, the reviewer should request that the submitter of the appeal (i.e., the State or the party authorized to act on behalf of the Medicaid State Agency) obtain and submit necessary documentation.

# 2 Requesting documentation for Provider, Physician, Supplier, or Beneficiary-Initiated Appeals

For provider, physician, supplier, or beneficiary initiated appeals, when necessary documentation has not been submitted, the reviewer advises the provider or supplier to submit the required documentation. The reviewer notifies the provider, physician, or other supplier of the timeframe the provider or supplier has to submit the documentation. The reviewer documents his/her request in the redetermination case file. The requested documents may be submitted via facsimile, at the reviewer's discretion. In rare cases, a provider or supplier might inform the reviewer that he/she is having trouble obtaining the supporting documentation, such as hospital records. In this situation the contractor may provide the provider, physician or other supplier with assistance in obtaining records. If the additional documentation that was requested is not received within 14 calendar days from the date of request, the reviewer conducts the redetermination based on the information in the file. The reviewer must consider evidence that is received after the 14-day deadline but before having made and issued the redetermination. The same standards apply for requests for redetermination made over the telephone.

# 3 Requesting documentation for Beneficiary-Initiated Appeals

For beneficiary-initiated appeals, the reviewer notifies the beneficiary (either in writing or via a telephone call) when the reviewer has asked the beneficiary's provider,

physician, or other supplier for additional documentation. The beneficiary is advised (either in the letter or during a telephone call) that the provider, physician, or other supplier has 14 calendar days to submit the additional documentation that has been requested, and that if the documentation is not submitted, the reviewer will decide based on the evidence in the case file. If the reviewer sends the beneficiary a letter, it must include a description of the documentation that has been requested.

#### 4. General Information

The contractor routinely includes instructions on the appropriate information to submit with appeal requests in its provider newsletters and other educational literature. Providers, physicians and other suppliers are responsible for providing all the information the contractor requires to adjudicate the claim(s) at issue. Although providers, physicians and other suppliers are to provide all necessary documentation when filing the claim, if they fail to provide documentation at the initial determination and then appeals the initial determination, they should provide all relevant information and documentation at the time the appeal is requested.

#### 60.11.5 - The Redetermination Decision

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The law requires carriers to complete the **review** and render a decision within 45 days of the appellant's request, as indicated in §60.11.4.A.(NOTE: In accordance with SSA § 1842(a) and 42 CFR 405 subpart H, FIs function as carriers when processing Part B redeterminations.) The contractor sends the review decision to the appellant and copies to each party and authorized representative (as applicable) if the determination is either partially or wholly unfavorable.

The law requires carriers to complete the **redetermination** and render a decision within 60 days of the appellant's request, as indicated in §60.11.4.A. The contractor sends the redetermination to the appellant and copies to each party and authorized representative (as applicable) if the determination is either partially or wholly unfavorable.

# **A - Calculating the Amount in Controversy**

For all claims where the prior denial is upheld *in full or in part*, the contractor must include in the determination letter *a statement as to whether the amount in controversy remaining is above or below \$100*. (See §§60.6.)

#### **B** - Favorable Determinations

If the determination is a full reversal (i.e., is fully favorable meaning when the Medicare approved amount minus any cost sharing provisions (insurance, deductibles, etc.) has been found payable), the contractor sends all parties and appointed representatives an adjusted MSN or RA. It need not issue a redetermination letter. The MSN provides the beneficiary with information as to his/her financial liability with regard to the claim(s) that are now payable.

If the determination is a partial reversal, the contractor sends all parties and appointed representative an adjusted MSN or RA and a redetermination letter including the rationale for the decision.

# **C - Determinations That Result in Refund Requirements - Carriers**

If, as the result of a denial, a physician, or other supplier is required to make a refund to a beneficiary for amounts collected from the beneficiary for the items or services at issue, then the carrier must send a copy of the adjusted RA in the following situations:

- 1. A nonparticipating physician not accepting assignment who, based on the redetermination, now has a refund obligation under §1842(1)(1) of the Act;
- 2. A nonparticipating supplier not accepting assignment who is determined to have a refund obligation pursuant to §1834(a)(18), due to a denial under either §1834(a)(17)(B) or §1834(j)(4) of the Act; or,
- 3. A denial based on §1879(h) of the Act of an assigned claim submitted by a supplier, where it is determined under §1834(a)(18) of the Act that the supplier must refund any payments (including deductibles and coinsurance) collected from the beneficiary.

# **D - Dismissals of Redetermination Requests**

The contractor may dismiss a request for a redetermination under the following circumstances:

# 1 - Request of Party

A request for redetermination may be withdrawn at any time prior to the mailing of the redetermination upon the request of the party or parties filing the request for redetermination. A party may request a dismissal by filing a written notice of such request with the contractor or by orally stating such request during a telephone redetermination. This dismissal of a request for redetermination is binding unless vacated by the contractor.

#### 2 - Dismissal for Cause

The contractor may dismiss a redetermination request, either entirely or as to any stated issue, under either of the following circumstances:

- Where the party requesting a redetermination is not a proper party or does not otherwise have a right to a redetermination; or
- Where the party who filed the redetermination request dies and there is no information showing that an individual who is not a party may be prejudiced by the contractor's initial determination.

#### 3 - Failure to File Timely

When a request for redetermination is not filed within the time limit required and the contractor did not find good cause for failure to file timely, it should dismiss the request.

#### 4 - Appointment of Representative is Incomplete or Absent

When an individual who is attempting to act as a representative of an appellant who is not the beneficiary submits an incomplete appointment and the appointment is not corrected within the time limit discussed above in §60.5.8.A.2 or when the individual fails to include an appointment with the appeal request, the contractor should dismiss the request.

**NOTE:** The contractor does not count duplicate redetermination requests or redetermination requests received before it has made an initial determination on a claim. (See Chapter 6 of the Medicare Financial Management Manual, CMS Pub 100-6.)

The contractor must issue a written notice of dismissal to all parties to the appeal. It must include in the notice the information that, at the request of a party and for good and sufficient cause shown, it may vacate its dismissal of a request for redetermination at any time within 120 days from the date of its mailing of the notice of dismissal. The dismissal notice is sent to the party requesting the redetermination at his/her last known address, as well as to his/her representative. The dismissal notice includes the reason for the dismissal.

#### 60.11.6 - Redetermination Letter

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

### A - Redetermination Format and Standard Language

The contractor uses the following redetermination format or something similar and standard language paragraphs. The fill-in-the-blank information (specific to each redetermination) are in italics.

#### **B** - Redetermination Letterhead

The redetermination letterhead must follow the instructions issued by CMS for carrier written correspondence requirements, unless otherwise instructed and/or agreed to by CMS.



#### MEDICARE APPEAL DECISION

Medicare Number of Beneficiary: 111-11-1111 A

**Contact Information** 

If you questions, write or call: Contractor Name Street Address City, State Zip Phone Number

MONTH, DATE, YEAR APELLANT'S NAME ADDRESS CITY, STATE ZIP

Dear Appellant's Name:

This letter is to inform you of the decision on your Medicare Appeal. An appeal is a new and independent review of a claim. You are receiving this letter because you made an appeal for (insert: name of item or service).

The appeal decision is (Insert either: unfavorable. Our decision is that your claim in not covered by Medicare and over/under \$100 remains in controversy. OR partially favorable. Our decision is that your claim is partially covered by Medicare and over/under \$100 remains in controversy)

More information on the decision is provided below. You are not required to take any action. However, if you disagree with the decision, you may appeal to (insert: an Administrative Law Judge (for Part A), a Hearing Officer (for part B)). You must file your appeal, in writing, within (insert: 6 months (for Part B) or 60 days (for Part A) of receiving this letter.

A copy of this letter was also sent to (Insert: Beneficiary Name or Provider Name). (Insert: Contractor Name) was contracted by Medicare to review your appeal. For more information on how to appeal, see the section titled "Important Information About Your Appeal Rights."

#### Summary of the Facts

Instructions: You may present this information in this format, or in paragraph form.

Provider	<b>Dates of Service</b>	Type of Service
Insert: Provider Name	Insert: Dates of Service	Insert: Type of Service

- A claim was submitted for (insert: kind of services and specific number).
- An initial determination on this claim was made on (insert: Date).
- *The* (insert: service(s)/item(s) were/was) denied because (insert: reason).

- *On (insert: date) we received a request for a redetermination.*
- (Insert: list of documents) was submitted with the request.

#### Decision

Instructions: Insert a brief statement of the decision, for example "We have determined that the above claim is not covered by Medicare. We have also determined that you are responsible for payment for this service."

#### Explanation of the Decision

Instructions: This is the most important element of the redetermination. Explain the logic/reasons that led to your final determination. Explain what policy (including local medical review policy, regional medical review policy, and/or national coverage policy), regulations and/or laws were used to make this determination. Make sure that the explanation contained in this paragraph is clear and that it included an explanation of why the claim can or cannot be paid. Statements such as "not medically reasonable and necessary under Medicare guidelines" or "Medicare does not pay for X" provide conclusions instead of explanation, and are not sufficient to meet the requirement of this paragraph.

#### Who is Responsible for the Bill?

Instructions: Include information on limitation of liability, waiver of recovery, and physician/supplier refund requirements as applicable.

#### What to Include in Your Request for an Independent Appeal

Instruction: If the denial was based on insufficient documentation or if specific types of documentation are necessary to issue a favorable decision, please indicate what documentation would be necessary to pay the claim.

Sincerely,

Reviewer Name Contractor Name A Medicare Contractor

#### IMPORTANT INFORMATION ABOUT YOUR APPEAL RIGHTS

**Your Right to Appeal this Decision:** If you do not agree with this decision, you may file an appeal. An appeal is a review performed by people independent of those who have reviewed your claim so far. The next level of appeal is called (insert: a Hearing Officer hearing or an Administrative Law Judge (ALJ) hearing)

The law requires that at least \$100 remain in controversy for you to request (insert: a Hearing Officer hearing or an ALJ hearing). If less than \$100 remains in controversy, you may combine the claim or claims that are the subject of this decision with claims

from other recently issued redetermination decisions. This is called "aggregating claims." For more information, see the section on aggregating claims below.

How to Appeal: To exercise your right to an appeal, you must file a request in writing within (insert: 60 days for Part A or 6 months for Part B) of receiving this letter. Under special circumstances, you may ask for more time to request an appeal.

You should include: your name, address, Medicare number, reasons for appealing, and any evidence you wish to attach. You may also attach supporting materials such as medical records, doctors' letters, or other information that explains why this service should be paid. Your doctor may be able to provide supporting materials.

If you want to file an appeal, you should send your request to:

Contractor Name Address City, State Zip

Aggregating Claims: To "aggregate claims" EACH CLAIM included in your request for (insert: Hearing Officer hearing or ALJ hearing) must be appealed within (insert: six (6) months or 60 days) from the date the decision was issued on the claim and each claim must have already received a redetermination decision.

If you wish to request a (insert: Hearing Officer hearing or ALJ hearing) by combining the amounts remaining in controversy from other claims, you MUST clearly state on your request that you are "aggregating claims", AND you must list the specific claims that you are aggregating.

Who May File an Appeal: You or someone you name to act for you (your appointed representative) may file an appeal. You can name a relative, friend, advocate, attorney, doctor, or someone else to act for you.

If you want someone to act for you, you and your appointed representative must sign, date and send us a statement naming that person to act for you. Call us to learn more about how to name a representative.

Help With Your Appeal: If you want help with an appeal, or if you have questions about Medicare, you can have a friend or someone else help you with your appeal. You can also contact your State Health Insurance Assistance Program (SHIP). You can call 1-800-MEDICARE (1-800-633-4227) for information on how to contact your local SHIP. Your SHIP can answer questions about payment denials and appeals.

Other Important Information: If you want copies of statutes, regulations, policies, and/or manual instructions we used to arrive at this decision, please write to us at the following address and attach a copy of this letter:

Contractor Name, A Medicare Contractor Address City, State Zip

If you need more information or have any questions, please call us at the phone number provided (insert location of address).

Other Resources To Help You: 1-800-MEDICARE (1-800-633-4227) TTY/TDD: 1-800-486-2048

## 60.12.1 - Informing the Beneficiary and Provider Communities About the Telephone Redetermination Process

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor must inform beneficiaries, providers, physicians, and other suppliers of its telephone redetermination process 30 days prior to initiation and annually thereafter or when making significant changes to its process. It must provide information about its process through means such as bulletins/newsletters, newspaper articles; meet with senior citizens groups and beneficiary outreach groups; maintain customer service/inquiry and provider relations departments; conduct seminars, etc.

Information it publishes about its telephone redetermination process should include:

- How to access the process (telephone number, hours of operation, etc.);
- Any limitations (such as certain issues, number of claims/issues per call, etc.);
- Specific instructions that the party must state that he/she is requesting a telephone redetermination;
- Type of documentation that appellant should have on hand when calling in to request a redetermination;
- How to submit additional documentation (fax, mail, etc.) and any timeframes;
- The types of issues the contractor might be able to handle over the telephone and the types of issues it will not handle over the telephone.

**NOTE:** Issues that require input from other than the redetermination analyst should not be handled over the telephone; and

 Appellants have 120 days after the date of the notice of initial determination to request a redetermination by telephone (allow 5 additional days for mail delivery).

## 60.12.9 - Redetermination Letters

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor informs the appellant of its decision at the conclusion of the call if it has completed the *redetermination*. It also advises him/her of his/her rights to the next level of appeal if the decision is not fully favorable or lets the caller know that a full description of appeal rights will be included in the decision letter. It informs him/her that he/she will receive a written confirmation of the decision in the form of either a redetermination letter, or an adjusted RA/MSN, whichever is appropriate. It sends a redetermination letter using the instructions located in §§60.11.6 and 60.11.5 to the appellant with copies to each party and authorized representative when the initial determination is not fully favorable. If the determination is a full reversal (i.e., is fully favorable), the contractor sends all parties and appointed representatives an adjusted MSN or RA. In this case, it need not issue a *redetermination* letter. The MSN provides the beneficiary with information as to his/her financial liability with regard to the claim(s) that are now payable. The contractor includes in the determination and/or MSN or RA a statement advising the appellant that the telephone conversation constituted a Part B redetermination and decision. The written determination must contain a statement advising the appellant of his/her rights with respect to further administrative appeal. (See §§60.11.5 and 60.11.6 for more information about *redeterminations*.)

# 60.13 - Hearing Officer Hearing - The Second Level of Appeal (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A party dissatisfied with the contractor's redetermination, where at least \$100 remains in controversy, may request a HO hearing. The HO hearing is the second level of appeal, performed after the contractor has issued a redetermination. It is a new and independent redetermination of the claim by a HO. If a redetermination has not been issued, there is no right to a HO hearing, except in the two specific cases (claims for payment not acted upon with reasonable promptness by the contractor, and appeals of revised initial determinations where \$100 or more remains in controversy), discussed below.

**NOTE:** (This applies to documentation received by medical review absent a request for redetermination) When the medical review department issues an Additional Documentation Request (ADR) and no response is received within 45 days of the date of the request (or extension), the medical review department will deny the services as not reasonable and necessary. If the medical review department received the requested documentation after an initial determination has been issued, but within a reasonable number of days (see PIM Chapter 3 §4.1.4), the contractor may reopen the claim. For purposes of this section and under 42 CFR 405.842, this type of reopening conducted by medical review shall not have the right to a HO hearing before a redetermination is issued.

The contractor must establish and maintain hearing procedures for individuals dissatisfied with its redeterminations. The hearing process gives a dissatisfied party an opportunity to present the reasons for his/her dissatisfaction and to receive a new decision based on all the evidence developed at the hearing. A party to a redetermination is entitled to a

hearing if a written request is filed timely and if the amount remaining in controversy at the time the request is filed is \$100 or more.

## 60.13.2 - Time Limit for Filing a Request for a Hearing Officer Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A party must file a request for a HO hearing within 6 months of the date of the notice of the *redetermination*, or revised initial or redetermination. (*To allow for mail delivery, the contractor computes the time limit for requesting a hearing by allowing 5 additional days beyond the time limit*) The date of filing is defined as the date the party mailed the request for a HO hearing, as evidenced by the postmark on the envelope. Therefore, the envelope or an image of the envelope must be attached to the request in the corporate mailroom. In situations where the contractor thinks timeliness may become an issue the envelope must be attached to the request. The envelope itself or the image of the envelope becomes part of the development of the appeals case file. If the party has filed the request in person with either the contractor, CMS, or an office of the SSA, or with an office of the RRB for RRB beneficiaries, then it is the date of filing at such office, as evidenced by the receiving office's date stamp on the request. If the party has mailed the request for hearing to a CMS, SSA, or RRB office, the date of filing is the postmarked date on that envelope.

Where claims are combined to meet the \$100 amount in controversy requirement, all redeterminations must have been issued within 6 months of the filing of the hearing request.

The contractor may, upon request by the party, extend the period for filing the request for hearing. If it finds good cause for late filing of the hearing request exists then the contractor should handle the request as if it had been timely filed. (See §60.7.)

If the appeal request was not timely filed, but it appears from the case file that the claim(s) should have been paid in whole or in part, although the HO must dismiss the request for a HO hearing, the HO may forward the case file to the contractor with a note explaining why the HO believes the claim(s) may be payable. In the letter, the HO may ask the contractor to determine whether there is authority to reopen the redetermination under the reopening authority. (See  $\S60.17.1 (A)(7)$ .)

## 60.13.3 - Request for a Hearing Officer Hearing Filed Prior to a Redetermination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A redetermination is a prerequisite for a HO hearing, except in the two specific exceptions discussed in §60.13.4, below. When the contractor receives a request for a HO hearing filed prior to a redetermination, it transfers the request to the redetermination department. It must not dismiss the case. The contractor should handle a request for a HO hearing filed prior to a redetermination as a request for redetermination.

## **60.14.1 - Timely Processing Requirements**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Carriers must issue ninety percent of final determinations within 120 days of the date of receipt of the request for a HO hearing. (NOTE: In accordance with § 1842(a) of the Act and 42 CFR 405 subpart H, FIs function as carriers when processing Part B Hearing Officer hearings.) The date of receipt for the purpose of this standard is the date the request for HO hearing is received in the mailroom of the affiliated carrier that adjudicated the underlying claim. For telephone or in-person hearings, the HO must issue a decision no later than 30 days after the date the hearing was held. An exception to this 30-day rule can be made when the appellant has additional documentation he/she wishes to consider after the telephone or in-person hearing). Consider a complete/cleared:

- for **on-the-record**, **telephone**, or **in-person hearings**, when the decision is signed.
- for a preliminary on-the-record hearings when the appellant elects not the have a telephone or in-person hearing, after the 14 calendar days for requesting the inperson or telephone hearing have passed.
- for dismissals and withdrawals, upon the completion of the process that generates the dismissal notices for mailing.

**NOTE:** At its discretion, the carrier may consider and honor requests for immediate hearings for reasons such as threat of bankruptcy or other emergency situations.

## 60.14.2 - Contractor Responsibilities - General

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor must *assign* the hearing request to the assigned Hearing Officer, as soon as possible but no later than 30 calendar days after its receipt of the request in the corporate mail room. Relevant material includes, but is not limited to, all information used to make the initial and redeterminations and copies of, or references to, any relevant statutes/regulations/coverage determinations used in making the redetermination, including all pertinent LMRP or RMRP and relevant manual provisions in effect at the time the initial determination was made. The suggested contents of the appeals case file are discussed in detail later in this section.

If, while assembling the file for forwarding to the HO, the contractor notices that a denied claim is payable in full (i.e., Medicare allowable amount) based on new information not previously available it must notify the HO that the claim is payable and why. If the HO agrees and an OTR has been requested, the HO may then conduct a OTR hearing and issue the full reversal. If the appellant requested a telephone or in-person hearing, the HO may conduct a POTR and issue the full reversal or the HO may contact (via fax, e-mail, US mail, or telephone) the appellant and if the appellant waives their right to an in-person or telephone hearing, the HO may issue an OTR decision. Notate this action in the case file. If while assembling the file for forwarding to the HO, you notice that a

denied claim is payable in full based on evidence in the redetermination file, refer to 60.17.1 A7.

## **60.14.3 - Requests for Transfer of In-Person Hearings**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Transfer is primarily intended to accommodate beneficiary appeal requests for an inperson hearing. (See 42 CFR 405.825(a), "Location of Carrier Hearing.")

#### **A - Beneficiary Requests**

Transfer may be used to accommodate either:

- 1. Beneficiaries who live in one part of the country part of the year, but spend an extended period of time in another part of the country for part of the year; or,
- 2. Beneficiaries who are being represented by a son/daughter/relative where the representative lives in one part of the country, and the beneficiary lives in another.

Other similar situations may exist that would warrant approval of a beneficiary's transfer request. The overriding consideration is to provide access for a beneficiary to an inperson hearing.

Following receipt of a transfer request from a beneficiary, the contractor may advise the beneficiary that a telephone hearing is available, although it may not require that the beneficiary accept a telephone hearing in place of an in-person hearing.

## **B** - Provider, Physician and Other Supplier Requests

Transfer has very limited application for providers, physicians or other suppliers. Providers, Physicians or other suppliers with appeal rights are expected to pursue their appeals through the contractor that processes their claims. For transfer requests from providers, physicians or other suppliers, there must be extenuating circumstances present for granting a request for transfer.

**NOTE:** Extenuating circumstances does not include the desire by a provider, physician, or other supplier to have a particular representative from another state or area of the country represent him/her/it. There is a strong presumption that there are competent/suitable representatives available to a provider, physician, or other supplier in the contractor's service area.

## C - Applicable Medical Review and other Coverage and Payment Policies

The coverage, medical review, and other payment policies in place at the contractor that processed the initial claim for payment are binding upon the HO at the receiving contractor that will be conducting the in-person HO hearing. The transferring contractor is responsible for fully developing the case file prior to forwarding to the receiving contractor, and providing all relevant documents needed to adequately review and rule on the claim for payment.

## D - Procedure for Processing and Handling Approved Transfer Requests

When a transfer request is granted, the primary contractor is responsible for developing the case file. It forwards the request and case file within 21 calendar days of the transfer request. If the primary contractor conducts a POTR, the primary contractor counts the hearing as part of their workload up until it is transferred to the secondary contractor. If the secondary contractor performs the hearing, it is counted as part of their workload. The primary contractor must not "recount" the request when it is transferred back to them. The secondary carrier must complete the in-person hearing within the 120 day timely processing standard (which started running when the primary carrier received the request for HO hearing). The secondary carrier returns the case file and the HO hearing decision to the primary carrier for effectuation.

## 1 - Preliminary On-The-Record (POTR) Hearing Decisions

The contractor may, at its discretion, conduct a POTR hearing. If it does, and the decision is **favorable**, it sends a copy of the POTR hearing decision to the appellant. It follows the procedures for issuing POTR hearing decisions in §60.15.4, below. If, after following the procedures for issuing POTR hearing decisions, the appellant advises that he/she still wants an in-person hearing, then the *primary* contractor forwards the case file to the contractor closest to the appellant (e.g., closest to where the beneficiary is temporarily residing or where the relative/representative resides) within seven calendar days of its receipt of the notice from the appellant that an in-person hearing is still desired.

If the POTR hearing decision is **unfavorable**, the *primary* contractor transfers the case file, including the POTR hearing decision, to the contractor closest to where the appellant is located (e.g., closest to where the beneficiary is temporarily residing or where the relative/representative resides). It sends the case file to the secondary contractor within 14 calendar days of the appellant advising the *primary* contractor that he/she does not accept the POTR hearing decision. The secondary contractor must complete the inperson hearing within the 120-day timely processing standard (which started running when the primary contractor received the request for a HO hearing). The secondary contractor returns the case file and HO hearing decision to the primary contractor for effectuation.

#### E - Special Rules for Durable Medical Equipment Regional Carriers (DMERCs)

The DMERCs should accept transfer of in-person hearing requests from other DMERCs. Transfers are necessary among the DMERCs because claims processing jurisdiction is determined based on beneficiary location. For that reason, suppliers must request hearings from the DMERC that processed the claim at issue. In some cases, this involves national suppliers with satellite offices across the country who wish to have all appeals handled in a corporate location, or mail-order companies located outside the jurisdiction of the claim processing DMERC. The DMERC with claims processing jurisdiction does process both OTR and telephone hearings for supplier's located outside their area of geographical jurisdiction. DMERCs are not required to transfer out-of-area in-person hearings if they are able to accomplish the workload without doing so. Prior to transferring a case to another DMERC, the hearings coordinator or other designated person, shall review the hearing request, and any associated documentation, to ascertain whether a full reversal is indicated either on the face of the evidence

submitted, or as a result of an error at the previous level. If a full reversal is warranted, the receiving DMERC should issue a preliminary OTR hearing decision. In the case of a fully favorable preliminary OTR decision, the hearing request should only be transferred if the appellant supplier requests a follow-up in-person hearing.

For purposes of workload reporting, the receiving DMERC should use the date it received the transfer as the date received, thereby starting the 120 day clock at that time. Although it will not always be feasible, the receiving DMERC should make an effort to complete the hearing within 120 days of the date the request was originally received at the transferring DMERC.

## 60.14.4 - Acknowledgment of Request for a Hearing Officer Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Within 21 **calendar** days of receipt of the request in the corporate mailroom, the contractor or the HO assigned the request must send a letter to the appellant acknowledging receipt of the hearing request.

## A - Acknowledgment Letter

The acknowledgement letter is sent on the contractor's letterhead. The contractor or HO uses the following language and format for acknowledging receipt of the request for a HO hearing. The language will need to be modified, depending upon whether it is the contractor or the HO assigned to the case that is sending out the acknowledgment.

A copy of the acknowledgement letter sent to the appellant must be sent to all other parties to the hearing regardless of whether the type of hearing desired is specified in the hearing request. The contractor writes the acknowledgement letter in accordance with the following specifications:

- o If the type of hearing desired is not specified in the request, the contractor advise the other party(s) of his/her right to participate in an in-person or telephone hearing if one is requested. The contractor informs the other party that he/she must contact it within \*\* days if he/she would like to participate in the hearing (It is at your discretion to establish a reasonable timeframe). If the party contacts the contractor and would like information on when the hearing is scheduled, the contractor sends the party a copy of the scheduling letter. If an on-the-record hearing is requested, the contractor informs the party.
- o If the appellant requested an on-the-record hearing in the request, the contractor simply sends a copy of the acknowledgement letter to the parties.
- o If an in-person or telephone hearing is requested, the contractor may combine the scheduling letter and the acknowledgement letter as long as the letter is sent within 21 calendar days of the receipt of the hearing request. If the contractor does not combine the scheduling letter and the acknowledgement letter, it informs the other parities in the acknowledgement letter of their right to participate in the hearing. The contractor lets

the party know that he/she must contact it with XX days if he/she would like information on when the hearing is scheduled. If the party contacts the contractor and would like to participate in the hearing, the contractor sends the party a copy of the scheduling letter.

**NOTE**: The contractor may use its discretion to determine how many days to allow a party to inform it that he/she would like information on when the hearing will take place.

## MODEL ACKNOWLEDGMENT LETTER FORMATION

**CMS** alpha representation

PART B CARRIER
or
PART B DMERC (A/B/C/D)
Appeals Phone Number

#### ACKNOWLEDGMENT OF REQUEST FOR PART B HEARING OFFICER

**HEARING** [On a copy of the acknowledgement letter addressed to other parties, include a statemnt indicating that this is a copy of the acknowledgment of a request for a Part B Hearing Officer Hearing]

Date:

Appellant's Name

Appellant's Address

Appellant's Party Status (either beneficiary, physician, or other supplier)

RE:

Beneficiary:

Health Insurance Claim No.:

Claim Control No.:

Provider, Physician/Supplier Name:

Date(s) of service:

Type(s) of Service:

## Dear Name of Appellant:

Your request for a Hearing Officer hearing was received on [date that hearing request was received in the corporate mailroom].

[If inserting paragraphs A1, A2, or A3, use one of the following sentences:]

A Hearing Officer will be assigned to this case who will make a new and independent decision based on the evidence in the case file and on any additional evidence that you would like to submit. [OR]

I am the Hearing Officer assigned to this case, and I will make a new and independent decision based on the evidence in the case file and on any additional evidence that you would like to submit.

[NOTE: The HO inserts the appropriate "A" paragraph, found at the end of this section, here:

If an on-the-record was requested, the HO inserts A1. If no specific type of hearing was requested, the HO inserts A2. If appellant requests an in-person or telephone hearing, the HO inserts A3.]

[NOTE: The HO inserts the following two paragraphs if the appellant is a beneficiary:]

If you want help with your appeal, or if you have questions about Medicare, you can have a friend or someone else help you. There are also groups, such as legal aid services, that will provide free advisory services if you qualify.

In addition, volunteers at Medicare peer counseling programs in your area. *See your Medicare Handbook for Insurance Counselors in your area or call 1-800-MEDICARE*. [The HO completes the letter by providing their name and a phone number, as follows]:

If you need more information or have any questions, please do not hesitate to call the number provided at the top of this letter or to write to the address provided at the bottom of this letter.

Sincerely,

(Name of Individual) (Title)

cc:

Beneficiary(s) [when beneficiary is not the appellant]

[Protect privacy if case involves multiple beneficiaries]

Provider/Physician/supplier

[if provider, physician, or other supplier has appeal rights or is acting as representative of the beneficiary] Representative [when applicable]

Medicare Government Services 12345 Dogwood Way, P.O. Box 567 Anytown, USA 09876-5432

A CMS CONTRACTED CARRIER

## Standard "A" Paragraphs for Acknowledgment Letter

## A1 - On-the-record decision requested

"You asked for a decision based on the record rather than an in-person or telephone hearing. Therefore, your file will be examined and a decision made based on the information we have. If you have additional information about your case that you want considered, please forward it to the above address as soon as possible. In most cases, a decision will be issued within 120 days of your request."

## A2 - No specific type of hearing requested

"In your request you did not specify if you would prefer an in-person hearing, a telephone hearing, or a decision based on the information already in the file (called an On-the-Record Hearing). *If you have* additional information about your case that you want considered, please forward it to the above address as soon as possible. [At your discretion, you may send a self addressed, pre-paid post card that contains a checklist of hearing options with short explanations from which the appellant can choose. Or, you can call or otherwise contact the appellant to determine the type of hearing requested. If the appellant is a State agency, provider, physician, or other supplier, you may advise the appellant to contact you to state which type of hearing is being requested. Allow the physician or other supplier 14 days to indicate their preference. Notify the appellant that if his/her response is not receive in the allotted time, then an OTR hearing will be conducted.] In the copy to parties include: "NOTE: You have the right to participate in an in-person hearing or telephone hearing if one is requested. If you would like to participate in an in-person or telephone hearing if one is scheduled, please contact us within XX days."

#### A3 - In-Person or Telephone Hearing Requested

"A notice will be sent to you about your [indicate in-person OR telephone] hearing. The notice will contain information concerning the conduct of the hearing, the submission of evidence, and the issues to be decided. In most cases, your hearing will be held and a decision will be issued within 120 days of your request. If you have not received notice about scheduling your hearing within 90 days of submitting your request, contact us at the number above. If you have additional information about your case that you want considered, please forward it to the above address as soon as possible." {In copies sent to other parties (when the scheduling and acknowledgement letter are not combined) include: "If you would like to participate, please contact us within XX days so that we can provide you with the scheduling information."

## 60.14.5 - Case File Development

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The foundation for an effective, efficient and accurate appeals system is the case file. It is essential that the case file contain all relevant information and evidence concerning an appeal so that the HO can make a correct and fair determination. Incomplete, missing or unintelligible evidence will inevitably lead to poor decisions and the incorrect payment or denial of Medicare claims. In addition, poorly developed case files can cause poor or incorrect appeal decisions at subsequent levels of appeal. Therefore, the contractor insures that all relevant evidence is included in the case file. This includes all evidence concerning the initial determination, including but not limited to: Medical Review, Fraud units, Coverage, Payment Policy, and other areas. If it maintains procedures and policies online, it may wish to note in the file where a specific policy and/or procedure resides in the system. This will make for easy download during the appeals process.

At the HO level, the HO must make every effort to ensure that all **relevant** information is included in the case file, and if the evidence is absent, *the HO should instruct the carrier to provide* the missing information. To facilitate this responsibility, when assembling the case file for the HO hearing, the *you or the* HO must complete, sign, and attach to every hearing case file a Case File Summary Sheet. This sheet must have all of the information contained in the Model Case File Summary Sheet found below.

In addition to the above, the HO must make every effort to coordinate with the areas responsible for medical review (including pre- and post-payment review activities), and fraud and abuse units, in order to determine if there exists additional evidence for the case file as to why the claim was denied, and to provide such areas the opportunity to submit the most recent evidence, documentation, etc., into the appeals case file.

Evidence originating from the fraud unit should be included in the case file if it will not jeopardize a fraud investigation. If information from the fraud file is included in the file, then the appellant has a right to review that information. However, the adjudicator may not use such evidence to make an actual fraud determination, as the HO does not have legal authority to make a finding of fraud. However, this evidence may be used to determine whether the services in question were rendered, or were rendered as billed, or to assess the credibility of any party or representative. Such evidence may also be used to make coverage or payment determinations.

## 60.15.1 - In-Person Hearing

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The appellant and/or his/her representative is afforded the opportunity to present both oral testimony and written evidence supporting the claim, and to refute or challenge the information used to deny the claim or prior payment determination. An in-person hearing may not always be desired or requested by an appellant because it can be time-consuming, inconvenient, or unnecessary.

When an appellant does not request in-person hearing, the HO may hold an in-person hearing if the HO believes that the personal appearance and testimony of the party or parties, and/or of other witnesses, would assist the HO to ascertain the facts at issue in the case. The HO gives notice of the date, time and place to all parties, and conducts the inperson hearing. Failure of a party or the parties to appear at such in-person hearing is not the sole cause for a finding of abandonment. If the party fails to appear and fails to notify the HO that he/she could not appear, the party must show good cause for his/her failure either to appear or notify the HO that he/she could not appear. If a party fails to appear, the HO must mail a notice to the party giving him/her the opportunity to show good cause for not appearing. The HO allows the party 5 days to respond. If within 10 days, the party does not show good cause for failure to appear or notify the HO prior to the hearing, the HO dismisses the request based on abandonment by the party. (See 42 CFR §405.832(b) & §60.17.1.A.2, below.)

## 60.15.2 - Telephone Hearing

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Telephone hearings offer a convenient and less costly alternative to some appellants and/or their representatives. They differ from in-person hearings by eliminating the need for the appellant or his/her representative to appear in-person. Oral testimony is presented and the opportunity exists for oral challenge. The appellant and/or his/her representative may also submit additional written evidence by mail or fax. Like in-person hearings, telephone hearings are not for everyone, particularly those who may have difficulty presenting their cases. Some, for various reasons, may elect not to present oral testimony. In this situation, an OTR hearing is an available alternative.

Whereas telephone hearings are designed to lower costs and eliminate delays in conducting hearings, the HO may not require that a telephone hearing be held if an inperson hearing has been requested. However, the HO may offer a telephone hearing if:

- Telephone equipment (e.g., tape recorder, speaker phone, conference capability) permits a complete record of the hearing; and,
- Hazardous weather, or repeated rescheduling by the participants, or the appellant's physical health, or long distance travel, make an in-person hearing expensive and inconvenient to the party.

When an appellant does not request a telephone hearing, and has not requested an inperson hearing, the HO may hold a telephone hearing if the HO believes that the live, interactive testimony of the party or parties, and/or of other witnesses, would assist the HO to ascertain the facts at issue in the case. The HO gives notice of the date, time and call number to all parties, and conducts the telephone hearing. Failure of a party or the parties to participate in such a telephone hearing is not *the sole* cause for a finding of abandonment. If the party fails to call and fails to notify the HO that he/she could not call, the party must show good cause for his/her failure either to call or notify the HO that he/she could not call. If a party fails to call, the HO must mail a notice to the party giving him/her the opportunity to show good cause for not calling. The HO allows the party 5 days to respond. If within 10 days, the party does not show good cause for failure to call or to notify the HO prior to the hearing, the HO dismisses the request based on abandonment by the party (See 42 CFR § 405.832(b) & §60.17.1.A.2, below.)

There are times when the above criteria are met but a telephone hearing is not appropriate. These include:

- The beneficiary has requested an in-person or OTR hearing;
- Overpayment hearing request;
- Hearing request by assignees if the claims of more than three beneficiaries are involved, and the beneficiaries may be liable; or
- Witnesses are involved and the telephone equipment available does not permit
  more than a two-way conversation or a witness is reluctant to participate in a
  telephone hearing.

If the above conditions are met, the HO includes an explanation of the telephone hearing option in the "notice of time and place of hearing," and asks that the party reply concerning his/her preference for an in-person or telephone hearing.

If the party has evidence to present, the HO arranges to receive the evidence before the hearing and acknowledges its receipt. *The acknowledgement can be by telephone or in writing (via fax, e-mail, or US mail). Include a notation in the case file of the action taken to acknowledge the receipt of evidence.* If evidence is introduced during the hearing, the HO asks the party to explain, for the record, the portions the party considers important. The evidence should be identified so that it can be properly associated with the hearing record. The documents should be submitted as soon as possible. The record is kept open until their receipt. If evidence submitted after a hearing reveals unresolved issues or raises new ones, another hearing may be requested.

The HO sends instructions for the telephone hearing to the party before the hearing, outlining the procedure to be used and the number to call to start the hearing. If necessary, the HO provides additional information at the time of the hearing.

## 60.16.2 - Qualifications and General Responsibilities

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor may designate as a HO an attorney or other qualified individual with the ability to conduct formal hearings and with a general understanding of medical matters and terminology. The HO must be independent of the CMS contractor. The HO must have a thorough knowledge of the Medicare program and of the statutory authority and regulations upon which it is based, as well as CMS rulings, policy statements, and other instructions issued by CMS.

The following lists, in priority sequence, the type of experience that would be helpful to a Hearing Officer:

- Substantial experience with issues surrounding Medicare benefits;
- Experience working with adjudication of insurance claims;
- Experience working in a clinical setting; and
- Experience with administrative hearing procedures.

The individual selected must not have been involved in any way with the initial or redetermination at issue. Because the proceedings are nonadversarial, the HO should be particularly responsive to the needs of beneficiaries not represented. The HO must protect each party's rights, even if counsel represents them. The HO must safeguard the rights of all parties to the hearing while protecting the Government's interest.

The HO may bring unusual problems he/she encounters to the attention of the RO. The HO must differentiate between requests for policy clarification or updates versus "ex parte" communications with CMS staff with respect to a specific claim before him/her. "Ex parte" contact is forbidden. *See §60.17.7 (A) (1) for examples of ex parte communication.* The contractor may not restrict a HO from obtaining clarification from CMS on policy matters, nor from discussing problems with the RO.

The HO exercises control and conducts the hearing with order and dignity, regardless of the hearing type. The HO analyzes and evaluates evidence produced at the hearing, including testimony, documents or other written evidence in the record. The HO encourages the submittal of facts from individuals without causing unnecessary friction, and is objective and free of any influence that might affect impartial judgment. The HO is patient with all parties and witnesses, being particularly aware that Medicare beneficiaries are either older persons or those with physical and/or mental disabilities.

## 60.17.1 - Preparation for the Hearing Officer Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

For the HO to be fully informed, he/she must examine the claim prior to the hearing and, preferably, before the notice of hearing is mailed. The first step in preparing for the hearing is an examination of the evidence, including material submitted with the hearing request. Once the HO completes the examination of the evidence and the issues to be determined, he/she examines the applicable sections of the statutes, regulations, rulings, policy statements, general instructions and other formal guides. Additional information may be submitted during the hearing.

## A - Dismissal of Hearing Request

The HO has authority to dismiss the request for a HO hearing under any of the following circumstances:

- 1. Request of Party With the approval of the HO, a request for hearing may be withdrawn or dismissed at any time prior to the mailing of the hearing decision upon the request of the party or parties filing the request for such hearing. A party may request a dismissal by filing a written notice of such request with either the contractor, the HO, or by orally stating such request at the hearing. The dismissal of a request for hearing is binding unless vacated by the HO. (See subsection B, below.)
- **2. Abandonment by Party** The HO may dismiss a party's request for a hearing if **both** (a) and (b) are met: (a) neither the party nor the party's representative appears at the time and place fixed for an in-person hearing or fails to call in for a scheduled telephone hearing; and (b) within 10 days after the mailing of a notice to the party by the HO to show cause for not appearing/calling, such party does not show good cause for his/her failure to appear/call and for his/her failure to notify the HO prior to the hearing that he/she could not appear/call. See 42 CFR § 405.832(b) and § 60.15.1.
- **3. Dismissal for Cause** The HO may, on his/her own motion, dismiss a hearing request, either entirely or as to any stated issue, under either of the following circumstances:

Where the party requesting a hearing is not a proper party or does not otherwise have a right to a hearing; or

Where the party who filed the hearing request dies and there is no information before the HO showing that an individual who is not a party may be prejudiced by the contractor's initial or redetermination.

- **4. Amount in Controversy** The HO may on the his/her own motion dismiss a hearing request where the amount in controversy is less than \$100.
- 5. Appointment of Representative Absent or Invalid The HO may dismiss when an individual who is attempting to act as a representative of an appellant who is not the beneficiary submits an incomplete appointment and the appointment is not corrected within the time limit discussed above in §60.5.8.A.2 or when the individual fails to include an appointment with the appeal request.

- **6.** Failure to File Timely The HO may dismiss when the hearing request is not filed within the time limit required and the HO does not find good cause for failure to file timely.
- 7. It is Clear the Claim Should Be Paid- If it is clear based on the evidence in the redetermination file that the claim should have been paid, the HO may dismiss the case and order the contractor to adjust the claim to make payment in full

**NOTE:** In addition the HO or the hearing department is responsible for ensuring that the payment has been made in accordance with the HO's order.

#### **B** - Vacation of Dismissal

The HO may, on request of a party and for good and sufficient cause shown, vacate any dismissal of a request for hearing at any time within 6 months from the date of mailing the notice of dismissal to the party requesting the hearing. *If the HO vacates the dismissal, the contractor counts it as a new case.* 

#### C - Dismissal Notice

The HO issues the written notice of dismissal to all parties to the appeal. The HO must include in the notice the information that at the request of a party and for good and sufficient cause shown, the HO may vacate his/her dismissal of a request for hearing at any time within 6 months from the date of the HO mailing of the notice of dismissal. The dismissal notice is sent to the party requesting the hearing at that party's last known address, as well as to his/her representative. The dismissal notice includes the reason for the dismissal.

#### D - What Does Not Count as a Dismissal

The following is a list of items that do not count as dismissals:

- (1) The contractor does not count misrouted correspondence as a dismissal.
- (2) The contractor does not count a duplicate request for hearing as a dismissal. A duplicate request is considered an inquiry.
- (3) The contractor does not count a hearing request received before a redetermination has been rendered as a dismissal, rather the contractor considers it an inquiry, unless the party has the right to a hearing in accordance with § 60.13.4 (claims for payment not acted upon with reasonable promptness and appeals of revised initial determinations where \$100 or more remains in controversy.) When a hearing request is made before a redetermination has been processed, the contractor forwards the request to the redetermination unit and does not count a dismissal.

If the contractor incorrectly counted such correspondence as a hearing, it must use line 2 of the 2590 (adjustments to pending) to correct the count.

**NOTE:** If a decision and a duplicate request are crossed in the mail (e.g., the date of the decision and the post-marked date on the duplicate request are the same), no response or dismissal is needed.

## 60.17.2 - Scheduling the Date, Time, and Place of Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

An appellant who requests either an in-person or telephone hearing must be given adequate notice of the date, time and place of the hearing and the specific issues to be determined. The HO works with the appellant, or his/her representative, to schedule the date and time and, for in-person hearings, the place, as promptly as possible, subsequent to the HO's review of the evidence. The HO holds the in-person hearing at a location reasonably convenient to the appellant and the HO.

**NOTE:** All references to the appellant include references to the appellant's representative, when present. That is, if the appellant has appointed a representative, the representative becomes the primary contact for the HO, and it is the responsibility of the representative to keep the appellant properly informed of the proceedings and the appellant's responsibilities, if any.

The HO provides notice of the hearing at least 14 calendar days prior to a scheduled date. However, if the date and/or time set by the HO is not convenient for the appellant, the HO may contact the appellant by phone to determine a mutually acceptable time. With the appellant's concurrence, the HO may schedule a hearing with less than 14 days notice. *If a non-appellant party wishes to participate in the hearing, then that should be considered in scheduling the hearing.* The HO may schedule the hearing by sending written notice of the date and time and, for in-person hearings, place, or may contact the appellant by telephone, facsimile, or electronic mail in order to schedule the hearing, as long as the contact and agreement is documented in the case file. For notices by facsimile or e-mail, the contractor must take care to include no information in the notice that is not permitted by the Privacy Act.

If the HO rendered a POTR hearing decision, although an in-person hearing or telephone hearing had been requested, and the appellant indicated an intention to proceed with the requested type of hearing, the contractor assigns a different HO to conduct it. That HO advises the appellant of the arrangements immediately upon confirming them.

**NOTE:** Where the appellant is a beneficiary, there may be rare cases where the beneficiary's physical condition may require the HO to schedule the hearing at a hospital or other convenient location, so that there is no infringement of the beneficiary's right to a hearing. In such situations, the HO advises the beneficiary that a telephone hearing is also available, but may not require it.

## A - Written Notice of Hearing

The HO must provide a written notice to the appellant, and his/her representative, before conducting the in-person or telephone hearing. The notice provides information that the appellant will need to prepare effectively for the hearing. Failure to adequately inform the appellant of the nature and purpose of the hearing, including specific information as to the points at issue, may result in denying the appellant an essential element of the hearing. Therefore, the HO phrases this information to be easily understood by a layman while being technically correct and complete. The HO may transmit this notice to the

appellant through the mail, by facsimile, or by electronic mail (no identifying information should be included in the fax or e-mail in accordance with the Privacy Act). The notice must get to the appellant before the hearing takes place and with sufficient time to allow the appellant to thoroughly review the notice and take any necessary actions in preparation for the hearing.

## **B** - Elements of Written Notice of Hearing

The written notice sent to the appellant before the hearing must contain at least the following elements, as appropriate:

## For Telephone Hearings

- Instructions for the telephone hearing, outlining the procedure to be used and the time and date when the call will take place. As necessary, the HO provides additional information at the time of the telephone hearing.
- Information about whether the HO will initiate the call or whether the participants are to call in, and what phone number will be used (e.g., whether the HO will call the appellant(s), or whether the appellant(s) are to call in) this information can also be communicated by the HO to all appellants, witnesses, representatives, etc., via a phone call; the HO must document such communications in the case file.
- Notification of an appellant's right to request a copy of the case file prior to the telephone hearing.
- Notification prior to the start of the hearing that the proceedings will be electronically recorded. This should also be part of the opening statement made at the start of the telephone hearing.
- Notification that an interpreter can be used, if necessary, upon request of the appellant.
- Notification that the POTR hearing decision, if applicable, will prevail if the appellant does not appear for the scheduled hearing.

#### **For In-Person Hearings**

- Notification must include the place of the hearing, i.e., city, state, street address, floor, and designated room, as well as a telephone number of someone at the contractor/hearings office in case the appellant or someone else needs to contact the HO before the hearing.
- Notification that an interpreter can be used, if necessary, upon request of the appellant.

#### For both telephone and in-person hearings, the notice must

- State the purpose of the hearing and include a statement of the issues.
- Include a brief statement of the consequences of the proceeding and of the decision that will follow.
- State the right of the appellant to present briefs or affidavits in lieu of testimony.

- Inform the appellant of the effect of abandonment or a failure to appear at a scheduled hearing.
- Inform the appellant of his/her right to present oral argument.
- Inform the appellant of his/her right to be represented by counsel or other representative.
- Inform the appellant of his/her right to bring witnesses.
- Inform the appellant of his/her right to bring or send all evidence in his/her possession, including pertinent records, documents or other writings affecting the issues.
- Inform the appellant of his/her right to inspect the hearing file prior to the scheduled hearing.
- Inform the appellant that his/her representative has all the same rights and responsibilities as the appellant.
- Inform the appellant of his/her responsibility to promptly notify the HO in writing of any circumstances preventing the appellant from participating in the hearing as scheduled.
- Notification that an interpreter can be used, if necessary, upon request of the appellant.
- Notification that the POTR hearing decision, if applicable, will prevail if the appellant does not appear for the scheduled hearing.

**NOTE:** If an appellant indicates that his/her representative will pursue the appeal, and the file does not already contain sufficient documentation of representation, the HO must either send Form CMS-1696-U4, Appointment of Representative form (see §100, Exhibit 1), or advise the appellant of the information that must be included on a written appointment of representative.

A copy of the written notice of hearing must be placed in the hearing case file.

## 60.17.4 - Pre-Hearing Review of the Evidence

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The request for a HO hearing is filed with the contractor that processed the claim. If the request is filed elsewhere, e.g., with the local SSO, it is transferred to the contractor that processed the claim. This contractor sends the claim file to the part of its organization that conducts HO hearings, along with any additional evidence it thinks will support its decision. If the HO believes he/she needs more evidence from the contractor, e.g., more medical evidence, he/she makes the request to the appropriate department within the contractor. The contractor must comply with all requests for evidence made by the HO. The HO evaluates the evidence in the file, as well as any other documentary evidence the parties submit, before the hearing is scheduled. When evaluating the documentation submitted, the HO considers the reliability of the source, the factors present that may limit the impartiality or accuracy of the statements, and whether it is compatible or in conflict with other evidence. The HO determines whether there is sufficient documentation to make an impartial decision on the issue.

Other areas within the contractor may have information relevant to the claim(s) at issue. For example, the program integrity area (including medical review, overpayments, and fraud and abuse) may submit evidence to the HO for inclusion in the case file. If other areas have information, the HO allows them no more than 2 weeks to submit the relevant information. Such evidence must be made available for inspection by an appellant upon request. The HO must exercise care in determining the weight to give fraud and abuse information where the source of the specified information is not provided. Although the name of the beneficiary or other source that provided the information that triggered an investigation is not always provided or necessary when reviewing the evidence, the case file must include information on the independent, subsequently developed investigation that supports denial of the claim(s).

#### A - Witnesses

The HO may invite contractor witnesses to the hearing to clarify and/or explain a policy. Such witnesses could include, for example, the Contractor Medical Director, or a staff member from the medical review or fraud unit. The HO may also invite witnesses outside the contractor. The HO may not discuss a specific claim/appeal with contractor staff or outside persons without including all appellants and representatives in such discussion. *See 60.16.2 for a discussion of ex parte communication.* If the HO requests written information or opinion from a witness, the HO must provide copies to the appellant and representatives. This is to ensure that all information used or gathered by the HO is available to all appellants.

As necessary, the HO may ask the CMS Regional Administrator to issue a subpoena directing a witness to appear and testify.

## **B** - Beneficiary Protection

Although the appellant is responsible for securing the needed evidence to support his/her claim, the HO works to protect a beneficiary-appellants rights by making every effort to insure that sufficient evidence is obtained, particularly when the decision is based "on-

the-record." To the extent possible, the HO and the contractor help beneficiaries secure necessary information.

## **C** - Conflicting Evidence

If the HO sees that evidence on some point is conflicting, inconclusive, or wholly lacking, the HO considers how it may best be resolved before scheduling the hearing. The HO may advise the appellant of the problem with the evidence and give the appellant an opportunity to resolve the conflict in evidence, the inconclusiveness of the evidence, or the complete lack of evidence. The HO may also consider obtaining the assistance of a consultative physician or other expert. To avoid delay that might result from the absence of a key witness or the lack of some essential evidence, the HO must make every effort to ensure that all evidence and witnesses will be available. The HO obtains additional necessary evidence to complete development of the case through appropriate channels from the contractor, the provider or supplier, or from any other source.

## **D** - Admissibility of Evidence

Evidence may be considered even though it might be inadmissible under rules of evidence applicable to the courts. The materiality and relevance of the evidence are the controlling criteria with respect to admissibility of evidence at hearings, rather than the particular form in which it appears. The HO resolves doubts about including a particular document as an exhibit by including it, but determines the weight to be given to the evidence. Determining the issues and selecting the documentary evidence is especially important if the decision is based on-the-record.

## 60.17.5 - Forwarding Copy of Case File Prior to Telephone Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The appellant has the right to request a copy of the case file prior to the telephone hearing. The appellant should be advised of this in the notice of the hearing. The contractor may also notify the appellant in the acknowledgement letter. (See §60.17.2.B.) Upon receiving such a request, the HO provides an appellant a copy of all documents in the case file, except the HO does not provide copies of documents that are already in the possession of the appellant or the appellant's representative (such as medical records that were received from the appellant). The contractor or HO includes a statement where documentation has been omitted because it is already in the appellant's possession. The HO sends documents to the appellant prior to the telephone hearing.

If the appellant has documentary evidence to present, the HO arranges to receive a copy of the evidence before the telephone hearing, and acknowledges its receipt either in writing (mail or fax) or via telephone. If documentary evidence is introduced during the hearing, the HO asks the appellant to explain, for the record, the portions the appellant considers important. The evidence should be identified so that it can be properly associated with the hearing record. If the appellant has documentary evidence to submit after the hearing, the documents should be submitted as soon as possible but no later than the date set by the HO. The record is kept open until the documents are received, but will be closed if they are not received within the time limit set by the HO at the hearing. If

evidence submitted after a hearing (but before a decision is issued) reveals unresolved issues or raises new ones, the initial hearing should be continued with an explanation why to the appellant.

## **60.17.7 - The Hearing Officer Hearing Decision Timeliness**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Ninety percent of all HO hearing decisions must be **issued** within 120 days of receipt of the request for a HO hearing (the 120 days starts on the date of receipt of the request in the corporate mail room). (See §1842(b)(2)(B)(ii) of the Act.)

The HO schedules hearings to meet the above timely processing requirement. As soon as practicable, but no later than 30 days after the hearing, the HO issues a decision based on the record developed at the hearing.

## A - Evidence Submitted After the Hearing

- 1. Evidence received after the hearing but before the decision is issued. Any evidence submitted by the appellant or other party after the hearing is held but prior to issuing the hearing decision should be considered by the HO (and may be considered by the contractor). Ex parte communications between the HO and contractor personnel is prohibited (also see §60.16.2). An example of ex parte communication is an off-therecord discussion between a HO and the medical director on the facts or merits of an individual case. When this type of communication takes place, it must be on the record and offered to the appellant for examination and/or rebuttal. Discussions between a HO and contractor personnel regarding general clarification on a particular LMRP or coding issue do not rise to the level of ex parte communication as long as the communication does not involve the facts and/or merits of the case.
- 2. Evidence received after the hearing is held and after the decision is issued. Should the HO receive evidence after a decision is issued, and the amount in controversy is less than the required amount for an ALJ hearing or the period for filing a request for ALJ hearing has expired, the HO may reopen his/her decision (provided the conditions for reopening are met). Otherwise, the HO advises the appellant that further appeal is to the ALJ level. If an ALJ hearing has been requested, the HO does not retain jurisdiction and may not reopen the case, under any circumstance.

#### **B** - Limitations

In accordance with regulations, the HO's decision is binding upon all parties to the hearing unless it is reopened and revised by the HO, or appealed to an ALJ. However, the HO's decision is not a precedent decision and does not affect subsequent hearing decisions or alter contractor payment determinations on other claims.

## C - Copies

The contractor or the HO mails the decision letter to the last known address of each party and authorized representative. The contractor or the HO retains a copy for the hearing file.

#### D - Letterhead for Written Correspondence

The HO must follow the instructions issued by CMS for contractor letterhead written correspondence requirements unless otherwise instructed and/or agreed to by CMS.

All HOs (including contractual and consultants) must use contractor letterhead for all notices and correspondence, including the hearing decision, and the letterhead must meet

the letterhead written correspondence requirements referenced above. In addition, all notices, decision letters, etc., must state that the HO is an authorized HO for the contractor (include the name of the contractor in this statement). This statement can be added as part of the decision letter, and does not have to be pre-printed onto the letterhead itself.

## E - Model Format and Required Elements for Hearing Officer Hearing Decision

The contractor's hearing area uses the following format and standard language paragraphs, as applicable, for HO hearing decisions.

Bold "NOTE:" indicates information for the contractor, and is not to be included in the decision letter itself.

Information contained in brackets ([which are underlined]) is to assist the contractor with specific information that must be added to the letter for each hearing decision.

• Bullet items contain guidance to assist the contractor with the content that will be specific and unique for each hearing decision. The guidance contained in the bullet items should also be removed from the decision letter itself.

#### **CMS** alpha representation

**MEDICARE** 

PART B CARRIER
or
PART B DMERC (A/B/C/D)
Appeals Phone Number

This is your MEDICARE PART B HEARING OFFICER (HO) HEARING DECISION Date

Appellant's Name Appellant's Address Appellant's Party Status (either beneficiary, provider, physician, or supplier)

RE:

Beneficiary:

Health Insurance Claim No.:

Claim Control No.:

Provider, Physician/Supplier Name:

Date(s) of service: Type(s) of Service:

Hearing Case No.:

**NOTE:** The HO uses one of the following:

This decision is **FULLY FAVORABLE**. You will receive a(n) [Explanation of Your Medicare Part B Benefits/Medicare Summary Notice/Remittance Advice] within [estimated time frame]. Please see below regarding further appeal rights.

OR

This decision is **PARTIALLY FAVORABLE**. You will receive a(n) [Explanation of Your Medicare Part B Benefits/Medicare Summary Notice/Remittance Advice] within [estimated time frame]. Please see below regarding further appeal rights. [If beneficiary is the appellant add a statement about financial liability.]

OR

This decision is **UNFAVORABLE.** Please see below regarding further appeal rights. The amount remaining in controversy is:\_\_\_\_\_\_. [If beneficiary is the appellant add a statement about financial liability.]

## Dear [Name of Appellant]:

If the HO is issuing a preliminary on-the-record decision, but an in-person or telephone hearing was requested, the HO inserts the following:

We guarantee you the hearing of your choice. However, first we prepare a decision based on the record because many appeals can be resolved this way. If you still want an in-person or telephone hearing, please use the enclosed pre-addressed postcard to indicate your choice. Please complete, sign and date this postcard in the spaces shown, and return the postcard within 14 days.

If you wish to go forward with an in-person or telephone hearing, a new hearing officer will conduct the hearing. I will have no influence on the new decision. You or your representative will be able to provide information before, and submit additional evidence to, the new hearing officer.

**NOTE:** Introductory paragraph should include:

Type of hearing held, when and where;

For telephone and in-person hearings, who was present (if different from those testifying) and who testified;

Statement that the decision was made and on what basis, e.g., "This letter contains my decision based on...."

#### FACTS:

The HO includes all the relevant factual data that was part of the file prior to the hearing. This can include, but is not limited to:

- One sentence summary statement of the beneficiary's diagnoses (disease, ailment, etc.) for which the service/supply in question is being heard, if relevant to the decision.
- Brief mention of related events or history considered to be relevant to the decision in the case.
- Other relevant factual data bearing on the decision, including the date(s) and type(s) of service (or supply purchased); stated reason for initial determination; and date of contractor redetermination and the resulting determination; mention of relevant testimony and/or documents provided.
- Clear explanation of the actual amount of money allowed or adjusted.

#### ISSUE(S):

The issue(s) should be specific to the	ne case rather than generic (i.e., t	he HO identifies the
beneficiary, the provider and the spe	ecific service/supply as appropri	ate). The issue(s)
statement should be stated as a ques	stion. For example, "Was	(the service or
item/supply received) covered unde	er Part B of Medicare?" or "What	t is the appropriate
allowed amount for	(the services or items/supplies)	?"

- For all claims where assignment has been taken and the denial is based upon \$1862(a)(1) or (a)(9) or \$1879(g), the HO must make a limitation on liability determination under \$1879 of the Act (see \$30.9) This analysis determines who is responsible for the noncovered services. The HO keeps in mind that \$1862(a)(1) denials are generally "medically reasonable and necessary" denials, but this section also includes other types of denials, such as denials for screening mammographies or screening pap smears when the number of tests performed in a given time period exceeds the frequency standards.
- For cases involving overpayments, the HO must determine who is financially responsible for the overpayment under §1870 of the Act (i.e., the without fault provision/waiver of recovery). This must be addressed as a separate issue. (See the Medicare Financial Management Manual, chapter 3, section 100.2 for more information in 1870).
- For cases involving physician refund issues, §1842(1)(1) of the Act must be addressed. (See the Medicare Financial Management Manual.)

In multi-issue cases, each issue for which a decision is made should be completely discussed before proceeding to the decision on the next issue.

#### **DECISION:**

A direct and unequivocal statement of the HO's decision. It should answer the question(s) asked under the **ISSUE(S)** section, above.

#### RATIONALE:

The HO gives a narrative description of the logic that led the HO to make the decision. Note again that statements such as "not medically reasonable and necessary under Medicare guidelines" or "Medicare does not pay for X" are conclusive in nature, and are not sufficient.

- The rationale may include, but is not restricted to:
  - o Appellant's allegation, if any, constituting the reason for the hearing request, e.g., "You have alleged that the DME supplier did not inform you that the seat-lift chair may not be covered for Medicare payment."
  - Citations of the statutes, regulations, CMS rulings, national coverage decisions, Medicare Policy and Claims Processing Manuals, and local or regional medical review policies relevant to and surrounding the subject matter and issues involved in the hearing. When using Medicare manual language be sure it supplements a previously cited statute/regulation/coverage decision/ruling reference.

Narrative description of how these statutes, regulations, etc. relate to the specific case.

References to statutes, regulations, CMS rulings and national coverage decisions, should be case specific and should supplement or support the basis for the decision. For example, if the issue is home use oxygen, and the reason for denial is that the condition is angina pectoris, with no hypoxemia, the letter does not have to quote the whole discussion of that subject in the Medicare National Coverage Determinations Manual. The reference might simply state that, "CMS will not cover home use oxygen for angina pectoris in the absence of hypoxemia (See the National Coverage Determinations Manual, Chapter 4)."

• Other information that is relevant to support the decision in the case.

#### FURTHER APPEAL RIGHTS: ADMINISTRATIVE LAW JUDGE HEARING

If you are satisfied with this decision, you do not need to take further action. If you are not satisfied with this decision, and you meet the requirements for requesting an Administrative Law Judge hearing, you must act quickly to appeal.

The law requires that at least \$100\* remain in controversy for you to appeal this decision to the Administrative Law Judge (or ALJ) hearing AND that your request for ALJ hearing be made within sixty (60) days after your receipt of this decision.

If less than \$100\* remains in question, you may be able to combine the claim or claims that are the subject of this HO decision with claims from other recently issued HO decisions you have received (or may receive) to meet the \$100\* amount remaining in controversy requirement. This is called "aggregating claims" and more information is provided below.

You or your authorized representative (if you have appointed a representative) may write to request an ALJ hearing.

If you qualify for, and wish to request an ALJ hearing, you can request an ALJ hearing by writing to this office at the address below, to any CMS office, or to any Social Security Office within 60 days after you receive this decision. A qualified Railroad Retirement Board beneficiary may send a request for ALJ hearing to an office of the Railroad Retirement Board. Although you may include additional evidence with your request for ALJ hearing, you may also present evidence supporting your claim at the ALJ hearing itself.

\* Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

HO inserts Contractor Address Here

YOUR AMOUNT IN CONTROVERSY [Optional for fully favorable decisions]: (I the appeal involves claims that were previously denied and are now found to be covered/medically reasonable and necessary, the HO's decision should use language along the following lines.)
As indicated above, the following claim(s) will be paid by Medicare (indicate claim control number(s) or date(s) of service): You will be notified of the specific payment amount separately. The following claim(s) will not be paid by Medicare (indicate claim control number(s) or dates of service):
The amount that remains in controversy for this/these claim(s) is \$
<b>NOTE:</b> The language in the above bullet will need to be modified if coverage is at issue for some of the claims involved in the appeal while the amount of payment is at issue for other claims involved in the appeal. In determination letters to beneficiaries where the

#### **RULES FOR AGGREGATING CLAIMS:**

beneficiaries, the HO does not include this section.

To "aggregate claims" each claim included in your request for ALJ hearing must be appealed within sixty (60) days from the date the HO decision was issued on the claim, and each claim must have already received a HO hearing decision.

provider or physician/supplier has aggregated claims involving numerous different

If you wish to request an ALJ hearing by combining the amounts remaining in controversy from other claims, you must state on your request for ALJ hearing that you are "aggregating claims," and you must list the claims on your request.

A party may aggregate claims to meet the *required* amount remaining in controversy requirement for an Administrative Law Judge hearing in one or more of the following ways:

- An individual beneficiary may combine claims from two or more providers, physicians or other suppliers to meet the amount remaining in controversy requirement IF each claim has had a HO hearing decision issued AND the request for Administrative Law Judge hearing is timely-filed for all of the claims included in the aggregation request;
- 2. An individual provider, physician, or other supplier may combine claims from two or more beneficiaries to meet the amount remaining in controversy requirement **IF** each claim has had a HO hearing decision issued **AND** the request

for Administrative Law Judge hearing is timely-filed for all of the claims included in the aggregation request;

- 3. Two or more beneficiaries may combine their claims for services received from either the same or different provider, physician, or other supplier **IF** the claims involve **common issues of law and fact**, **AND**, each of the claims has had a HO hearing decision issued, **AND**, the request for Administrative Law Judge hearing is timely-filed for all of the claims included in the aggregation request;
- 4. Two or more providers, physicians, or other suppliers may combine their claims **IF** the claims involve the delivery of **similar or related services** to the same beneficiary, **AND**, each of the claims has had a HO hearing decision issued, **AND**, the request for Administrative Law Judge hearing is timely-filed for all of the claims included in the aggregation request; or,
- 5. Two or more providers, physicians or other suppliers may combine their claims **IF** the claims involve **common issues of law and fact** for services furnished to two or more beneficiaries, **AND**, each of the claims has had a HO hearing decision issued, **AND**, the request for Administrative Law Judge hearing is timely-filed for all of the claims included in the aggregation request.

The Administrative Law Judge is responsible for deciding what are "common issues of law and fact" and what are "similar or related services." You may wish to include in your request for Administrative Law Judge hearing an explanation of why you think the claims that you have combined seem to involve either "common issues of law and fact" or why the claims are for "similar or related services."

**NOTE:** The language for aggregating claims may be modified when the amount in controversy for an ALJ hearing is met based on the HO decision or when the HO decision is fully favorable (meaning when the Medicare approved amount minus any cost sharing provisions has been found payable). The modified language must state that the appellant has the option to aggregate claims to meet the amount in controversy requirement for an ALJ hearing and that the appellant may write or call the contractor if they would like further information on how to aggregate claims. The contractor must provide a phone number and address of where the appellant may request information on how to aggregate claims if the Rules for Aggregating Claims are modified in the decision letter.

#### HELP WITH YOUR APPEAL:

If the appellant is the beneficiary, the HO inserts the following paragraphs:

If you want help with your appeal, or if you have questions about Medicare, you can have a friend or someone else help you. There are also groups, such as legal aid services, that will provide free advisory services if you qualify.

In addition, volunteers at Medicare peer counseling programs in your area can also help you. If you would like more information on how to get in touch with a counselor, *see your Medicare handbook for insurance counselors in your area* or call 1-800-MEDICARE.

If the appellant is anyone other than the beneficiary and the decision is partially or wholly unfavorable, insert the following paragraph:

If you want help with your appeal, there are groups, such as legal aid services, that will provide free advisory services if you qualify.

For all hearing decisions, conclude with the following:

This decision applies only to the services and circumstances I considered on the claim(s) in question. If you want copies of the applicable statute, regulations and/or CMS Coverage Manual sections used in this decision, please let me know. Please attach a copy of this letter to your request. If you need more information or have any questions regarding your case, please contact me (or the hearing coordinator) at the above address (or add a telephone number of the hearing coordinator).

C:	ncere	١,,	
OI	licere.	ιy	•

(Name of Hearing Officer) (Medicare Hearing Officer)	
HO Telephone Number	cc

## Beneficiary

Send copy to beneficiary if the appellant was the provider, physician or other supplier. Protect beneficiary privacy if the case involves multiple beneficiaries.

#### Representative

As applicable, of beneficiary and/or of provider or supplier.

## Provider/Physician/Supplier

As applicable, if appellant was the beneficiary and the provider/physician/ supplier has appeal rights or refund obligations.

## **60.18.1 - General Rule**

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor is to *initiate* effectuation of HO hearing decisions within 30 calendar days of the date of the decision, and effectuate 100 percent within 60 calendar days of the date of the decision. "Initiate Effectuation" for purposes of this section means the contractor completes the actions necessary to initiate the adjustment action in the claims processing system. When the adjustment action is completed, this action must be included on the next scheduled release of the MSN/RA. Appropriate follow-up action should be taken to ensure that the adjustment action results in proper payment.

## 60.18.2 - Delaying Effectuation

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If the contractor (which includes staff from the medical review unit, fraud unit, overpayments unit, etc.) believes that an HO's decision on a particular case is incorrect due to an error in interpretation of statute, regulation, manual, etc. it may ask the HO to reopen his/her decision. This is subject to the time limits and other parameters established by regulations and these instructions, below, and in §90. If an ALJ hearing has been requested, the HO does not retain jurisdiction and may not reopen the case.

It is not sufficient grounds for requesting a reopening if the contractor simply disagrees with the conclusion reached by the HO, but cannot show a legally supportable basis for its disagreement. Reopening is not to be pursued in situations where persons could reasonably reach different conclusions based on the evidence in the case file. If a contractor is confused, it may consult the RO for advice on whether a reopening is necessary.

**NOTE:** If the HO has dismissed a request for a HO hearing, the contractor may ask the HO to vacate the dismissal order.

## 60.18.5 - HO Reply to Reopening Request

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If the HO determines that a revised HO hearing decision is necessary, based upon the reopening authority instructions contained in §90, then the HO must issue such revised HO hearing decision within 120 calendar days of receipt of the written request for reopening. The revised HO hearing decision is sent to all parties. In the case of a revised HO hearing decision, all parties have the right to request an ALJ hearing if they are not satisfied with the revised HO hearing decision and if they meet all requirements for requesting ALJ hearing.

If the HO determines that revision of the HO hearing decision is not appropriate, based upon the reopening authority instructions contained in §90, then the HO must advise the contractor in writing within 15 days of receipt of the written request for reopening.

## 60.19 - Requests for Part B Administrative Law Judge (ALJ) Hearing

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If a party to the HO hearing is dissatisfied with the HO's hearing decision and the amount remaining in controversy is \$100\* or more, the party is entitled to a hearing before an Administrative Law Judge (ALJ) of the Social Security Administration. (See 42 CFR 405.815 - Amount in controversy for the HO hearing, ALJ hearing and judicial review.) This function is currently performed by ALJs employed by the Social Security Administration's Office of Hearings and Appeals (SSA/OHA). The ALJ hearing results in a new decision by an independent reviewer.

\* Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

## 60.19.2 - Forwarding Requests to SSA/OHA

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Requests for Part B ALJ hearings are forwarded with the case file to the "SSA/OHA Division of Medicare - Part B" at the address below.

Only the ALJ or the DAB has the authority to dismiss a request for ALJ hearing. This applies even when it appears that the request does not meet the jurisdictional requirements for requesting an ALJ hearing (e.g., the amount remaining in controversy or timely filing requirements do not appear to have been met).

However, if all prior levels of appeal have not been exhausted (i.e., either a HO hearing or a redetermination has not been conducted), the contractor treats the request for ALJ hearing as a request for a HO hearing or for redetermination and processes the appeal request.

## A - Address for Office of Hearings and Appeals

With the exception of "Big Box" cases, the FI forwards all requests for Part A ALJ hearings, with the case file, to the local hearing office of the SSA's Office of Hearings and Appeals. If necessary, the FI obtains this address from the SSO. The FI sends "Big Box" cases to:

SSA/Office of Hearings and Appeals Division of Medicare-Part A 5107 Leesburg Pike, Suite 502 Falls Church, VA 22041-3255

Requests for Part B ALJ hearing (other than QIO or HMO/CMP) must be forwarded, along with the case file (see below for the case file requirements), to:

SSA/Office of Hearings and Appeals Division of Medicare-Part B 5107 Leesburg Pike, Suite 502 Falls Church, VA 22041-3255

Phone inquiries about the status of a request for Part B ALJ hearing should be directed to:

Division of Medicare - Part B (703) 605-8550

#### **B** - Time Limit for Forwarding

The contractor forwards a request for Part B ALJ hearing, along with the appeals case file, within 21 calendar days of its receipt of the request in the corporate mail room. For aggregated cases that exceed 40 beneficiaries *or claims*, it forwards the case file within 45 calendar days.

## **C** - Implied Requests for ALJ Hearings

Sometimes appellants will send a letter to the contractor after a HO hearing expressing their dissatisfaction with the hearing results, but do not clearly state that they are requesting an ALJ hearing. In this instance, the contractor must contact the appellant and

clarify whether the appellant wishes to request an ALJ hearing. The contractor informs the appellant of what the appellant needs to do to request an ALJ hearing, and advises the appellant that the letter he or she sent protects the filing date.

## **60.19.3 - Case File Preparation**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The documents in the case file should be arranged in the order indicated below. The contractor places any additional documentation in the case file prior to forwarding the file to SSA/OHA. It confirms that all applicable documents listed on the case file summary sheet are included in the case file, or if not included, that the case file summary sheet indicates that the document was not received. It may include its analysis of why the request does not meet the jurisdictional requirements for requesting a Part B ALJ hearing. This may be included in a cover sheet or other transmittal document submitted with the case file.

The contractor does not modify the order that documents appear on the exhibit list, and uses tabs for where each exhibit would appear, even if it is not available for the file. Behind each tab, it places the exhibit, or, where the exhibit does not exist, a statement saying that the exhibit is missing or was not provided by either the contractor or the provider, physician, or other supplier, as appropriate. It includes a statement that "these are the complete records submitted to Medicare from the provider, physician, or other supplier as of this date \_\_\_\_\_\_," and places this on top of the medical records and behind the appropriate tab.

It uses a standard 9" x 12" folder or accordion folder. It attaches the entire case file to the right side of the folder. It leaves the left side empty.

As resources allow, the contractor makes a folder for each beneficiary or for each claim at issue with all of the information (documentation, relevant regulations, contractor instructions, rulings, etc.) contained in that folder. This becomes important when an ALJ or the DAB either makes a determination or issues a remand order on some, but not all, of the claims in an appeal. This ensures that information on each claim stays with the claim/appeal.

The contractor includes in the case file a Contacts List identifying which unit(s) within the contractor originally worked on the case (e.g., medical review, fraud & abuse, overpayments, Medicare secondary payer, etc.) and lists the name, phone number, fax number, and E-mail address of staff in these unit(s) who can be contacted for further information. It lists its Web site along with other useful Web sites (e.g., <a href="https://www.cms.hhs.gov">www.ssa.gov</a>, <a href="https://www.ssa.gov">www.ssa.gov</a>, <a href="https://www.hhs.gov">www.hhs.gov</a>.)).

Finally, as appropriate, it may include a list of expert witnesses in the geographic area who are available to testify.

The contractor sends all information together in one package. It avoids sending information in piecemeal to OHA. It is very difficult for OHA to track down to whom the files have been sent and therefore cannot associate documentation that comes in late

or in separate envelopes with the original case file. When a case involves multiple boxes, the contractor numbers them as part of a set (i.e., box 1 of 5, box 2 of 5, etc.)

## A - Documents in the Appeals Case File

The case file must contain the items listed below, arranged in descending date order (i.e., oldest on bottom and most recent on top with all procedural documents preceding all medical documents). Form CMS-3509 (version 8/02 or more current) must be placed on front cover of the case file. The contractor disregards earlier versions of this form. Aggregated cases containing 40 beneficiaries/claims or more and \$40,000 or more in controversy (considered "big box cases") are assembled using a **Primary File** as described below.

**NOTE:** For applicable items, the contractor sends **originals** and retains copies for its records. If it is unable to send the original documents, it sends copies along with a letter on contractor letterhead and signed by a manager certifying that the copies are true facsimiles of the original documents.

Whether the hearing request is for Part A or Part B, the contractor includes the following.

#### **Procedural Documents**

Claim form or printout, if electronically generated (facsimile and/or screen prints are acceptable, with an explanation of what the fields mean included if necessary);

- Medicare Summary Notice (MSN)/ Remittance Advise (RA) older files may contain EOMBs or Denial Letters, which must also be included. (Facsimile and/or screen prints are acceptable, with an explanation of what the fields mean included if necessary);
- Redetermination request;
- Redetermination;
- HO hearing request, if applicable;
- HO hearing decision, if applicable;
- Original request for Part A or Part B ALJ hearing (including envelope or image of the envelope); and
- Appointment of representative form (Form CMS-1696-U4 or Form SSA-1696-U4) or other written authorization, if applicable;

## **Medical Documents**

- Medical records, separated by facility or doctor in chronological order (most recent on top);
- Referral to/from contractor medical staff, with professional qualifications of the reviewer noted in the document, if applicable;
- Copies of FI, carrier, or program safeguard local medical review policies, or regional medical review policies upon which the HO relied, if applicable;

- Copies of relevant portions of the law, regulations, CMS rulings, national coverage determinations/decisions, CMS manuals, newsletters, any other information used to make a determination; and
- Any other exhibits that the contractor considers important for the ALJ to consider (e.g., some cases will involve fee schedule information, some will have taperecorded hearings).

## B - Case File Assembly for "Big Box Cases"

For aggregated requests filed by a provider, physician, or other supplier that involve 40 beneficiaries/*claims* or more, and \$40,000 or more in controversy, the contractor organizes the case file in the following manner:

- 1. It creates a **Primary File** (sometimes referred to a master file) using all the documentation that is common to all the aggregated claims. It clearly identifies on the file cover that it is the Primary File. The information in this file should include:
  - Copies of FI, carrier or program safeguard contractor local medical review policies, or regional medical review policies upon which the HO relied;
  - Copies of relevant portions of the law, regulations, CMS rulings, national coverage determinations/decisions, CMS manuals, newsletters, any other information used to make a determination;
  - HO hearing request, if the same for all beneficiaries;
  - HO hearing decision, if the same for all beneficiaries;
  - Request for Part A or Part B ALJ hearing including envelope; and
  - Tape of the HO hearing in labeled envelope with identifying information stapled securely to the inner left hand side of the file, if applicable.

The **Primary File** number should correspond with the HIC number of the first case in the group of aggregated claims organized alphabetically by beneficiary last name. The contractor places this beneficiary's individual claim information, as described below, in this folder preceding the information that is common to all aggregated cases. It separates this information with a tab or blank sheet of paper. It labels the tab or blank sheet of paper with the full name of the beneficiary, Medicare HICN, and date(s) of service involved.

Form CMS-3509 (version 9/02 or more current) must be placed on front cover of the case file. The contractor places a list of all the aggregated cases on top of the documents located in the primary file.

- 2 The contractor creates **individual claim folders** using all the documentation that is **specific to each individual beneficiary**. In creating individual claim folders the contractor adheres to the following guidelines:
  - It separates medical documents for each beneficiary into separate folders. If the documentation is minimal, it may use tabs to separate the documentation.

- It labels each folder cover or tab with the name of the beneficiary. It includes the beneficiary's full name, Medicare HICN, and date(s) of service involved on the folder cover or sheet of paper.
- It identifies the Primary File on the folder cover or sheet of paper.
- It organizes the medical documents for each beneficiary in descending date order (i.e., oldest on the bottom and most recent on the top).
- It organizes the aggregated cases alphabetically by beneficiary last name.
- It provides a complete set of procedural documents for each beneficiary excluding any documentation that is common for all the aggregated cases (e.g., if the same hearing decision and laws apply for all beneficiaries in the case, it includes only one set in the master file).
- It makes sure each individual beneficiary folder in the "big box case" makes reference to and identifies the **Primary File** to which it is associated.

The individual folders must contain **all** the procedural and medical documents listed and be organized in the same order as described above in subsection (A), excluding any of the documents that are common to all the aggregated cases.

**NOTE:** Subsequent adjudicators do not have access to the fee schedule database. The HO that relied upon this database in making the HO hearing decision should either include a copy in the case file, or be ready to produce it upon request by any subsequent adjudicator.

### **C** - Assembling the File

The contractor assembles the file in the following manner:

- It uses a standard 9" x 12" folder or accordion folder. If a tape of the hearing is included, it places it in an envelope, labels the envelope with identifying information, and staples the envelope securely to the inner left hand side of the folder:
- For aggregated requests filed by a beneficiary, it keeps the documents relating to treatment from each provider, physician or supplier together. It separates the documents relating to each provider, physician or supplier by a blank sheet of paper;
- It groups procedural documents together in chronological order and groups medical documents together in chronological order. (Most recent on top and oldest on bottom.); and
- It attaches the most current version of the Form CMS-3509 to the front cover of the file.

## **D** - Requests for Information

It is within the authority of an ALJ to request contractor input, or to request documentation from the contractor. If the contractor is invited to attend and/or testify, or to submit additional information, at an ALJ hearing, it shall do so (as its resources allow).

It works with all its interested staff (e.g., medical review, fraud and abuse, overpayments, etc.) to provide additional documentation, witnesses, etc. in response to the request. If it has any questions regarding its participation, it shall contact its regional office for guidance. However, it may not disregard a subpoena issued by an ALJ, unless otherwise instructed by CMS CO or RO.

### **60.20.2 - Effectuation Time Limits**

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

### A - No Agency Referral

If the ALJ decision is *partially or wholly* favorable, *gives a specific amount to be paid*, and there is no agency referral to the DAB, the contractor effectuates within 30 days of receipt of the *official* ALJ decision. *The official ALJ decision is a signed copy of the ALJ decision.* 

If the decision is *partially or wholly* favorable and no agency referral is made, but the **amount must be computed** by the contractor, it effectuates the decision within 30 days after it computes the amount to be paid to the appellant. The amount must be computed as soon as possible, but no later than 30 calendar days of the date of receipt of the *official* ALJ decision.

**NOTE:** Carriers may receive an official decision from either the ALJ or from the ALJ clearinghouse. The carrier effectuates from the first received official decision, to effectuate because it needs information from the case file to calculate the amount payable, it effectuates within 30 days of receipt of the case file.

If the decision is unfavorable, it effectuates within 30 days of receipt of the case file from the ALJ clearinghouse.

If clarification from the ALJ is necessary, the carrier considers the date of the clarification the final determination for purposes of effectuation. If clarification is needed from the physician/supplier (e.g. splitting charges), the carrier requests clarification as soon as possible and computes the amount payable within 30 calendar days after the receipt of the necessary clarification. The carrier considers the date of receipt of the clarification the final determination for purposes of effectuation.

### **B** - Agency Referral

Where CMS submitted an agency referral to the DAB, the contractor does not effectuate until 30 days after the DAB decision or when advised by the RO, whichever is sooner.

- 1. If DAB accepts the agency referral for review, CMS advises the contractor to delay effectuation until DAB takes further action.
- 2. If DAB declines to review agency referral, CMS advises the contractor to effectuate the decision.

# **60.22.2 - Requests for Case Files**

## (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

When the DAB receives a request for review from an appellant, in most instances it will not have a copy of the ALJ's decision or dismissal, or the case file. The DAB will request all case files from the specialty contractor who has responsibility to receive and store the files sent by ALJs following their decisions. In some cases, where the file is not available from this contractor, the DAB must then determine which Medicare contractor has the case file and must then ask that contractor to forward the case file to the DAB. Each contractor must comply with the DAB's request for the case file, supplying the actual case file in the exact order and manner as it received it from SSA/OHA. It forwards the requested case file within 21 *calendar* days *of receipt of the DAB's request* to the DAB. It is responsive to DAB requests. It maintains a log of all requests made by the DAB for case files, noting the date of the request, the manner in which it was made, the name of the contact, any identifying information given, and its response.

If the contractor is unable to locate a case file that falls under its jurisdiction, it must recreate the case file within 60 days. If it determines that the case file does not fall under its jurisdiction, it must notify the DAB in writing within 14 calendar days of *receipt of the DAB's request*, with a copy to the contractor's RO.

#### A - Procedures for Master Case Retrieval for the DAB

A master record/master file is a single beneficiary claim (already identified by an SSA-assigned docket number or HICN) that is identified by the ALJ as the master record as a result of a consolidated hearing addressing a large number of claims. The ALJ places the generally applicable documents in the master (record) file as enumerated exhibits. This is done to formally enter the material into the administrative record.

If, following the issuance of the ALJ's decision(s), an appeal or agency referral is filed with regard to any claim addressed in a consolidated proceeding, the DAB must retrieve the appealed/referred claim(s) as well as the related master record in order to review all portions of the administrative record. Accordingly, the contractor must give precedence to DAB requests for master records. The DAB will identify master records, if known, when making folder requests. When the DAB requests master records from it, the contractor forwards the master record files as compiled by the ALJ, including all hearing tapes, to the DAB as expeditiously as possible (no later than 21 days from the DAB request). If a copy is made, the contractor retains the copy and sends the original ALJ compilation to the DAB.

# 70 - Part A and Part B Quality Improvement and Data Analysis Activities (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

There are administrative costs associated with conducting each level of appeal, with the cost increasing at each subsequent level. Therefore, contractors should try to resolve appeals at the lowest level possible. Establishing and maintaining a Quality Improvement program based on a Data Analysis program is an operational tool to help contractors achieve the goal of identifying and eliminating unnecessary appeals. Such a tool can assist contractors in identifying deficiencies in the appeals process and enable contractors to take the necessary steps to correct them. A well developed Quality Improvement/Data Analysis program also allows contractors to provide feedback to other program areas, including provider education, program integrity, and medical review.

In general, contractors' approaches to quality improvement should be evolving and adaptable to the issues that they are dealing with at their site and in the current claims/appeals environment. As a contractor finds and resolves issues, its focus should change to another area requiring attention. Similarly, methods of resolving problems should change periodically. While the reports have standard information requirements, the contents will change as improvements are made and new issues surface.

# 70.1 - Workload Data Analysis Program

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The basis of an effective Quality Improvement program is a Data Analysis program. Data analysis involves collecting relevant data, analyzing the data, identifying trends and aberrancies, and making conclusions based on the data collected. In order to perform adequate data analysis, whenever possible, contractors should use the entire universe of appeals to conduct the analysis. However, if contractors are unable to use the entire universe, contractors must, at a minimum, gather data from a 10 percent or 100 per month (whichever is less) randomly selected example of redeterminations. For Hearing Officer (HO) hearings, contractors must, at a minimum, gather data from a 10 percent or 50 per month (whichever is less) randomly selected sample, and for Administrative Law Judge (ALJ) cases, at a minimum, a 10 percent or 10 per month (whichever is less) randomly selected sample. Data analysis should be performed, at minimum, on a monthly basis. Data analysis must be performed for each contractor site. Contractors may develop other approaches to data analysis if feasible, but these approaches must be submitted in writing to the servicing RO for approval before implementation. However, any changes to the process must result in the ability by the contractor to identify inefficiencies or problems with appeals; the original intent of the data analysis effort must not be compromised.

Data should be collected from each level of appeal as follows:

## A - Data Analysis of Part A Redeterminations

Data Analysis on redeterminations shall focus on identifying:

- The reasons for full or partial reversals, such as:
  - O Submission of documentation that should have been submitted with the initial claim
  - Submission of documentation that was previously requested by Medical Review (MR) through an Additional Documentation Request (ADR)
- Claims that were denied due to medical review edits and the outcomes of these claims on appeal
- Providers who submit a high volume of requests for redeterminations and whose initial claim denials are frequently reversed at the redetermination level
- Reasons for dismissals
- Types of services and/or issues that are appealed most frequently
- Types of services and/or issues that are overturned most frequently
- The percentage of redeterminations that result in full reversals, partial reversals, and complete affirmations (e.g. no change was made)

## **B-** Data Analysis of Redeterminations

Data Analysis on redeterminations should focus on identifying:

- The reasons for full or partial reversals, such as:
  - o Initial claims processing system errors,
  - Initial claims processing errors made by the physician/supplier/provider, such as incorrect diagnosis codes
  - Submission of documentation that should have been submitted with the initial claim
  - Submission of documentation that was previously requested by MR through an ADR
- Claims that were denied due to medical review edits and the outcomes of these claims on appeal
- Providers, suppliers and/or physicians who submit a high volume of requests for redeterminations and whose initial claim denials are frequently reversed at the redetermination level
- Reasons for dismissals
- Types of services and/or issues that are appealed most frequently
- Types of services and/or issues that are overturned most frequently
- The percentage of redeterminations that result in full reversals, partial reversals, and complete affirmations (e.g. no change was made)

## C - HO Hearing Decisions

Data Analysis on HO hearings should focus on identifying:

- The reasons for full or partial reversals, such as:
  - o Reviewer errors;
  - Submission of documentation that should have been submitted with the initial claim; and
- Claims that were denied due to medical review edits and the outcomes of these claims on appeal
- Providers, suppliers and/or physicians who submit a high volume of requests for HO hearings and whose initial claim denials are frequently reversed at the HO Hearing level
- Reasons for dismissals
- Types of services and/or issues that are appealed most frequently
- Types of services and/or issues that are overturned most frequently
- The percentage of hearings that result in full reversals, partial reversals, and complete affirmations (e.g. no change was made)

## D - ALJ Decisions

Data Analysis on ALJ Decisions should focus on identifying:

- Reversals where it appears that the contractor Hearing Officer or redetermination adjudicator made an error;
- Reversals that reference §1879 of the Act as the reason for the reversal; and
- Reversals from ALJs who frequently disagree with your determinations or HO decisions.

# 70.2 - Quality Improvement Activities

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Quality Improvement program must involve four general functions:

### A - Corrective Action

A Quality Improvement program takes **corrective actions** in response to any problems identified by the results of the contractor's Data Analysis program. Examples of corrective actions that may take place as a result of Data Analysis include:

- Educating providers, physicians, suppliers, intermediary/carrier staff, and/or beneficiaries;
- Correcting claims processing errors, if applicable;
- Reevaluating contractor policy that results in a high reversal rate; and

Evaluating the effectiveness of edits.

**NOTE:** Some corrective actions only require contractors to notify the appropriate program area of what action(s) need to be taken. The costs and workload associated with identifying problems and referring issues to the appropriate must be charged to CAFM code 12090. If the corrective action is completed in the appeal unit without assistance of another unit, the cost is assigned to CAFM code 12090. However, if the problem is referred to another area for corrective action, the cost and workload associated with that action must be assigned to the appropriate code. For example, if a provider education issue is identified and referred to the provider communications unit and the staff in the provider communications unit generates a bulletin, the cost would not be an appeals cost.

## **B** - Quality Control Checks

The second function of a Quality Improvement program involves quality control checks. This includes performing quality checks on decision letters for accuracy/correctness, responsiveness, and tone/clarity. On a monthly basis, contractors must perform quality checks on at least a 5 percent or 25 case sample (whichever is less) of decision letters at each level of appeal. The sample of cases used for quality control checks can be chosen using a random method or by any other method at the contractor's discretion. For redeterminations, the contractor checks only partially or wholly unfavorable determinations. The findings of the quality checks should be communicated to the appropriate contractor staff as part of the internal feedback function.

Examples of assessment criteria for quality checks of appeal decision letters include:

## Accuracy & Responsiveness

- All issues raised by the appellant were addressed
- Claim was adjusted correctly
- Determination made was correct
- Decision was sent to all parties
- Decision was effectuated timely
- Privacy of parties was protected
- Decision letter contains:
- Description of the issues
- Rationale
- Offers to provide copies of Medicare statute, regulations, and guidelines used in determination
- *Liability determination, if necessary*
- Appropriate language for further appeal rights
- A statement that third parties may be available to help with subsequent appeals

# Tone/Clarity

- Issue was clearly stated
- Jargon or inappropriate abbreviations were not used
- Tone is professional and customer friendly

# **Accuracy & Correctness**

- Spelling
- Grammar
- Punctuation
- Capitalization
- Medical Terminology

# C - Internal Feedback System

The on-going Internal Feedback System has four components:

- The first component involves communicating the results of Data Analysis to the contractor employees affected as part of an internal feedback system (claims processing, medical review, appeals adjudicators, and professional relations staff/provider education). Contractors must send copies of the findings from data analysis to the manager of the claims processing units for use in the claims examiner education and training process. Also, the contractor sends copies of the reversal analyses and any supporting statistics to the Medical Review manager for use in the Medical Review strategy and to evaluate the effectiveness of Medical Review edits. Contractors should also participate in periodic meetings held by your provider/supplier communication unit to provide input on areas that need provider/supplier education. In addition to providing feedback to other units, contractors should make the results of their Data Analysis available to all appeals adjudicators.
- The second component involves giving appeals adjudicators an opportunity to see why their cases were overturned in subsequent levels of appeal in order to improve future decisions. Contractors must develop and implement some type of feedback on redeterminations, HO hearing decisions, and ALJ decisions to the staff responsible for conducting the prior level of appeal.
- The third component in the internal feedback system involves providing appeals adjudicators with feedback from the quality control checks.
- The last component of the internal feedback system involves ALJ decisions. For ALJ Decisions contractors must:
  - Notify their CMS Regional Office (RO) if they find a pattern of ALJ reversals that disagrees with CMS' policy.
  - Make sure at least one copy of the findings from the analysis of ALJ reversals is sent to the manager of the HO hearing unit for Part B cases or

- the manager of the Part A appeal unit for part A cases. The manager will circulate a copy to all of the HOs or redetermination adjudicators.
- In those cases where the HO or redetermination adjudicator is located offsite, the contractor makes copies available to each HO or redetermination adjudicator.
- If there are continued reversals of CMS' policy, the contractor reexamines the policy and brings it to the attention of its RO.

# D - RO Examination of Redetermination and Hearing Officer Hearing Decision Letters-

The fourth function of the Quality Improvement program involves **RO** examination of decision letters. At some point during the FY, the RO may contact contractors to make arrangements for a review of a sample of redetermination and/or Hearing Officer hearing decision letters. The sample will consist of at least ten (10) of each type of decision letter and will take place at the RO. The date of the review and quantity of the sample size are at the discretion of the RO. The RO may, at its discretion, arrange to review your decision letters at multiple times during the FY. The review is limited to the decision letter only.

The RO will evaluate all decision letters to determine:

- Overall clarity, responsiveness, and accuracy
- Completeness of the summary of facts and issues
- Adequacy of the rationale/explanation of the decision
- Accuracy of reference to applicable laws regulations

# 70. 3 - Submitting Summary Report to CMS

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The Summary Report is a <u>brief</u> synopsis of the outcomes of the contractor's Quality Improvement and Data Analysis Program. Below is a list of items that should be included in the contractor's Summary Report. CMS will periodically request all documentation from the Quality Improvement and Data Analysis programs in addition to the Summary Report.

The contractor's Summary Report includes an overview of the following items:

Data Analysis

Types of initial determinations that are appealed most often (e.g., denial due to lack of documentation or Certificate of Medical Necessity (CMN), frequency exceeded, fraud/abuse, non-covered service, etc.)

Types of services most frequently appealed

*Most frequent reasons for reversals* 

Most frequent reasons for dismissals

An estimate of the total number of full reversals, partial reversals and complete affirmation decisions with the percentage breakdown

Quality Improvement

A description of what efforts or corrective actions the contractor has taken to minimize appeal problems in the period (Note: the contractor's approach may change periodically)

An explanatory narrative of the results of the contractor's analysis (e.g., trends it has discovered)

A summary of the findings of quality checks on appeal determinations

A summary of the impact of the contractor's quality improvement program (e.g., changes in trends, decreases in number of reversals, decreases in appeal requests, etc.)

Costs (Only required on the last report of the FY)

All costs associated with the contractor's workload data analysis program, including associated number of FTEs

All cost associated with the contractor's quality improvement activities, including associate number of FTEs

A breakout of costs associated with activity versus cost of all other appeals Quality Improvement activities you performed prior to these instructions (e.g. MCM § 12040)

Contractors must submit their Summary Report to their RO according to the following schedule:

Months to Include in Report	Due Date
October, November, December, January, February, March	May15 <sup>th</sup>
April, May, June, July, August, September	November 15th

CMS reserves the right to request more reports, as necessary. Contractors may request to submit more reports if agreed upon with the RO.

# 80 - Managing Appeals Workloads

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

# 80.1 - Standard Operating Procedures

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The priorities set forth in this section are to be used by contractors as a guide in establishing standard operating procedures for managing an appeals workload when the budget amount is insufficient to adequately perform the required functions. In general, contractors should use a first-in, first-out method to process appeals and manage workload; however, during times of limited resources it may become necessary to prioritize the processing of appeals to more efficiently manage the workload. While CMS continues to recommend the priorities listed in this section, there may be instances where contractors find it more effective and efficient to prioritize in a different manner. Also, contractors may choose to establish standard operating procedures for managing an appeals workload that deviate from the priorities listed in this section. In both these cases, contractors should submit a copy of their prioritization plan to the regional office (RO) and obtain written approval from their RO for this variation within 30 days of the fiscal year.

# 80.2 - Execution of Workload Prioritization

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

## A - Budget Related Workload Prioritization

Whenever it appears that the budget amount is insufficient to adequately perform the required functions and the need for additional funds can be adequately documented, contractors shall submit a Supplemental Budget Request (SBR) in accordance with the

Medicare Financial Management Manual, Chapter 2 § 120. As a result of an SBR, or during the course of CMS' evaluation of a contractor's SBR, CMS may find it necessary that the contractor execute prioritization of workload in accordance with this section or in accordance with the contractor's standard operating procedures. The contractor should discuss possible alternatives for resolution in the SBR. If it becomes necessary to abate activities, contractors must submit proper notification in accordance with the terms of the Cost of Administration Article in the Contract/Agreement and begin processing work in accordance with this PM until a final agreement is reached between the contractor and CMS. As a result of an abatement, CMS may find it necessary that the contractor continue processing work in accordance with this PM.

## B - Other Circumstances That May Lead to Workload Prioritization

In circumstances other than those described above, it may become apparent that prioritization of workload is necessary because a contractor is unable to complete the incoming or pending workload within the time frames described in this manual. In these situations the contractor must either consult with the RO immediately for guidance or inform their RO immediately that they plan to initiate your workload prioritization plan. An example of a situation that may lead to workload prioritization is an uncharacteristic, unanticipated increase in receipts over a two-month period, coupled with, insufficient staff or other resources that will impede you from completing the increased volume of appeals receipts in a timely manner.

## 80.3 Workload Priorities

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

- Priority 1-- Finalize effectuation of all redetermination, Hearing Officer, ALJ and Departmental Appeals Board (DAB) decisions, respond to requests from the DAB for case files in the timeframes prescribed below, and process redeterminations and hearings on overpayment determinations.
- Priority 2-- Adjudicate all requests for telephone appeals (if applicable) in the timeframes prescribed below.
- Priority 3-- Adjudicate written redetermination, and Hearing Officer (HO) hearings from beneficiaries or their appointed beneficiary representatives in the timeframes prescribed below.
- Priority 4-- Adjudicate written requests for redeterminaton, and HO hearings from providers, suppliers, or other appellants, including States or their third party agents, that are submitted with necessary documentation in the timeframes prescribed below.
- Priority 5-- Adjudicate written requests for redetermination and HO hearings from providers, suppliers, or other appellants, including States or their third party agents, that are submitted without necessary documentation in the

timeframes prescribed below.

- Priority 6-- Prepare, assemble, and forward Part A and Part B ALJ hearing case files that contain necessary documentation in the timeframes prescribed below.
- Priority 7-- Prepare, assemble, and forward Part A and Part B ALJ hearing case files that <u>do not</u> contain necessary documentation in the timeframes prescribed below.
- *Priority* 8-- *Submit agency referrals to the DAB.*

# 90 - Reopening and Revision of Claims Determinations and Decisions (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

When a determination is made on a claim for services, the beneficiary (and the provider, physician or other supplier of medical services) should be able to rely on it with respect to the coverage of the services and the amount of payment. Occasionally, information disclosing an error in the determination comes to light after the claim has been denied. The regulations do not permit unrestricted reopening of determinations and decisions. They do set specific circumstances under which a determination or decision may be reopened.

When appeal rights have expired on a claim, the contractor reopens only if the new information is significant and material, or discloses an error on the face of the record. A reopening is not an appeal right. It is a discretionary action as defined in 42 CFR 405.841 & 405.750, which the contractor or HO takes if good cause exists. It is an action which the contractor or HO takes on its own volition or following a written request of the party when refusal to reopen would either inflate costs to the Government without a commensurate benefit to the party, or deprive the party of rightful payment. The contractor or HO will not grant a reopening in the absence of additional and relevant information or a clear error. The contractor or HO decision not to reopen is not subject to appeal.

Generally, contractors do not conduct a reopening in response to an appeal request if appeal rights are available. However, a reopening should be conducted for claims prior to a redetermination when there are errors that be can corrected easily to avoid a redetermination (e.g., claims processing errors which can be corrected by mass adjustment). There are some instances where an appeal request will bring to the contractor's attention error(s) in the previous claim determination based on information shown on the record and the contractor made the error in processing the claim), these situations are to be handled as reopenings.

Historically, some contractors have a variety of informal procedures under the general heading of "reopenings," "re-reviews," "informal redeterminations," etc. Providers, physicians and suppliers may have come to view these as appeal rights. These are not part of the appeals process. They are not a party's right. They are not additional levels of appeal. Contractors and HOs should not use them to provide an appeal when a formal appeal is not available. If the reason for denial is appealable to SSA rather than to the

contractor, the contractor refers the reopening request to SSA. It notifies the party that the request is being referred to SSA for consideration. The following are appealable only to SSA:

- Beneficiary is not entitled to Part A or Part B; and
- Beneficiary is not eligible for benefits.

If a claim requiring medical documentation is submitted without documentation, and the beneficiary is otherwise entitled and eligible, the medical review department will issue an Additional Documentation Request (ADR). If no response is received within 45 days of the date of the request, the medical review department will deny the services as not reasonable and necessary. If the medical review department receives the requested documentation (and the documentation is not submitted with a request for redetermination) after an initial determination has been issued, but within a reasonable number of days (see PIM chapter 3 §4.1.4), the contractor may reopen the claim. Section 100, Exhibit 18 explains the policy on reopenings and appeal rights, and that appellant physicians/suppliers are responsible for providing the information needed to support the appeal. Exhibit 19 is a CMS policy statement on reopenings to help the contractor respond to requests for reopenings prior to the expiration of appeal rights.

Following a HO hearing, and pending a requested ALJ hearing, the contractor may receive information that might affect payment. It reviews it, but does not reopen its decision. The ALJ has jurisdiction. The contractor counts and charges the activity as ALJ case preparation on line 2 of the Administrative Budget and Cost Report.

It forwards the information for incorporation into the hearing file. It reviews its copy of the file to ensure that the file sent to the ALJ is complete. A test for complete information is whether or not someone not involved in the ALJ review process can understand what the contractor or HO did, why it did it, and the basis for its decision. ALJs are not required to defer to contractor or HO rationale. They may defer to it, if they understand why the contractor or HO decided as it did.

# 90.1 - Development of Appeals

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Providers, physicians and suppliers are responsible for providing the information needed to adjudicate their claims. The contractor will instruct them to provide the information with the claim filing. Failing that, if they appeal the contractor decision, they must provide relevant information. If the party is the beneficiary, the contractor develops the claim. For all parties, the contractor develops information that is in its, CMS', or SSA's files.

The contractor includes in physician's or other supplier's denial notice, or other communication it deems more appropriate, a list of documents needed to support the appeal, such as: physician orders, test results, consultation reports, physician certifications of medical necessity. (§100, Exhibit 16 provides a list for the contractor to modify based upon its experience.) If a physician has not been successful in obtaining necessary documentation and requests help, the contractor will provide it. If for example,

a hospital has failed to supply the information, the contractor will contact it on the physician's behalf. The contractor will facilitate, but not initiate.

If, subsequent to the redetermination or HO hearing, additional information is submitted, the contractor is not required to grant a reopening. It considers a reopening only where appeal rights have expired or have been exhausted.

If a request for an ALJ hearing has been filed, regardless of whether or not the time limit has expired, the ALJ has jurisdiction.

## 90.2 - How Issues May Arise

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A party whose right to appeal has expired may express dissatisfaction with a denial or the amount of the payment, or additional evidence may be brought to light. If dissatisfaction is expressed after the right to appeal has expired and no extension has been granted, or if the contractor or a HO thinks that a determination or decision may be erroneous and should be reopened, it follows \$\$90.3-90.16. If a decision is reopened as a result of a beneficiary request and a less favorable determination is suggested, the contractor follows \$60.11.4(c) or \$40.4.1B.

# 90.3 - Summary of Conditions Under Which a Determination or Decision May Be Reopened

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A FI or carrier may reopen an appeal it has conducted under the following conditions: (See §90.6 for necessary actions.)

- Within 12 months after the date of the determination or decision for any reason;
- After such 12-month period, but within 4 years after the date of the initial determination, for good cause; or
- At any time (see §90.9), if:
  - Such appeal determination was procured by fraud or similar fault of the beneficiary or some other person; or
  - The decision is unfavorable to the party or parties, in whole or part (for definition of an unfavorable determination, see §90.8), but only for the purpose of correcting a clerical error or error on the face of the evidence on which the determination or decision or an unfavorable part was based.

# 90.4 - Determining Date of Initial or Appeal Determination or Decision

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The date of the initial determination is the date of the MSN or RA.

The date of the appeal determination or decision is the date the contractor sends the notice of the determination or decision to the appellant or his/her representative.

# 90.5 - Who May Reopen an Initial Appeal Determination or Decision (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Only the contractor may reopen an initial appeal determination or decision. Only the HO may reopen his/her decision, unless that HO is unavailable for reasons of death, termination of employment, illness, or leave of absence. In such event, another HO selected by the contractor may reopen the decision.

# 90.6 - Actions to Permit Reopening Within the l-Year or 4-Year Period (Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

To reopen a determination or decision, other than at the initiative of the contractor or HO, a party to the determination or decision, or the party's authorized representative, must file a written request within the applicable time limit specified in the regulations.

The decision to conduct a sample study of a physician's or supplier's claims constitutes a reopening of all determinations in the population from which the sample is drawn, but only when such a decision is documented and is clearly intended to question the correctness of all such determinations. The contractor sends a notice to the physician or supplier as soon as possible explaining:

- The reason for the study (e.g., possible overutilization of services),
- The period to which the results of the sample study will be applied, and
- The sampling procedure, including the method used to select the sample and an explanation that the sample findings will be projected to the entire population of claims for the period in question.

The contractor does not send a notice if the study is being performed because fraud is suspected.

A QIO recommendation questioning a previous determination or decision constitutes a basis for reopening within the 4-year period only if the recommendation is based on new and material evidence. The determination or decision will be considered reopened as of the date the contractor or the HO accepts such a recommendation rather than as of the date of any action by the QIO group.

# 90.7 - Good Cause for Reopening

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Good cause for reopening exists where:

- New and material evidence, not readily available at the time of the determination, is furnished;
- There is an error on the face of the evidence on which such determination or decision is based; or
- There is a clerical error in the claim file.

# 90.8 - Definitions

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

#### A - "New and Material Evidence"

Includes any evidence which was not considered when the previous determination or decision was made and which shows facts not available and that may result in a conclusion different from that reached in the determination or decision. Thus, the submittal of any additional evidence is not a basis for reopening. The information must be "new," i.e., not readily available or known to exist at the time of the initial determination.

The evidence may justify or even require further development before a proper revised determination or decision is made. If the reopening is requested by a provider, physician, or other supplier, any additional development is to be done by the party. If the party cannot complete the development, the contractor assists to the extent it can.

#### B - "Clerical Error"

The term, for purposes of reopening a determination or decision within the periods specified in §90.4, includes such human and mechanical errors as mathematical or computational mistakes, inaccurate coding, card punching, computer errors, misapplication of the fee schedule, or misapplication of reasonable charge profiles or screens.

## C - "Error on Face of the Evidence"

This exists if it is clear that the determination or decision was incorrect based on all evidence in file on which the determination or decision was based, or any evidence of record anywhere in the contractor's Medicare file or in the SSA or CMS files at the time such determination or decision was made. (RRB records are considered as a part of the SSA records for this purpose.)

Illustrations of "Error on Face of the Evidence" - An error is considered to be an "error on the face of the evidence" in situations such as the following:

### 1. Reopening Within Four Years Only

- Payment of a bill without reducing the amount payable on account of a deductible or coinsurance requirement;
- A duplicate payment;

- Payment to a person who did not bill for, and was not entitled to, the benefit; or
- Payment for a service which the evidence in file clearly shows is not covered by reason of a specific exclusion (e.g., payment for services paid for by the Federal Government or payment for items shown in the file to be covered by Workers Compensation (WC)).

### 2. Reopening at Anytime

- The person for whom the services were paid was not entitled to Part A or Part B, but impersonated another who was entitled to Part A or Part B;
- The decision is unfavorable to the beneficiary or assignee, and there is an error on the face of the record on which the decision was based;
- The contractor applied an excessive deductible or coinsurance amount based on incorrect information on file; or
- The contractor failed to pay for services or items that the evidence in file clearly shows to be covered.

NOTE: Errors on the face of the record are not determined following a reevaluation of the information in file. The errors are obvious and easily seen once brought to the attention of the contractor or HO.

*D* - "Unfavorable Determination"

This exists if the party is paid less than the amount allowed minus any applicable deductible or coinsurance.

# 90.9 - Unrestricted Reopening

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A - Fraud or Similar Fault

A determination or decision may be reopened at any time if it was procured by fraud or similar fault, regardless of whether criminal prosecution has been or will be instituted. The fraud or similar fault may be that of the beneficiary, provider, physician, or other supplier, or any other person. It includes:

- Deception by a person who knows that the deception may result in unauthorized benefits to someone;
- An act that approximates fraud, i.e., the furnishing of information which the individual knows is incorrect or incomplete, or the deliberate concealment of information, with or without a judicial finding of fraud;
- A pattern of program abuse by providers, physicians or other suppliers resulting from practices that are inconsistent with accepted sound fiscal, business, or medical practice, such as:

- 1. The furnishing of services in excess of the individual's needs, or of a quality that does not meet professionally recognized standards of health care; or
- 2. The submission of incorrect, incomplete or misleading information that results in payment for services:
  - a. That were not furnished;
  - b. That were more expensive than those furnished;
  - c. That were not furnished under the conditions indicated on the bill.
- 3. The submission of, or causing the submission of, bills or requests for payment containing charges for Medicare patients that are substantially in excess of the amounts the provider, physician or other supplier customarily charges.
- An act or pattern of program abuse involving collusion between the provider, physician, or other supplier and the recipient that results in higher costs or charges to the program;
- Any act that constitutes fraud under Federal or State law.

## B - A Determination that "Fraud or Similar Fault"

A determination that "fraud or similar fault" is present depends on the facts. For example, a claim may be reopened more than four years after payment was approved, if the evidence establishes a pattern of billing by a physician for weekly routine visits to patients in a nursing home for whom, under established standards of good medical practice, not more than one visit a month was medically reasonable and necessary.

# 90.10 - Reopening an Initial Decision

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor may reopen at its own initiative an initial determination to correct a processing error. However, except as provided in §90.9, a determination may not be reopened at the party's request unless:

- 1. The party supplies new, substantive, and material information that may cause a full or partial reversal of the determination, or
- 2. There was a clerical error or an error on the face of the evidence on which the decision was based which caused the contractor to make an incorrect decision.

Following an initial determination that is a denial, if the party expresses dissatisfaction or requests a reevaluation within the 120-day time frame for appeal, the contractor generally should conduct a redetermination rather than a reopening when there are appeal rights available. However, there are some instances where an inquiry will bring to the contractors attention (1) an obvious error in the claim determination based on

information shown on the record and (2) the error was a result of an error in processing the claim. In these instances, a reopening is appropriate.

When a contractor reopens an initial determination, the new result of the reopening is called a revised initial determination. See §90.13 for a description on the appeal rights for a revised initial determination.

# 90.11 - Reopening a Redetermination

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor may reopen a redetermination. However, except as provided in § 90.9, a determination may not be reopened at the party's request unless:

- 1. In general, when appeals have been exhausted or have expired, and
- 2. The party supplies new, substantive, and material information that may cause a full or partial reversal of the determination, or
- 3. There is a clerical error or an error on the face of the evidence on which the decision was based which caused the contractor to make an incorrect decision.

Following a redetermination, if the party expresses dissatisfaction or requests a reevaluation within the appropriate time frame for appeal, the contractor would not conduct another redetermination. In the case of a part B redetermination, it would forward the claim to the HO for a HO hearing.

The contractor may revise a redetermination if it determines, based on the review of evidence, that a full reversal would result, thereby obviating the need for the HO hearing. It revises the decision only if an appeal has not been filed. If the party has requested the HO hearing, the contractor revises the claim after its return by the HO. The HO will have explained to the party in the dismissal letter that the claim is being returned to the contractor for payment. (If a full reversal is not indicated, the HO will proceed with the HO hearing.)

# 90.12 - Reopening a Hearing Officer Hearing Decision

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

While a HO's decision is final and binding, the regulations provide for a reopening and revision under certain circumstances. However, a reopening can be conducted only if the criteria in §90.3 are met. Either upon the motion of the HO or upon petition of any party to a hearing, a HO may reopen and revise his/her decision in accordance with 42 CFR 405.841. A decision by a HO may be reopened and revised only by that HO unless that HO is unavailable for reasons including death, termination of employment, illness, or leave of absence. In that event, a decision may be reopened and revised by another HO selected by the contractor.

If the HO reopens a decision, the HO notifies the party, or his/her representative, in writing that a revision of the decision is proposed with respect to a specific finding. The HO asks the party or his/her representative if he/she has further documentary evidence or testimony to submit. If the HO revises the decision, he/she sends a notice of the revised decision to each party.

If an ALJ hearing has been requested, the HO does not retain jurisdiction and may not reopen unless the ALJ remands the case to the HO (see 12019.7(a)(2).

## 90.13 - Notice of Results of Reopening

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Parties with an interest in a claim receive notice of the reopening decision if it changes the original decision. The contractor or HO captions a revised decision as such, but the extent of actual revision depends upon the particular case. Generally, it is sufficient to refer to the date of the original decision and that part which the contractor or the HO plans to revise. The reasons for the revision are given, including applicable law, a summary of additional evidence and rationale, and the specific finding as revised. Any additional evidence, as well as the revised decision, is incorporated as part of the record.

If the reopening does not result in a revision, appeal rights are not mentioned because the party has no remaining appeal rights with the exception in §90.17 below.

#### Part B

- 1. The revised initial determination must convey that, if the party is dissatisfied and the amount in controversy is \$100 or more, the party has a right to a HO hearing. For a revised initial determination, if the amount in controversy is less than \$100, he/she has the right to a redetermination.
- 2. The revised redetermination must convey that, if the party is dissatisfied and the amount in controversy is \$100 or more, the party has a right to a HO hearing.
- 3. The revised HO hearing determination must convey that, if the party is dissatisfied and the amount in controversy is \$100\* or more, the party has a right to request an ALJ hearing.

#### Part A

- 1. The revised initial determination must convey that, if the party is dissatisfied, they have the right to a redetermination.
- 2. The revised redetermination must convey that, if the party is dissatisfied and the amount in controversy is over \$100\*, then the party has a right to request an ALJ hearing.

**NOTE:** For revised decisions, if the amount in controversy is less than \$100 (with the exception of a revised initial determination), there are no other appeal rights available, unless the appellant combined claims to meet the \$100 threshold.

\* Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the

medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

# 90.14 - Exception to Sending Notice of Revision to Parties - Cases Involving Limitation on Recovery from Beneficiary

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The contractor waives recovery of an overpayment from a beneficiary who is without fault where the determination or decision that the services were not covered was made in the fourth calendar year after the year in which the contractor approved the payment. If a revised determination or decision results in a finding of overpayment for which the beneficiary would be liable, but it appears that the conditions for automatic consideration of waiver are met, the contractor does not send a notice of the revision to any party. It refers the overpayment to CMS. See the Medicare Financial Management Manual, Chapter 3.

## 90.15 - Refusal to Reopen Is Not an "Initial Determination"

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A finding that a prior determination or decision may not be reopened is not an "initial determination or decision." No right to appeal from such a finding exists. Accordingly, the contractor or HO does not include a statement concerning the right to an appeal in any letter sent to the parties to such a determination or decision.

### 90.16 - Revised Determination or Decision

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

A revised determination or decision is one in which:

- 1. The end result is changed (e.g., a service previously found to be covered is now found not to be covered or the reasonable charge for the service is determined to be incorrect); or
- 2. The end result is not changed, but a party might be disadvantaged by the revision (e.g., a request for payment on an assigned claim previously disallowed because the services were not medically necessary and therefore subject to the limitation on liability provisions, is now to be disallowed on a basis that precludes consideration of limitation on liability).

## 90.17 - Reopened HO Decision as a Result of an ALJ Remand

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

If an ALJ remands a claim to the HO, the HO must reopen his/her decision. (Note: A decision by a HO may be reopened only by the HO who made the decision, unless he/she is unavailable for reasons of death, termination of employment, illness, or leave of absence. In such an event, the decision may be reopened by another HO selected by the contractor). If the end result is not changed (e.g., an unfavorable decision remains unfavorable or partially unfavorable decision remains partially unfavorable) the HO must still issue a revised determination. Regardless of whether the reopening results in a revision, there are still appeal rights to the ALJ if the dollar threshold is met.

# 100 - List of Exhibits

Exhibit 19

Reopenings Policy

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Exhibit 1 Appointment of Representative - Form CMS-1696-U4 (Available at <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a>) Exhibit 2 Request for Review - Part B Medicare Claim - Form CMS-1964 (Available at <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a>) Request for Hearing - Part B Medicare Claim - Form CMS-1965 Exhibit 3 (Available at <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a>) Exhibit 4 Request for Part B Medicare Hearing by an ALJ - Form CMS-5011B (Available at <a href="http://www.cms.hhs.gov/forms/">http://www.cms.hhs.gov/forms/</a>) Exhibit 17 Recommended Responses to Requests for Reopenings Exhibit 18 Special Notice to Physicians Suppliers and Other Independent Practitioners

# Exhibit 17 - Recommended Responses to Requests for Reopenings

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Model Paragraphs

Additional Information - Refusal to Reopen - Appeals Process Available

You are not entitled to a reopening as specified in Federal regulations since there are administrative appeals available to you. We are, therefore, considering your letter a request for (here, specify the type and level of appeal, e.g., redetermination, HO hearing, or hearing by an Administrative Law Judge).

Additional Information - Refusal to Reopen

We understand that you are still dissatisfied with the final decision in your case and that you have exhausted your appeal rights. Medicare policy, however, is to reopen final decisions only to correct clear errors in those decisions. These errors include:

- Factual errors which are found when new and material evidence, which was not available when the final decision was made, is presented;
- Clerical or computational errors;
- Errors on the face of the evidence; and
- Errors caused by fraud or similar fault.

Since your present request for reopening does not include evidence to indicate that any of these types of errors were made in your case, we are denying your request to reopen. If, however, you have such evidence, please submit it to us, and we will consider your request for reopening again.

# Exhibit 18 - Special Notice to Providers, Physicians, Suppliers and Other Independent Practitioners

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

The purpose of this notice is to inform you of your appeal rights under Part B of the Medicare Program.

### **Appeals**

Law and regulations provide specific redress for parties who are dissatisfied with Medicare determinations. Through these appeals, the Government seeks to ensure the correct payment is made, or a clear and adequate explanation is given as to why payment is not made.

### Part B Appeals

As a provider, physician or supplier providing items and services to Medicare beneficiaries payable under Part B, you may appeal an initial determination if you:

- Accepted assignment on the claim; or
- The provider/physician/supplier did not accept assignment on the claim and we denied the claim as not reasonable and necessary, and the beneficiary did not know and could not have been expected to know that the service would not be covered, requiring you to return to the beneficiary any money you have collected for these services; or
- You are acting as the duly authorized representative of the beneficiary.

If you are dissatisfied with Medicare's initial determination and the determination is subject to appeal, you may request a redetermination. This request must be in writing, signed, and filed within 120 days after the date of the initial determination.

If you remain dissatisfied after the redetermination, and the amount in controversy is at least \$100, you may request a Hearing Officer (HO) hearing. Requests for HO hearings must be filed, in writing, within 6 months following the date of the redetermination. You may combine this claim with other claims to meet the \$100 amount in controversy requirement as long as the appeal is timely filed for all claims at issue and all claims at issue are at the proper level of appeal. You may request a hearing in-person, by telephone, or on-the-record. If you request an in-person or telephone hearing, it will be scheduled.

If you are still dissatisfied with the determination made by the Hearing Officer, and the amount in controversy is at least \$100\*, you may request an in-person hearing before an Administrative Law Judge of the Social Security Administration. The request must be in writing and filed within 60 days of the date of the contractor's HO hearing decision of record.

You may combine this claim with other claims to meet the \$100\* amount in controversy requirement as long as the appeal is timely filed for all claims at issue and all claims at issue are at the proper level of appeal.

\* Beginning in 2005, for requests made for an ALJ hearing or judicial court review, the dollar amount in controversy requirement will increase by the percentage increase in the medical care component of the consumer price index for all urban consumers (U.S. city average) for July 2003 to the July preceding the year involved. Any amount that is not a multiple of \$10 will be rounded to the nearest multiple of \$10.

## Development of Appeals

For individual claims submitted by providers, physicians, and others who furnish items and services to Medicare beneficiaries, the responsibility for gathering and submitting documentation that supports claims and appeals rests with the provider/physician/supplier. We will offer guidance and assistance as necessary, but the responsibility for identifying what is needed and where it is located is your responsibility. If you have made efforts to secure essential documentation, but are unable to secure the information, we will try to assist you. Attached is a list of documentation sources that have proven useful to providers/physicians/suppliers. If you have any questions on other kinds of information that may be necessary, let us know. We will assist to the extent we can.

### Reopenings

Reopenings are not, in a legal sense, appeals. They are actions taken after a claim is closed to correct an error, in response to suspected fraud, or in response to the receipt of information not available or known to exist at the time the claim was initially processed.

Reopenings should be done rarely, on individual cases, or on a group of cases adversely affected by a systems error.

Some FIs and carriers have developed a variety of informal procedures under the general heading of "reopenings." These informal actions can extend the appeals process by subjecting claims to unnecessary and superfluous levels of review which delay access to the formal levels of appeal, with their respective procedural safeguards.

The cause for these reopenings has frequently been the failure of parties to submit supporting documentation on time. The timely submittal of documentation not only negates the perceived need for "reopenings," but also helps to ensure the timely payment of claims.

The effect on you as appellants will be minimal because you may appeal through the regular appeals process. Reopenings are not appeals. They are discretionary actions, initiated by us at our own volition or in response to a request by a beneficiary or provider, physician, or other supplier, and then only after the appeal rights provided by law are exhausted.

## Exhibit 19 - Reopenings Policy

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Reopenings Policy

This paper outlines the legal and policy bases for our position on contractor reopenings, and for the restriction on quasi-appeals (informal reopenings) of claims.

Parties with appeal rights may wish to revisit the determination once these appeal rights are exhausted. However, although the party has the right to request a reopening, the case law makes it clear that a reopening is not a matter of right, but is a decision left to the discretion of the Secretary. The Supreme Court has held that the Secretary's decision not to reopen a case is entirely a matter of the Secretary's discretion, and is not an appealable determination. "Califano v. Sanders," 430 U.S. 99, 97 S. Ct. 980 (1977); "Lopez v. Heckler," 469 U.S. 1082, 105 S. Ct. 583 (1984). (Although the regulations specifically authorize the Secretary to reopen decisions within one year for any reason, the Supreme Court has held that the Secretary's decision not to reopen a case, unless challenged on constitutional grounds, is entirely a matter of the Secretary's discretion, not reviewable by the courts.) "Califano v. Sanders, supra."

Thus, the Secretary can be held to only his own criteria for reopening, as set forth at 42 CFR 405.841, and the good cause provision in 20 CFR 404.989.

A reopening of a contractor claim decision, irrespective of the level to which the decision is appealed, is conducted at the discretion of the Secretary or the Secretary's agents (contractors, hearing officers, Administrative Law Judges, and the DAB).

The 42 CFR 405.841 permits the contractor to reopen:

- 1. Within 12 months of the date of the initial or revised determination for any reason acceptable to it.
- 2. After 12 months, but before four years of the date of notice of the initial or revised determination, for good cause, which is defined at 20 CFR 404.989 as:
  - a. New and material evidence;
  - b. Clerical or computational error; or
  - c. The evidence that was considered clearly shows on its face that an error was made.

#### 3. At any time:

- a. When a decision is unfavorable, to correct a clerical error or error on the face of the evidence;
- b. For fraud or similar fault; or
- c. In response to a court order.

CMS policy is to reopen only after appeal rights are exhausted, or the time limit for requesting an appeal has expired.

If the reason for denial is appealable to SSA rather than to you, refer the reopening request to SSA, and advise the party of your action. Following are the two denial reasons appealable to SSA:

- a. Beneficiary is not entitled to Part B; and
- b. Beneficiary is not eligible for benefits.

## 110 - Glossary

(Rev. 381, Issued: 11-26-04, Effective: 11-26-04, Implementation: 01-10-05)

Adjudicator - The person responsible for making the decision at any level of the Medicare claim decision making process, from initial determination to the final level of appeal on a specific claim.

Administrative Law Judge (ALJ) - Adjudicator employed by the Social Security Administration's (SSA) Office of Hearings and Appeals (OHA) to resolve Medicare claims controversies at the ALJ hearing level of appeal. (See 42 CFR 405.855.)

Affirmation - A term used to denote that a prior claims determination has been upheld by the current claims adjudicator.

Although appeals through the ALJ level are de novo, CMS and its contractors often use this term when a reviewer or Hearing Officer reaches the same conclusion as that in the prior determination, even though he/she is not bound by the prior determination.

Agency Referral (formerly known as the Agency Protest Process) - The CMS will bring an ALJ's decision or dismissal to the attention of the DAB by asking the DAB to review the case under its own motion review authority. The CMS makes Agency Referrals where:

- 1. The ALJ's decision/dismissal does not conform to the applicable law and regulations, which are binding upon ALJ's;
- 2. Where there has been an abuse of discretion by the ALJ;
- 3. Where the ALJ's decision/dismissal is not supported by substantial evidence; or
- 4. Where there is a broad policy or procedural issue that may affect the general public interest.

Amount in Controversy - The dollar amount required to be in dispute to establish the right to a particular level of appeal. Congress establishes the amount in controversy requirements.

Appellant - The term used to designate the party (i.e., the beneficiary, provider, physician or other supplier, or other person showing an interest in the claim determination) or the representative of the party that has filed an appeal. The adjudicator determines if a particular appellant is a proper party or represent a proper party.

Claimant - A person or entity that submits a claim for payment or on whose behalf a claim is submitted, commonly used by the Social Security Administration. "Claimant" is purposely omitted from Medicare appeals terminology because it is not specific enough to describe a person or entity's appeals status. The term "appellant" is used by Medicare to identify the individual or entity that is appealing a claim.

De Novo - Latin phrase meaning "anew" or "afresh," used to denote the manner in which claims are adjudicated through the ALJ level of appeal. Adjudicators at each level of appeal make a new, independent and thorough evaluation of the claim(s) at issue, and are not bound by the findings and decision made by an adjudicator in a prior determination or decision.

Decisions and Determinations -If a Medicare appeal request does not result in a dismissal, adjudication of the appeal results in either a "determination" or "decision." There is no apparent practical distinction between these two terms although applicable regulations use the terms in distinct contexts.

Medicare regulations use the term "determination" in the following appeals contexts:

- 1. Initial determination;
- 2. Redetermination;
- 3. Limitation on liability determination; and
- 4. Provider, physician or supplier refund determination.

A determination that is reopened and thereafter revised is called a "revised determination."

Medicare regulations use the term "decision" in the following appeals contexts:

- 1. HO hearing decision;
- 2. ALJ Hearing decision;
- 3. Departmental Appeals Board decision; and
- 4. Administrator decision.

A decision that is reopened and thereafter revised is called a "revised decision."

Departmental Appeals Board (DAB) Review - A party dissatisfied with an ALJ's decision, or with an ALJ's dismissal of his/her/their hearing request, may request DAB review within 60 days after receipt of the notice of the ALJ's hearing decision or dismissal. The DAB may deny or dismiss the request for review, or it may grant the request and either issue a decision or dismissal or remand the case to an ALJ. The DAB may take any action an ALJ could have taken. This could include, for example, vacating an ALJ decision and issuing a dismissal with respect to the request for ALJ hearing.

The DAB may also initiate its own motion review of the ALJ's hearing decision or dismissal within 60 days after the date of the hearing decision or dismissal. An Agency Referral by CMS to the DAB of an ALJ decision or dismissal may result in the review of the decision or dismissal by the DAB. This is also known as "own motion review."

The DAB may also reopen an ALJ's decision or dismissal for good cause.

The part of the DAB that reviews Medicare cases is called the Medicare Appeals Council (MAC).

Dismissal - A request for appeal may be dismissed for any number of reasons, including:

- 1. Abandonment of the appeal by the appellant;
- 2. A request is made by the appellant to withdraw the appeal;
- 3. An appellant is determined to not be a proper party;
- 4. The amount in controversy requirements have not been met; and
- 5. The appellant has died and no one else is prejudiced by the claims determination.

A dismissal of a request for review may not be appealed. A HO dismissal may not be appealed, however for good cause shown, a Hearing Officer may vacate (i.e., set aside or rescind) his/her order of dismissal within 6 months of the date of the dismissal.

An ALJ's dismissal may be vacated by the ALJ or the Departmental Appeals Board for good cause within 60 days after the date of receipt of the dismissal notice.

Expedited Appeals Process - A process available to a party whereby the party can request court review in place of ALJ hearing or Departmental Appeals Board review. The request must both allege that there are no material issues of fact in dispute, and it must assert that the only factor precluding a decision favorable to the party is that a statutory provision is unconstitutional, or that a regulation, national coverage decision under §1862(a)(1) of the Act, or CMS ruling is invalid.

Limitation on Liability Determination - Section 1879 of the Social Security Act (the Act) provides financial relief to beneficiaries, providers, physicians, practitioners, and other suppliers by permitting Medicare payment to be made, or requiring refunds to be made, for certain services and items for which Medicare payment would otherwise be denied. This section of the Act is referred to as "the limitation on liability provision." Both the underlying coverage determination and the limitation on liability determination may be challenged. For more detailed information see Chapter 30 of this Manual.

Office of Hearings and Appeals (OHA) - The organizational unit within SSA under which jurisdiction for SSA's ALJs rests. Contractors forward requests for Part A hearings to the local Hearing Officer of the SSA's Office of Hearings and Appeals. They forward requests for Part B ALJ hearing, along with the case file, to the SSA/OHA/Division of Medicare - Part B (formerly known as the "Part B Development Center"), for processing.

Party - A person and/or entity normally understood to have standing in the initial and appellate proceedings. Parties or appointed representatives to an appeal receive all applicable notices relating to the appellate proceedings.

Beneficiaries are almost always considered parties to a Medicare determination, as they are entitled to appeal any determination related to their claim(s).

Providers and Physicians or other suppliers accepting assignment are parties and may appeal any claim(s) for which they have accepted assignment.

A physician not taking assignment on a claim but who is responsible for making a refund to the beneficiary under  $\S1842(l)(1)$  of the Act has party status with respect to the claim at issue.

A nonparticipating supplier responsible for making a refund to the beneficiary under  $\S 1834(a)(18)$  of the Act has party status with respect to the claim at issue.

A supplier of medical equipment and supplies furnishing items or services to a beneficiary not on an assigned basis and responsible for making a refund to the beneficiary under  $\S1834(j)(4)$  of the Act has party status with respect to the claim at issue.

Physician or Other Supplier - As used in this section, the definition in 42 CFR 40.202 for supplier is used. Physician or Supplier includes a physician or other practitioner,

supplier, or any other entity other than an institutional provider, that furnishes health care services under Medicare.

**NOTE:** - The term "practitioner" is generally subsumed under the term "supplier" as that term is defined.

Provider - Under <u>42 CFR 400.202</u> provider means a hospital, a CAH, a skilled nursing facility, a comprehensive outpatient rehabilitation facility, a home health agency, or a hospice that has in effect an agreement to participate in Medicare, or a clinic, a rehabilitation agency, or a public health agency that has in effect a similar agreement but only to furnish outpatient physical therapy or speech pathology services, or a community mental health center that has in effect a similar agreement but only to furnish partial hospitalization services.

Remand - "To send back" - sending a case back to a previous appeal level, for the purpose of having some action taken there.

Reversal - Although appeals through the ALJ hearing level are de novo proceedings (i.e., a new determination/decision is made at each level), Medicare uses this term where the new determination/decision is more favorable to the appellant than the prior determination/decision, even if some aspects of the prior determination/decision remain the same.

**NOTE:** the term reversal describes the coverage determination, not the liability determination.

If the contractor or the HO determines the case partially in favor of the appellant (i.e., the contractor or HO issues a determination/decision more favorable to the appellant than at the last level of adjudication, but that is still less than fully favorable), Medicare calls this a "partially favorable determination/decision." Medicare does not use the term "partial denial."

Revised Determination or Decision - An initial or redetermination or Hearing Officer decision that is reopened and which results in a revised determination or decision being issued. A revised determination or decision is considered a separate and distinct determination or decision and may be appealed.

A post-payment review of an initial determination that results in an overpayment determination constitutes a revised initial determination.

The first level of appeal following an overpayment determination under Part A is a redetermination.

Under Part B, the first level of appeal following an overpayment determination is the HO hearing if at least \$100 remains in controversy. If less than \$100 remains in controversy, a review would be available.

	Requests
R	29/40.1.1/General
R	29/40.1.2/Establishment of Time Limits for Filing
R	29/40.1.3/Conditions Which Establish Good Cause
R	29/40.1.4/Procedures to Establish Good Cause
R	29/40.1.5/Examples of Situations Where Good Cause Exists
D	29/40.1.5.1/General
D	29/40.1.5.2/Establishment of Time Limits for Filing
D	29/40.1.5.3/Conditions Which Establish Good Cause
D	29/40.1.5.4/Procedures to Establish Good Cause
D	29/40.1.5.5/Examples of Situations Where Good Cause Exists
R	29/40.1.5.6/Where Good Cause is Not Found
R	29/40.2/Redetermination of a Part A Payment Determination
R	29/40.2.1/Place and Manner of Filing Requests for Redeterminations and What
	Constitutes a Request for Redetermination
R	29/40.4/Evaluating the Evidence and Making the Redetermination
R	29/40.4.3/Preparing the Determination
R	29/40.4.4/Completing the Determination
R	29/40.4.5/Notice of Further Appeal Rights
R	29/40.4.6/Preventing Duplicate Payment in Reversal Cases
R	29/40.4.7.1/Effectuating Favorable Final Appellate Decisions that a Beneficiary
	is "Confined to Home" – Regional Home Health Intermediaries (RHHIs) Only
R	29/40.4.8.2/Model Medicare Redetermination Notice
R	29/40.5/Request for Hearing Under Part A
D	29/40.5.1/Determining the Amount in Controversy for ALJ Hearing
D	29/40.5.2/Request Filed with SSO
D	29/40.5.3/Request for Hearing Filed With the FI
D	29/40.5.4/Request for Hearings FIs Receive Pertaining to QIO or HMO
D	29/40.5.4.1/Requests for Hearings FIs Receive Pertaining to QIO
D	29/40.5.4.2/Request for Hearings FIs Receive Pertaining to HMO
D	29/40.5.5/Action on Incoming Requests for ALJ Hearing
D	29/40.5.6/Requests for Claim File
D	29/40.5.7/Examination of Claim File
D	29/40.5.8/Prehearing Case Review
D	29/40.5.9/Routing the ALJ Hearing Claim File
D	29/40.5.10/Standard Exhibits Referred to in §§40.5-40.5.9
R	29/40.6/Right to Representation Under Part A
D	29/40.6.1/Effectuating Favorable Final Appellate Decisions that a Beneficiary
D	is "Confined to Home" – Region Home Health Intermediaries (RHHIs) Only
R	29/40.7/Reconsiderations, Hearings, and Appeals Where a QIO Has Review
NT	Responsibility 29/40.7.1/Reconsiderations
N	
N N	29/40.7.2/Hearings 29/40.7.3/Appeals of Institutional Supplementary Medical Insurance (Part P)
14	29/40.7.3/Appeals of Institutional Supplementary Medical Insurance (Part B) Claim Decisions
	Ciaini Decisions

R	29/40.8/Appeals by Hospitals of Diagnosis Related Group (DRG) Assignments
	Under PPS - Review of Initial DRG Assignments
D	29/40.9/Right to Representation Under Part A
D	29/40.10/Redeterminations, Hearings, and Appeals Where a QIO Has Review
<b>D</b>	Responsibility
D	29/40.10.1/Redeterminations
D	29/40.10.2/Hearings
D	29/40.10.3/Appeals of Institutional Supplementary Medical Insurance (Part B) Claims Decisions
D	29/40.11/Appeals by Hospitals of Diagnosis Related Group (DRG)
	Assignments under PPS Review of Initial DRG Assignments
R	29/50/Part B Appeals Procedures for FIs and Administrative Law Judge
	instructions for FIs
R	29/50.1/Redetermination and Hearing Officer (HO) Hearing Supplemental
	Medical Insurance
R	29/50.3/Redetermination
R	29/50.3.1/What Constitutes a Request for Redetermination & Handling
	Beneficiary Inquiries
R	29/50.3.2/Elements of a Redetermination
R	29/50.4.3/Requests for Hearing
R	29/50.4.5/Preparation for the Hearing
R	29/50.4.8/In-Person and Telephone Hearing Procedures
R	29/50.7/Request for Hearing Before an ALJ
N	29/50.7.1/Scope and Effect of OHA, Social Security Administration (SSA) ALJ
	Decisions Under Part A
N	29/50.7.2/Determining the Amount in Controversy for ALJ Hearing
N	29/50.7.3/Requests Filed With SSA
N	29/50.7.4/Requests Filed With the FI
N	29/50.7.5/Action on Incoming Requests for ALJ Hearing
N	29/50.7.6/Requests for Claim File (Sent by Hearing Office)
N	29/50.7.7/Examination of Claim File
N	29/50.7.8/Prehearing Case Redetermination
N	29/50.7.9/Routing the ALJ Hearing Claim File
N	29/50.7.10/Effectuating Decisions
N	29/50.7.11/Effectuating Favorable Final Appellate Decisions That a beneficiary is "Confined to Home" - Regional Home Health Intermediaries (RHHIs) Only
N	29/50.7.12/Effectuation of Reversal of Decision Where There Was Subsequent
- 1	Utilization of Benefits in the Same Benefit Period
N	29/50.7.13/Effect of Court Decisions
N	29/50.7.14/Standard Exhibits Referred to in Sections 40.5 - 50.7
R	29/60/Part B Appeals Procedures – Carriers
R	29/60.1/Initial Determinations
R	29/60.2/Steps in the Appeals Process: Overview
R	29/60.3/FI and Carrier Correspondence With Beneficiaries or Other Parties
	Regarding Appeals

R	29/60.5.1/Appointment of Representative – Introduction	
R		
	29/60.5.2/Who May Be a Representative	
R	29/60.5.3/How to Make and Revoke and Appointment	
R	29/60.5.6/Rights and Responsibilities of a Representative	
R	29/60.5.8/Timeliness of an Appeal Request and Completeness of Appointment	
R	29/60.5.10/Incapacitation of Death of Beneficiary	
R	29/50.5.11/Disclosure of Individually Identifiable Beneficiary Information to Representatives	
R	29/60.6.2/Amount in Controversy - General Requirments	
R	29/60.6.4/Additional Considerations for Calculation of the Amount in	
	Controversy	
R	29/60.6.5/Aggregation of Claims to Meet the Amount in Controversy	
R	29/60.7.2/General Procedure to Establish Good Cause	
R	29/60.7.7/Good Cause Not found for Beneficiary, or for Provider, Physician, or	
	other Supplier	
R	29/60.9.1/General Guidelines	
R	29/60.9.2/Letter Format	
R	29/60.9.3/How to Establish Reading Level	
N	90/60.9.4/Required Elements in Appeals Correspondance	
N	29/60.10.2/Disclosure of Information to Third Parties	
N	29/60.10.3/Fraud and Abuse Investigations	
N	29/60.10.4/Medical Consultants Used	
N	29/60.10.5/Multiple Beneficiaries	
R	29/60.11/Redetermination- The First Level of Appeal	
R	29/60.11.1/Filing a Request for Redetermination	
R	29/60.11.2/Tim Limit for Filing a Request for Redetermination	
R	29/60.11.4/The Redetermination	
R	29/60.11.5/The Redetermination Determination	
R	29/60.11.6/Redetermination Determination	
R	29/60.12.1/Informing the Beneficiary and Provider Communities about the	
	Telephone Redetermination Process	
R	29/60.12.9/Redetermination Determination Letters	
R	29/60.13/Hearing Officer Hearing - The Second Level of Appeal	
R	29/60.13.2/Time Limit for Filing a Request for a Hearing Officer Hearing	
R	29/60.13.3/Request for a Hearing Officer Hearing Filed Prior to a	
	Redetermination	
R	29/60.14.1/Timely Processing Requirements	
R	29/60.14.2/Contractor Responsibilities - General	
	29/60.14.3/Requests for Transfer of In-Person Hearing	
R	29/60.14.4/Acknowledgement of Request for a Hearing Officer Hearing	
	29/60.14.5/Case File Development	
R	29/60.15.1/In-Person Hearing	
R	29/60.15.2/Telephone Hearing	
R	29/60.16.2/Qualifications and General Responsibilities	
R	29/60.17.1/Preparation for the Hearing Officer Hearing	

D	20/60 17 2/Sahaduling the Date Time and Place of Hearing	
R	29/60.17.2/Scheduling the Date, Time and Place of Hearing	
R	29/60.17.4/Pre-Hearing Review of the Evidence	
R	29/60.17.5/Forwarding Copy of Case File Prior to Telephone Hearing	
R	29/60.17.7/The Hearing Officer Hearing Decision Timeliness	
R	29/60.18.1/General Rule	
R	29/60.18.2/Delaying Effectuation	
R	29/60.18.5/HO Reply to Reopening Request	
R	29/60.19/Requests for Part B ALJ Hearing	
R	29/60.19.2/Forwarding Request to SSA/OHA	
R	29/60.19.3/Case File Preparation	
R	29/60.20.2/Effectuation Time Limits	
D	29/60.20.3/ALJ Data Extraction Form	
R	29/60.22.2/Requests for Case Files	
D	29/60.25/Review and Analysis of Initial Determinations and Appeals Decisions	
R	29/70/ Part A and Part B Quality Improvement and Data Analysis Activities	
N	29/70.1/Workload Data Analysis Program	
N	29/70.2/Quality Improvement Activities	
N	29/70.3/Submitting Summary Reports to CMS	
N	29/80/Managing Appeals Workloads	
N	29/80.1/Standard Operating Procedures	
N	29/80.2/Execution of Workload Prioritization	
N	29/80.3/Workload Priorities	
D	29/60.27/Reopening and Revision of Claims Determinations and Decisions	
D	29/60.27.1/Development of Appeals	
D	29/60.27.2/How Issues May Arise	
D	29/60.27.3/Summary of Conditions Under Which a Determination or Decision	
	May Be Reopened	
D	29/60.27.4/Determining Date of Initial or Appeal Determination or Decision	
D	29/60.27.5/Who May Reopen an Initial Appeal Determination or Decision	
D	29/60.27.6/Actions to Permit Reopening Within the 1-Year or 4-Year Period	
D	29/60.27.7/Good Cause for Reopening	
D	29/60.27.8/Definitions	
D	29/60.27.9/Unrestricted Reopening	
D	29/60.27.10/Reopening an Initial Determination	
D	29/60.27.11/Reopening a Review Determination	
D	29/60.27.12/Reopening a Hearing Officer Hearing Decision	
D	29/60.27.13/Notice of Results of Reopening	
D	29/60.27.14/Exception to Sending Notice of Revision to Parties - Cases	
	Involving Limitation of Recovery From Beneficiary	
D	29/60.27.15/Refusal to Reopen is Not an "Initial Determination"	
D	29/60.27.16/Revised Determination or Decision	
N	29/90/Reopening and Revision of Claim Determinations and Decisions	
N	29/90.1/Development of Appeals	
N	29/90.2/How Issues May Arise	
N	29/90.3/Summary of Conditional Under Which a Determination or Decision	

	May Be Reopened
N	29/90.4/Determining Date of Initial or Appeal Determination or Decision
N	29/90.5/Who May Reopen an Initial Appeal Determination or Decision
N	29/90.6/Actions to Permit Reopening Within the 1 Year or 4 Year Period
N	29/90.7/Good Cause for Reopening
N	29/90.8/Definitions
N	29/90.9/Unrestricted Reopening
N	29/90.10/Reopening an Initial Determination
N	29/90.11/Reopening a Redetermination or Redetermination Determination
N	29/90.12/Reopening a Hearing Officer Hearing decision
N	29/90.13/Notice of Results of Reopening
N	29/90.14/Exception to Sending Notice of Revision to Parties - Cases Involving
	Limitation of Recovery for Beneficiary
N	29/90.15/Refusal to Reopen is Not an "Initial Determination"
N	29/90.16/Revised Determination or Decision
N	29/100/List of Exhibits
N	29.110/Glossary

# \*III. FUNDING:

These instructions shall be implemented within your current operating budget.

# IV. ATTACHMENTS:

	<b>Business Requirements</b>
X	Manual Instruction
	Confidential Requirements
	One-Time Notification
	Recurring Update Notification

<sup>\*</sup>Medicare contractors only